UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 26, 2015

REXFORD INDUSTRIAL REALTY, INC.

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation) 001-36008 (Commission File Number) 46-2024407 (IRS Employer Identification No.)

11620 Wilshire Boulevard, Suite 1000, Los Angeles, California (Address of principal executive offices)

90025 (Zip Code)

Registrant's telephone number, including area code: (310) 966-1680

 $$\mathrm{N/A}$$ (Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2.):

- " Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- " Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- " Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On February 26, 2015, Rexford Industrial Realty, Inc. ("Rexford Industrial") issued a press release announcing its earnings for the quarter ended December 31, 2014 and distributed certain supplemental financial information. On February 26, 2015, Rexford Industrial also posted the supplemental information on its website located at www.rexfordindustrial.com. Copies of the press release and supplemental information are furnished herewith as Exhibits 99.1 and 99.2, respectively.

The information included in this Current Report on Form 8-K under this Item 2.02 (including Exhibits 99.1 and 99.2 hereto) are being "furnished" and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of the Exchange Act, nor shall it be incorporated by reference into a filing under the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

ITEM 7.01 REGULATION FD DISCLOSURE

As discussed in Item 2.02 above, Rexford Industrial issued a press release announcing its earnings for the quarter ended December 31, 2014 and distributed certain supplemental information. On February 26, 2015, Rexford Industrial also posted the supplemental information on its website located at www.rexfordindustrial.com.

The information included in this Current Report on Form 8-K under this Item 7.01 (including Exhibit 99.1 and 99.2 hereto) is being "furnished" and shall not be deemed to be "filed" for the purposes of the Exchange Act, or otherwise subject to the liabilities of the Exchange Act, nor shall it be incorporated by reference into a filing under the Securities Act or the Exchange Act, except as shall be expressly set forth by specific reference in such filing. The information included in this Current Report on Form 8-K under this Item 7.01 (including Exhibit 99.1 and 99.2 hereto) will not be deemed an admission as to the materiality of any information required to be disclosed solely to satisfy the requirements of Regulation FD.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

- (d) Exhibits.
- 99.1 Press Release dated February 26, 2015
- 99.2 Fourth Quarter 2014 Supplemental Financial Report

SIGNATURES

| Pursuant to the requirements of the Securities Exchange Act of 1934, as amended | the registrant has duly caused this report to be signed on its behalf by the undersigned |
|---|--|
| hereunto duly authorized. | |

Rexford Industrial Realty, Inc.

/s/ Michael S. Frankel
Michael S. Frankel
Co-Chief Executive Officer
(Principal Executive Officer)

Rexford Industrial Realty, Inc.

February 26, 2015

/s/ Howard Schwimmer
Howard Schwimmer
Co-Chief Executive Officer
(Principal Executive Officer)

EXHIBIT INDEX

 Exhibit Number
 Description

 99.1
 Press Release dated February 26, 2015

 99.2
 Fourth Quarter 2014 Supplemental Financial Report



REXFORD INDUSTRIAL ANNOUNCES FOURTH QUARTER AND FULL YEAR 2014 FINANCIAL RESULTS

Reports Recurring FFO of \$0.21 Per Diluted Share for Fourth Quarter, Up 11% From Prior Year Period –
 Consolidated NOI Up 67% Compared to Fourth Quarter 2013 –
 Stabilized Same Property Portfolio Occupancy At 93.7%, Up 400 Basis Points Year-Over-Year –
 Acquires Nearly \$400 Million Of Property During 2014 –

Los Angeles, California – February 26, 2015 – Rexford Industrial Realty, Inc. (the "Company" or "Rexford Industrial") (NYSE: REXR), a real estate investment trust ("REIT") that specializes in acquiring, owning and operating industrial properties located in Southern California infill markets, today announced financial results for the fourth quarter and full year 2014.

Fourth Quarter and Full Year 2014 Financial and Operational Highlights:

- · Reported Recurring Funds From Operations (FFO) of \$0.21 per diluted share for the quarter ended December 31, 2014. Adjusting for non-recurring items, FFO was \$0.19 per diluted share.
- Total rental revenues of \$19.6 million increased 57.3% year-over-year. Property Net Operating Income (NOI) of \$13.9 million increased 66.9% year-over-year.
- Signed new and renewal leases totaling approximately 430,495 square feet. Rental rates on new and renewal leases were 11.8% higher than prior rents on a GAAP basis and 1.9% higher on a cash basis.
- Stabilized Same Property Portfolio occupancy was 93.7%, an increase of 400 basis points year-over-year. Total Same Property Portfolio occupancy was 92.1%, an increase of 230 basis points year-over-year.
- At December 31, 2014, the consolidated portfolio was 90.7% occupied, an increase of 100 bps year-over-year.
- Same Property Portfolio NOI increased 10.7% in the fourth quarter of 2014 compared to the fourth quarter of 2013, driven by an 8.8% increase in Same Property Portfolio revenue, while Same Property Portfolio operating expenses increased by 4.1%. Same Property Portfolio Cash NOI increased 9.7% compared to the fourth quarter 2013. Adjusting for some one-time charges which benefited Same Property Portfolio NOI during the quarter, Same Property Portfolio revenue growth would have been 5.6%, and Same Property Portfolio NOI growth would have been 6.2%.
- During the fourth quarter 2014, the Company acquired 12 industrial properties, totaling approximately 1.2 million square feet, for an aggregate cost of \$136.2 million. For the full year the Company has acquired 36 industrial properties totaling approximately 3.74 million square feet, for an aggregate cost of approximately \$396.8 million.

"Our fourth quarter 2014 financial results, including leasing metrics and portfolio performance, reflect the strong fundamentals that are driving our core Southern California infill industrial markets, as well as the hard work and dedication of the entire Rexford team," stated Michael Frankel and Howard Schwimmer, Rexford Industrial's Co-Chief Executive Officers. "In 2014, we successfully acquired nearly \$400 million of industrial properties, continuing to demonstrate the tremendous opportunity we have in executing our growth strategies, with many of these

investments providing solid initial returns with incremental upside from leasing, re-tenanting, or redevelopment. With our recently completed equity offering in January, we have ample financial capacity and a strong balance sheet that will allow us to continue to pursue our active pipeline of attractive growth opportunities in 2015 and beyond."

Financial Results:

Financial results for the three months ended December 31, 2014 and 2013, the year ended December 31, 2014, and for the period from July 24, 2013, through December 31, 2013, contain the consolidated results of the Company. Financial results for the period from January 1, 2013, through July 23, 2013, contain the combined results of Rexford Industrial's predecessor entities. For comparative purposes, we have combined the results of the Company and Rexford Industrial's predecessor entities.

The Company reported net income of \$0.1 million (income of \$0.1 million before non-controlling interests), for the three months ended December 31, 2014. This compares to net loss of \$0.9 million (net loss of \$1.0 million before non-controlling interests) for the three months ending December 31, 2013.

The Company reported net income of \$0.9 million (income of \$1.0 million before non-controlling interests) for the year ended December 31, 2014. In comparison, the Company and Rexford Industrial's predecessor entities reported a loss of \$4.9 million (loss of \$5.0 million before non-controlling interests) for the year ended December 31, 2013.

The Company reported Company share of Recurring FFO of \$9.0 million, or \$0.21 per diluted share of common stock, for the three months ended December 31, 2014. This compares to Company share of Recurring FFO of \$4.9 million, or \$0.19 per diluted share of common stock, for the three months ending December 31, 2013. Including non-recurring expenses and acquisition expenses of \$0.8 million incurred during the fourth quarter, Company share of FFO was \$8.2 million, or \$0.19 per diluted share of common stock.

For the year ended December 31, 2014, the Company reported Company share of Recurring FFO of \$28.0 million, or \$0.89 per diluted share of common stock. Including non-recurring expenses and acquisition expenses of \$2.6 million incurred during 2014, Company share of FFO was \$25.6 million, or \$0.81 per diluted share of common stock.

Operating Results:

For the three months ended December 31, 2014, the Company's Same Property Portfolio NOI increased 10.7% compared to the fourth quarter of 2013, driven by an 8.8% increase in Same Property Portfolio rental revenue, while Same Property Portfolio expenses increased by only 4.1%. Same Property Portfolio Cash NOI increased 9.7% compared to the fourth quarter 2013. Adjusting for some one-time charges which benefited Same Property Portfolio NOI during the quarter, Same Property Portfolio revenue growth would have been 5.6%, and Same Property Portfolio NOI growth would have been 6.2%.

In the fourth quarter, the Company signed 99 new and renewal leases in its consolidated portfolio, totaling 430,495 square feet. Average rental rates on comparable new and renewal leases were up 11.8% on a GAAP basis and up 1.9% on a cash basis. The Company signed 43 new leases for 201,269 square feet, with GAAP rents up 10.7% compared to the prior in place leases. The Company signed 56 renewal leases for 229,226 square feet, with GAAP rents up 12.4% compared to the prior in place leases. For the 43 new leases, cash rents

were down 0.7%, and for the 56 renewal leases, cash rents were up 3.6%, compared to the ending cash rents for the prior leases.

The Company has included in a supplemental information package detailing the results and operating statistics that reflect the activities of the Company for the three months ended December 31, 2014. See below for information regarding the supplemental information package.

Transaction Activity:

In the fourth quarter, the Company acquired 12 industrial properties totaling approximately 1,196,149 square feet, for an aggregate cost of \$136.2 million, as detailed below. All but one of the acquisitions were off-market or lightly marketed sales.

In November 2014, the Company acquired 679-691 S Anderson St, a 47,490 square foot, two-story industrial building in downtown Los Angeles for \$6.5 million, or approximately \$137 per square foot.

In November 2014, the Company acquired 7900 Nelson Road, a 203,082 square foot single tenant industrial building in the San Fernando Valley for \$24.3 million, or approximately \$120 per square foot.

In December 2014, the Company acquired two industrial buildings, located at 10509 Business Drive and 13231 Slover Avenue in Fontana containing an aggregate of 240,251 square feet from a single seller for \$16.7 million, or approximately \$69 per square foot.

In December 2014, the Company acquired 240 W. Ivy, a 45,685 square foot industrial building near LAX for approximately \$5.9 million, or approximately \$129 per square foot.

In December 2014, the Company acquired a five-property industrial portfolio in Oxnard, the largest industrial market in Ventura County, containing an aggregate of 408,224 square feet for \$38.7 million, or approximately \$95 per square foot.

In December 2014, the Company acquired a three-building industrial complex located at 11120, 11160 and 11200 Hindry Avenue at LAX, consisting of three multi-tenant industrial buildings, with a total of 63,654 square feet for \$11.9 million, or approximately \$187 per square foot.

In December 2014, the Company acquired 6970-7170 & 7310-7374 Convoy Court, Kearny Mesa in Central San Diego County, consisting of 13 multi-tenant industrial buildings with a total of 187,763 square feet for \$32.3 million, or approximately \$172 per square foot.

Subsequent to the end of the quarter, in January 2015, the Company acquired 12907 Imperial Highway, a 101,080 square foot property in Santa Fe Springs, for \$12.2 million, or approximately \$120 per square foot and 8902-8940 Activity Road, a 112,500 square foot business park within the Central San Diego submarket for \$18.5 million, or approximately \$164 per square foot.

Balance Sheet

At December 31, 2014, the Company had \$357.1 million of debt outstanding, with an average interest rate of 1.95% and an average term-to-maturity of 3.6 years. Approximately \$13.3 million of debt was fixed-rate with an

average interest rate of 5.10% and an average term-to-maturity of 4.2 years, and the remaining debt was floating-rate, with an average interest rate of LIBOR+1.65% and an average term-to-maturity of 3.5 years.

The Company has executed two forward interest rate swaps that will effectively fix the annual rate on the \$60 million term loan in the future as follows (i) \$30 million at 3.762% from 1/15/15 to 2/15/19 and (ii) \$30 million at 3.91% from 7/15/15 to 2/15/19. The Company has executed two forward interest rate swaps that will effectively fix the annual interest rate on the \$100 million term loan in the future as follows: (i) \$50 million at 1.79% plus the applicable term loan facility margin from 8/14/15 to 12/14/18, and (ii) \$50 million at 2.005% plus the applicable term loan facility margin from 2/16/16 to 12/14/18. If the Company's swaps were effective as of December 31, 2014, its consolidated debt would be 49% fixed and 51% variable.

Subsequent to the end of the quarter, in January the Company issued 11.5 million shares of its common stock at \$16.00 per share, raising net proceeds of approximately \$176.6 million after deducting the underwriting discount. Proceeds from the offering were used to reduce the balance outstanding on the Company's unsecured revolving credit facility, to fund acquisitions and for general corporate purposes.

Dividend

On February 26, 2015, the Board of Directors declared a dividend of \$0.12 per share for the first quarter of 2015, payable in cash on April 15, 2015 to stockholders and unit holders of record on March 31, 2015.

Outlook

In 2015, the Company expects: i) same property portfolio NOI growth within a range of 5% to 7%; ii) year-end same property portfolio occupancy within a range of 93% to 94%; iii) G&A of \$14.5 to \$15.5 million, and; iv) acquisitions of \$250 million, or more.

Earnings Release, Investor Conference Webcast and Conference Call:

The Company will host a webcast and conference call on Thursday February 26, 2015 at 5:00 p.m. Eastern time to review fourth quarter results and discuss recent events. The live webcast will be available on the Company's investor relations website at www.ir.rexfordindustrial.com. To participate in the call, please dial 877-407-0789 (domestic) or 201-689-8562 (international). A replay of the conference call will be available through December March 26, 2015, by dialing 877-870-5176 (domestic) or 858-384-5517 (international) and entering the pass code 13600268.

About Rexford Industrial:

Rexford Industrial is a real estate investment trust focused on owning and operating industrial properties in Southern California infill markets. The Company owns interests in 101 properties with approximately 10.5 million rentable square feet and manages an additional 19 properties with approximately 1.17 million rentable square feet.

For additional information, visit www.rexfordindustrial.com.

Forward Looking Statements:

This press release may contain forward-looking statements within the meaning of the federal securities laws, which are based on current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual outcomes and results to differ materially. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. While forward-looking statements reflect the Company's good faith beliefs, assumptions and expectations, they are not guarantees of future performance. For a further discussion of these and other factors that could cause the Company's future results to differ materially from any forward-looking statements, see the reports and other filings by the Company with the U.S. Securities and Exchange Commission, including the Company's Annual Report on Form 10-K for the year ended December 31, 2013. The Company disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes.

Definitions / Discussion of Non-GAAP Financial Measures:

Funds from Operations (FFO): We calculate FFO before non-controlling interest in accordance with the standards established by the National Association of Real Estate Investment Trusts ("NAREIT"). FFO represents net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from sales of depreciable operating property, real estate related depreciation and amortization (excluding amortization of deferred financing costs) and after adjustments for unconsolidated partnerships and joint ventures. Management uses FFO as a supplemental performance measure because, in excluding real estate related depreciation and amortization, gains and losses from property dispositions, other than temporary impairments of unconsolidated real estate entities, and impairment on our investment in real estate, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that, as a widely recognized measure of performance used by other REITs, FFO may be used by investors as a basis to compare our operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of our properties that result from use or market conditions nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effects and could materially impact our results from operations, the utility of FFO as a measure of our performance is limited. Other equity REITs and could materially impact our results from operations, the utility of FFO as a measure of our performance is limited. Other equity REITs may not calculate or interpret FFO in accordance with the NAREIT definition as we do, and, accordingly, our FFO may not be comparable to such other REITs' FFO. FFO should not be used as a measure of our liquidity, and is not indicative of funds available for our cash needs, including ou

Recurring Funds from Operations (Recurring FFO): We calculate Recurring FFO by adjusting FFO to exclude the effect of non-recurring expenses and acquisition expenses. A reconciliation of FFO to Recurring FFO is set forth below.

Net Operating Income (NOI): Includes the revenue and expense directly attributable to our real estate properties calculated in accordance with GAAP. Calculated as total revenue from real estate operations including i) rental revenues ii) tenant reimbursements, and iii) other income less property expenses (before interest expense, depreciation and amortization). We use NOI as a supplemental performance measure because, in excluding real

estate depreciation and amortization expense and gains (or losses) from property dispositions, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that NOI will be useful to investors as a basis to compare our operating performance with that of other REITs. However, because NOI excludes depreciation and amortization expense and captures neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties (all of which have real economic effect and could materially impact our results from operations), the utility of NOI as a measure of our performance is limited. Other equity REITs may not calculate NOI in a similar manner and, accordingly, our NOI may not be comparable to such other REITs' NOI. Accordingly, NOI should be considered only as a supplement to net income as a measure of our performance. NOI should not be used as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs.

NOI should not be used as a substitute for cash flow from operating activities in accordance with GAAP. We use NOI to help evaluate the performance of the Company as a whole, as well as the performance of our Same Property Portfolio. A calculation of NOI for our Same Property Portfolio, as well as a reconciliation of NOI for our Same Property Portfolio to net income for our Same Property Portfolio, is set forth below.

Cash NOI: Cash NOI is a non-GAAP measure, which we calculate by adding or subtracting from NOI i) fair value lease revenue and ii) straight-line rent adjustment. We use Cash NOI, together with NOI, as a supplemental performance measure. Cash NOI should not be used as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs. Cash NOI should not be used as a substitute for cash flow from operating activities computed in accordance with GAAP. We use Cash NOI to help evaluate the performance of the Company as a whole, as well as the performance of our Same Property Portfolio. A calculation of Cash NOI for our Same Property Portfolio, as well as a reconciliation of Cash NOI for our Same Property Portfolio to net income for our Same Property Portfolio, is set forth below.

Same Property Portfolio: Determined independently for each period presented. Our Same Property Portfolio is a subset of our consolidated portfolio and includes properties that were wholly-owned by us during the entire span of both periods being compared. Therefore, we excluded from our Same Properties Portfolio any properties that were acquired or sold during the period from October 1, 2013 through December 31, 2014. The Company's computation of same property performance may not be comparable to other REITs.

Stabilized Same Property Portfolio: Our Stabilized Same Property Portfolio represents the properties included in our Same Property Portfolio, adjusted to exclude spaces that were under repositioning. As of December 31, 2014, spaces aggregating 88,399 square feet were under repositioning.

Contact:

Investor Relations: Stephen Swett or Rodny Nacier 424 256 2153 ext 401

investorrelations@rexfordindustrial.com

Rexford Industrial Realty, Inc. Consolidated Balance Sheets (Unaudited)

| | | Year Ended | Decemb | er 31, |
|--|----|--------------|----------|---------------|
| | | 2014 | | 2013 |
| ASSETS | | _ | | |
| Land | \$ | 368,033,000 | \$ | 216,078,000 |
| Buildings and improvements | | 541,736,000 | | 311,118,000 |
| Tenant improvements | | 21,404,000 | | 13,239,000 |
| Furniture, fixtures, and equipment | | 188,000 | | 188,000 |
| Total real estate held for investment | | 931,361,000 | | 540,623,000 |
| Accumulated depreciation | | (76,884,000) | | (58,950,000) |
| Investments in real estate, net | | 854,477,000 | | 481,673,000 |
| Cash and cash equivalents | | 8,606,000 | | 8,997,000 |
| Restricted cash | | - | | 325,000 |
| Notes receivable | | 13,137,000 | | 13,139,000 |
| Rents and other receivables, net | | 1,812,000 | | 917,000 |
| Deferred rent receivable, net | | 5,014,000 | | 3,637,000 |
| Deferred leasing costs, net | | 3,608,000 | | 2,153,000 |
| Deferred loan costs, net | | 2,789,000 | | 1,597,000 |
| Acquired lease intangible assets, net | | 28,136,000 | | 13,508,000 |
| Acquired indefinite-lived intangible | | 5,271,000 | | 5,271,000 |
| Other assets | | 3,800,000 | | 2,309,000 |
| Acquisition related deposits | | 2,110,000 | | 1,510,000 |
| Investment in unconsolidated real estate entities | | 4,018,000 | | 5,687,000 |
| Assets associated with real estate held for sale | | · · · - | | 13,952,000 |
| Total Assets | \$ | 932,778,000 | \$ | 554,675,000 |
| LIABILITIES & EQUITY | | | | |
| Liabilities | | | | |
| Notes payable | \$ | 357,106,000 | \$ | 192,491,000 |
| Accounts payable, accrued expenses and other liabilities | | 11,304,000 | | 5,783,000 |
| Dividends payable | | 5,244,000 | | 5,368,000 |
| Acquired lease intangible liabilities, net | | 3,016,000 | | 1,143,000 |
| Tenant security deposits | | 8,768,000 | | 6,099,000 |
| Prepaid rents | | 1,463,000 | | 1,426,000 |
| Liabilities associated with real estate held for sale | | - | | 596,000 |
| Total Liabilities | | 386,901,000 | | 212,906,000 |
| Equity | | 222,221,222 | | _ :=,:::;:::: |
| Rexford Industrial Realty, Inc. stockholders' equity | | | | |
| Common Stock, \$0.01 par value 490,000,000 authorized and 43,702,442 | | | | |
| and 25,559,886 outstanding as of December 31, 2014 and December 31, | | | | |
| 2013, respectively | | 434,000 | | 255,000 |
| Additional paid in capital | | 542,318,000 | | 311,936,000 |
| Cumulative distributions in excess of earnings | | (21,673,000) | | (5,993,000) |
| Accumulated other comprehensive loss | | (1,331,000) | | - |
| Total stockholders' equity | - | 519,748,000 | | 306,198,000 |
| Noncontrolling interests | | 26,129,000 | | 35,571,000 |
| Total Equity | | 545,877,000 | | 341,769,000 |
| Total Liabilities and Equity | \$ | 932,778,000 | \$ | 554,675,000 |
| | Ψ | 552,775,000 | <u>*</u> | 337,070,000 |

Rexford Industrial Realty, Inc. and Rexford Industrial Realty, Inc. Predecessor Consolidated and Combined Statements of Operations (Unaudited)

Rexford

| DISCONTINUED OPERATIONS Income (loss) from discontinued operations before gain on sale of real estate and loss on extinguishment of debt 21,000 291,000 (809,000) Loss on extinguishment of debt - - (267,000) Gain on sale of real estate 2,125,000 - 4,989,000 INCOME FROM DISCONTINUED OPERATIONS 2,146,000 291,000 3,913,000 NET INCOME (LOSS) 976,000 (711,000) (4,281,000) NET INCOME (LOSS) ATTRIBUTABLE TO: S 794,000 (654,000) (4,266,000) Noncontrolling interests 80,000 (86,000) (15,000) Participating securities 102,000 29,000 - NET INCOME (LOSS) \$ 976,000 (711,000) (4,281,000) | | F | Rexford Industr | ial F | Realty, Inc. | F | Industrial Realty, Inc. redecessor |
|---|--|----|-----------------|-------|-----------------------------------|----|--|
| Rental revenues | | | ecember 31, | Jı | uly 24, 2013 to ecember 31, | ٠, | January 1, 013 to July |
| Tenant reimbursements | | | | | | | |
| Management, leasing and development services 860,000 534,000 444,000 Other income 307,000 93,000 187,000 TOTAL RENTAL REVENUES 65,646,000 21,237,000 22,049,000 Interest income 1,117,000 381,000 698,000 TOTAL REVENUES 66,581,000 21,618,000 22,747,000 OPERATING EXPENSES 18,382,000 6,396,000 5,924,000 General and administrative 12,144,000 5,327,000 4,420,000 Depreciation and amortization 28,608,000 8,686,000 7,022,000 OTHAE (INCOME) EXPENSES 59,134,000 2,040,000 17,366,000 OTHER (INCOME) EXPENSE 6,400,000 1,763,000 724,000 Gain on mark-to-market of interest rate swaps 2,038,000 540,000 724,000 Gain on mark-to-market of interest rate swaps 6,400,000 1,763,000 9395,000 Gain on mark-to-market of interest rate swaps 6,7572,000 22,712,000 274,360,000 TOTAL EXPENSES 67,572,000 22,712,000 274,360,000 Equ | | \$ | | \$ | | \$ | |
| Other income 307,000 93,000 187,000 TOTAL RENTAL REVENUES 65,464,000 21,237,000 22,049,000 TOTAL REVENUES 66,581,000 21,618,000 22,747,000 OPERATING EXPENSES 66,581,000 21,618,000 5,924,000 OPERATING EXPENSES 18,382,000 6,396,000 5,924,000 Depreciation and amortization 28,608,000 8,866,000 7,022,000 TOTAL OPERATING EXPENSES 59,134,000 20,409,000 17,366,000 OTHER (INCOME) EXPENSE 59,134,000 20,409,000 17,366,000 OTHER (INCOME) EXPENSE 6,400,000 1,763,000 93,95,000 Gain on mark-to-market of interest rate swaps 2,038,000 2,000,00 17,366,000 TOTAL EXPENSE 8,438,000 2,303,000 10,070,000 TOTAL EXPENSE 8,438,000 2,303,000 10,070,000 TOTAL EXPENSE 8,438,000 2,303,000 10,070,000 TOTAL EXPENSE 8,438,000 2,030,00 10,070,000 Gain from early repayment of note receivable 1 1 | | | | | | | |
| TOTAL RENTAL REVENUES 65,464,000 21,237,000 22,049,000 Interest income 1,117,000 381,000 222,049,000 TOTAL REVENUES 66,6581,000 21,618,000 22,747,000 OPERATING EXPENSES 8 382,000 6,396,000 5,924,000 General and administrative 12,144,000 5,327,000 4,220,000 Depreciation and amortization 28,608,000 28,686,000 7,022,000 OTOTAL OPERATING EXPENSES 59,134,000 20,409,000 17,366,000 OTHER (INCOME) EXPENSE 2,038,000 540,000 724,000 Interest expense 6,400,000 1,763,000 939,000 Gain on mark-to-market of interest rate swaps - - - (49,000) TOTAL OTHER EXPENSE 8,438,000 22,712,000 27,436,000 TOTAL EXPENSES 67,572,000 22,712,000 27,436,000 Equity in income (loss) from unconsolidated real estate entities (29,000) 92,000 (915,000) Equity in income (loss) from discontinued operations (1,100,000) (22,712,000) 27,43 | | | | | | | |
| Interest income | | | | | | _ | |
| TOTAL REVENUES | | | | | | | |
| OPERATING EXPENSES 18,382,000 6,396,000 5,924,000 General and administrative 12,144,000 5,327,000 4,420,000 Depreciation and amortization 28,608,000 8,686,000 7,022,000 TOTAL OPERATING EXPENSES 59,134,000 20,409,000 17,366,000 OTHER (INCOME) EXPENSE 2,038,000 540,000 724,000 Interest expenses 6,400,000 1,763,000 9,395,000 Gain on mark-to-market of interest rate swaps 6,400,000 1,763,000 9,395,000 TOTAL OTHER EXPENSE 8,438,000 2,303,000 10,070,000 TOTAL EXPENSES 67,572,000 22,712,000 27,436,000 Equity in income (loss) from unconsolidated real estate entities (29,000) 92,000 (915,000) Gain from early repayment of note receivable - - - (3,955,000) Loss on sation freal estate (150,000) - - (3,955,000) DISCONTINUED OPERATIONS (1,170,000) (1,002,000) (8,194,000) DISCONTINUED OPERATIONS (21,25,000) - | | | <u> </u> | | | | |
| Property expenses 18,382,000 6,396,000 5,924,000 General and administrative 12,144,000 5,327,000 4,220,000 Depreciation and amortization 28,608,000 8,686,000 7,022,000 TOTAL OPERATING EXPENSES 59,134,000 20,409,000 17,366,000 OTHER (INCOME) EXPENSE 2,038,000 540,000 724,000 Interest expense 6,400,000 1,763,000 9,395,000 Gain on mark-to-market of interest rate swaps - - - (49,000) TOTAL OTHER EXPENSE 8,438,000 2,303,000 10,770,000 TOTAL EXPENSES 67,572,000 22,712,000 27,436,000 Gain from early repayment of note receivable - - 1,365,000 Loss on extinguishment of debt - - 1,365,000 Loss on sale of real estate (150,000) (1,002,000) (8,194,000) DISCONTINUED OPERATIONS (1,170,000) (1,002,000) (8,194,000) Loss on extinguishment of debt 2 - - (267,000) Loss on extingui | | | 66,581,000 | | 21,618,000 | _ | 22,747,000 |
| General and administrative 12,144,000 5,327,000 4,420,000 Depreciation and amortization 28,608,000 8,686,000 7,022,000 TOTAL OPERATING EXPENSES 59,134,000 20,409,000 17,366,000 OTHER (INCOME) EXPENSE 2,038,000 540,000 724,000 Acquisition expenses 2,038,000 540,000 9,395,000 Gain on mark-to-market of interest rate swaps - - - (49,000) TOTAL OTHER EXPENSE 8,438,000 2,303,000 10,070,000 TOTAL EXPENSES 67,572,000 22,712,000 27,436,000 Gain from early repayment of note receivable - - - 4,365,000 Loss on extinguishment of debt - - - 1,365,000 Loss on sale of real estate (150,000) - - - - NET LOSS FROM CONTINUIS OPERATIONS (1,170,000) (1,100,000) (8,194,000) - Income (loss) from discontinued operations before gain on sale of real estate and loss on extinguishment of debt 21,25,000 291,000 (89,000) | OPERATING EXPENSES | | | | | | |
| Depreciation and amortization | Property expenses | | | | -,, | | |
| TOTAL OPERATING EXPENSES 59,134,000 20,409,000 17,366,000 OTHER (INCOME) EXPENSE | | | | | | | |
| OTHER (INCOME) EXPENSE Acquisition expenses 2,038,000 540,000 724,000 Interest expenses 6,400,000 1,763,000 9,395,000 Gain on mark-to-market of interest rate swaps - - (49,000) TOTAL OTHER EXPENSE 8,438,000 2,303,000 10,070,000 TOTAL EXPENSES 67,572,000 22,712,000 27,436,000 Equity in income (loss) from unconsolidated real estate entities (29,000) 92,000 (915,000) Gain from early repayment of note receivable - - - 1,365,000 Loss on extinguishment of debt - - - (3,955,000) Loss or extinguishment of debt on sale of real estate and loss on extinguishment of debt (1,170,000) (1,002,000) (80,900) DLOSS ON Extinguishment of debt 21,000 291,000 (80,900) Loss on extinguishment of debt 21,100 291,000 (80,900) Loss on extinguishment of debt 21,100 291,000 3,913,000 MET INCOME (LOSS) 291,000 3,913,000 NET INCOME (LOSS) ATTRIBU | Depreciation and amortization | | 28,608,000 | | 8,686,000 | _ | |
| Acquisition expenses 2,038,000 540,000 724,000 Interest expense 6,400,000 1,763,000 9,395,000 Gain on mark-to-market of interest rate swaps - - - (49,000) TOTAL OTHER EXPENSES 8,438,000 2,303,000 10,070,000 TOTAL EXPENSES 67,572,000 22,712,000 27,436,000 Equity in income (loss) from unconsolidated real estate entities (29,000) 92,000 (915,000) Gain from early repayment of note receivable - - - 1,365,000 Loss on extinguishment of debt - - - (3,955,000) Loss on sale of real estate (150,000) - - - NET LOSS FROM CONTINUING OPERATIONS (1,170,000) (1,002,000) (8,194,000) DISCONTINUED OPERATIONS (1,170,000) (1,002,000) (809,000) Loss on extinguishment of debt - - - (267,000) Loss on extinguishment of debt - - - (267,000) Loss on extinguishment of debt - <td< td=""><td>TOTAL OPERATING EXPENSES</td><td></td><td>59,134,000</td><td></td><td>20,409,000</td><td></td><td>17,366,000</td></td<> | TOTAL OPERATING EXPENSES | | 59,134,000 | | 20,409,000 | | 17,366,000 |
| Interest expense | | | | | | | |
| Gain on mark-to-market of interest rate swaps - (49,000) TOTAL OTHER EXPENSE 8,438,000 2,303,000 10,070,000 TOTAL EXPENSES 67,572,000 22,712,000 27,436,000 Equity in income (loss) from unconsolidated real estate entities (29,000) 92,000 (915,000) Gain from early repayment of note receivable - - 1,365,000 Loss on extinguishment of debt - - - (3,955,000) Loss on sale of real estate (150,000) - | Acquisition expenses | | | | , | | , |
| TOTAL OTHER EXPENSE 8,438,000 2,303,000 10,070,000 TOTAL EXPENSES 67,572,000 22,712,000 27,436,000 Equity in income (loss) from unconsolidated real estate entities (29,000) 92,000 (915,000) Gain from early repayment of note receivable - - 1,365,000 Loss on extinguishment of debt - - (3,955,000) Loss on sale of real estate (150,000) - - NET LOSS FROM CONTINUING OPERATIONS (1,170,000) (1,002,000) (8,194,000) DISCONTINUED OPERATIONS 21,000 291,000 (809,000) Loss on extinguishment of debt 21,000 291,000 (809,000) Loss on extinguishment of debt 2,125,000 - 4,989,000 Gain on sale of real estate 2,125,000 - 4,989,000 INCOME FROM DISCONTINUED OPERATIONS 2,146,000 291,000 3,913,000 NET INCOME (LOSS) ATTRIBUTABLE TO: 794,000 (654,000) 4,281,000 Participating interests 80,000 (654,000) - Noncontrolling in | Interest expense | | 6,400,000 | | 1,763,000 | | 9,395,000 |
| TOTAL EXPENSES 67,572,000 22,712,000 27,436,000 Equity in income (loss) from unconsolidated real estate entities (29,000) 92,000 (915,000) Gain from early repayment of note receivable - - 1,365,000 Loss on extinguishment of debt (150,000) - - NET LOSS FROM CONTINUING OPERATIONS (1,170,000) (1,002,000) (8,194,000) DISCONTINUED OPERATIONS 21,000 291,000 (809,000) Loss on extinguishment of debt - - - (267,000) Loss on extinguishment of debt - - - 4,989,000 Loss on extinguishment of debt - - - 4,989,000 INCOME FROM DISCONTINUED OPERATIONS 2,146,000 291,000 3,913,000 NET INCOME (LOSS) ATTRIBUTABLE TO: 794,000 (654,000) 4,286,000 Participating securities 80,000 (86,000) (15,000) Participating securities 80,000 (86,000) (15,000) NET INCOME (LOSS) 976,000 976,000 971,000 <td< td=""><td>Gain on mark-to-market of interest rate swaps</td><td></td><td><u>-</u></td><td></td><td></td><td></td><td>(49,000)</td></td<> | Gain on mark-to-market of interest rate swaps | | <u>-</u> | | | | (49,000) |
| Equity in income (loss) from unconsolidated real estate entities (29,000) 92,000 (915,000) Gain from early repayment of note receivable - - 1,365,000 Loss on extinguishment of debt - - - (3,955,000) Loss on sale of real estate (150,000) - - - NET LOSS FROM CONTINUING OPERATIONS (1,170,000) (1,002,000) (8,194,000) DISCONTINUED OPERATIONS 21,000 291,000 (809,000) Loss on extinguishment of debt - - - (267,000) Loss on extinguishment of debt - - - (267,000) Gain on sale of real estate 2,125,000 - - 4,989,000 INCOME FROM DISCONTINUED OPERATIONS 2,146,000 291,000 3,913,000 NET INCOME (LOSS) ATTRIBUTABLE TO: - - - 4,281,000 Participating securities 80,000 (86,000) (15,000) Participating securities 102,000 29,000 - NET INCOME (LOSS) 976,000 (711,000) <td>TOTAL OTHER EXPENSE</td> <td></td> <td>8,438,000</td> <td></td> <td>2,303,000</td> <td></td> <td>10,070,000</td> | TOTAL OTHER EXPENSE | | 8,438,000 | | 2,303,000 | | 10,070,000 |
| Gain from early repayment of note receivable - 1,365,000 Loss on extinguishment of debt - - (3,955,000) Loss on sale of real estate (150,000) - - NET LOSS FROM CONTINUING OPERATIONS (1,170,000) (1,002,000) (8,194,000) DISCONTINUED OPERATIONS 1 21,000 291,000 (809,000) Loss on extinguishment of debt - - - (267,000) Gain on sale of real estate 2,125,000 - 4,989,000 INCOME FROM DISCONTINUED OPERATIONS 2,146,000 291,000 3,913,000 NET INCOME (LOSS) 976,000 (711,000) (4,281,000) Net INCOME (LOSS) ATTRIBUTABLE TO: 794,000 654,000 (4,266,000) Noncontrolling interests 80,000 (86,000) (15,000) Participating securities 80,000 29,000 - NET INCOME (LOSS) 976,000 (711,000) 4,281,000) | TOTAL EXPENSES | | 67,572,000 | | 22,712,000 | | 27,436,000 |
| Loss on extinguishment of debt Common stockholders Common st | Equity in income (loss) from unconsolidated real estate entities | | (29,000) | | 92,000 | | (915,000) |
| Loss on sale of real estate (150,000 - - - - NET LOSS FROM CONTINUING OPERATIONS (1,170,000) (1,002,000) (8,194,000) DISCONTINUED OPERATIONS Income (loss) from discontinued operations before gain on sale of real estate and loss on extinguishment of debt 21,000 291,000 (809,000) Loss on extinguishment of debt - - (267,000) Gain on sale of real estate 2,125,000 - 4,989,000 INCOME FROM DISCONTINUED OPERATIONS 2,146,000 291,000 3,913,000 NET INCOME (LOSS) ATTRIBUTABLE TO: Common stockholders 794,000 (654,000) (4,281,000) Noncontrolling interests 80,000 (86,000) (15,000) Participating securities 102,000 29,000 - NET INCOME (LOSS) 976,000 (711,000) (4,281,000) NET INCOME (LOSS) 976,000 (711,000) (4,281,000) Participating securities 102,000 29,000 - NET INCOME (LOSS) 976,000 (711,000) (4,281,000) | Gain from early repayment of note receivable | | - | | - | | 1,365,000 |
| NET LOSS FROM CONTINUING OPERATIONS (1,170,000) (1,002,000) (8,194,000) DISCONTINUED OPERATIONS Income (loss) from discontinued operations before gain on sale of real estate and loss on extinguishment of debt 21,000 291,000 (809,000) Loss on extinguishment of debt 2,125,000 2,125,000 2,146,000 291,000 3,913,000 INCOME FROM DISCONTINUED OPERATIONS 2,146,000 291,000 3,913,000 NET INCOME (LOSS) ATTRIBUTABLE TO: Common stockholders 8 794,000 (654,000) (4,266,000) Noncontrolling interests 80,000 (86,000) (15,000) Participating securities 102,000 29,000 - NET INCOME (LOSS) \$ 976,000 (711,000) (4,281,000) | Loss on extinguishment of debt | | - | | - | | (3,955,000) |
| DISCONTINUED OPERATIONS Income (loss) from discontinued operations before gain on sale of real estate and loss on extinguishment of debt 21,000 291,000 (809,000) Loss on extinguishment of debt - - (267,000) Gain on sale of real estate 2,125,000 - 4,989,000 INCOME FROM DISCONTINUED OPERATIONS 2,146,000 291,000 3,913,000 NET INCOME (LOSS) 976,000 (711,000) (4,281,000) (4,281,000) (4,281,000) (4,281,000) (4,281,000) (4,281,000) (4,266,00 | | | (150,000) | | - | | |
| DISCONTINUED OPERATIONS Income (loss) from discontinued operations before gain on sale of real estate and loss on extinguishment of debt 21,000 291,000 (809,000) Loss on extinguishment of debt - - (267,000) Gain on sale of real estate 2,125,000 - 4,989,000 INCOME FROM DISCONTINUED OPERATIONS 2,146,000 291,000 3,913,000 NET INCOME (LOSS) 976,000 (711,000) (4,281,000) (4,281,000) (4,281,000) (4,281,000) (4,281,000) (4,281,000) (4,266,00 | NET LOSS FROM CONTINUING OPERATIONS | | (1,170,000) | | (1,002,000) | | (8,194,000) |
| Income (loss) from discontinued operations before gain on sale of real estate and loss on extinguishment of debt 21,000 291,000 (809,000) | DISCONTINUED OPERATIONS | | , | _ | | | |
| loss on extinguishment of debt 21,000 291,000 (809,000) Loss on extinguishment of debt - - (267,000) Gain on sale of real estate 2,125,000 - 4,989,000 INCOME FROM DISCONTINUED OPERATIONS 2,146,000 291,000 3,913,000 NET INCOME (LOSS) 976,000 (711,000) (4,281,000) NET INCOME (LOSS) ATTRIBUTABLE TO: Total control (654,000) (654,000) (4,266,000) Noncontrolling interests 80,000 (86,000) (15,000) Participating securities 102,000 29,000 - NET INCOME (LOSS) \$ 976,000 (711,000) (4,281,000) | | | | | | | |
| Loss on extinguishment of debt | | | 21,000 | | 291,000 | | (809,000) |
| Gain on sale of real estate 2,125,000 - 4,989,000 INCOME FROM DISCONTINUED OPERATIONS 2,146,000 291,000 3,913,000 NET INCOME (LOSS) 976,000 (711,000) (4,281,000) NET INCOME (LOSS) ATTRIBUTABLE TO: T94,000 (654,000) (4,266,000) Noncontrolling interests 80,000 (86,000) (15,000) Participating securities 102,000 29,000 - NET INCOME (LOSS) \$ 976,000 (711,000) (4,281,000) | Loss on extinguishment of debt | | - | | - | | |
| NET INCOME (LOSS) ATTRIBUTABLE TO: Common stockholders \$794,000 \$(654,000) \$(4,266,000) Noncontrolling interests \$80,000 \$(86,000) \$(15,000) Participating securities \$102,000 \$(711,000) \$(4,281,000) NET INCOME (LOSS) \$(10,000) \$(10,000) Participating securities \$(711,000) \$(4,281,000) NET INCOME (LOSS) \$(711,000) NET INCOME (LOSS) \$(711,000) | | | 2,125,000 | | - | | 4,989,000 |
| NET INCOME (LOSS) 976,000 (711,000) (4,281,000) NET INCOME (LOSS) ATTRIBUTABLE TO: Common stockholders \$ 794,000 \$ (654,000) \$ (4,266,000) Noncontrolling interests 80,000 (86,000) (15,000) Participating securities 102,000 29,000 - NET INCOME (LOSS) \$ 976,000 \$ (711,000) \$ (4,281,000) | INCOME FROM DISCONTINUED OPERATIONS | | 2,146,000 | | 291,000 | | 3,913,000 |
| Common stockholders \$ 794,000 \$ (654,000) \$ (4,266,000) Noncontrolling interests 80,000 (86,000) (15,000) Participating securities 102,000 29,000 - NET INCOME (LOSS) \$ 976,000 \$ (711,000) \$ (4,281,000) | NET INCOME (LOSS) | | | | (711,000) | | (4,281,000) |
| Common stockholders \$ 794,000 \$ (654,000) \$ (4,266,000) Noncontrolling interests 80,000 (86,000) (15,000) Participating securities 102,000 29,000 - NET INCOME (LOSS) \$ 976,000 \$ (711,000) \$ (4,281,000) | NET INCOME (LOSS) ATTRIBUTABLE TO: | | | | | | |
| Participating securities 102,000 29,000 - NET INCOME (LOSS) 976,000 (711,000) (4,281,000) | Common stockholders | \$ | 794,000 | \$ | (654,000) | \$ | (4,266,000) |
| Participating securities 102,000 29,000 - NET INCOME (LOSS) 976,000 (711,000) (4,281,000) | Noncontrolling interests | | 80,000 | | (86,000) | | , , , , , |
| NET INCOME (LOSS) \$ 976,000 \$ (711,000) \$ (4,281,000) | | | 102,000 | | | | - |
| Net income (loss) available to common stockholders per share - basic and diluted \$ 0.02 \$ (0.03) | NET INCOME (LOSS) | \$ | 976,000 | \$ | (711,000) | \$ | (4,281,000) |
| | Net income (loss) available to common stockholders per share - basic and diluted | \$ | 0.02 | \$ | (0.03) | | |

Rexford Industrial Realty, Inc. and Rexford Industrial Realty, Inc. Predecessor Same Property Portfolio Statements of Operations and NOI Reconciliation (Unaudited and in thousands)

Same Property Portfolio Statement of Operations:

| | Th | ree Months | Ende | d December | | | | | | | | | |
|--------------------------------|----|------------|------|------------|--------------|----------------|----|--------------|------|----------|------|---------|----------|
| | | ; | 31, | | | | | Year Ended I | Dece | mber 31, | | | |
| | | 2014 | | 2013 | \$ Change | % Change | | 2014 | | 2013 (1) | \$ (| Change | % Change |
| Rental Revenues | | | | | | | | | | | | | |
| Rental revenues | \$ | 10,830 | \$ | 10,193 | \$ 637 | 6.2% | \$ | 33,156 | \$ | 31,796 | \$ | 1,360 | 4.3% |
| Tenant reimbursements | | 1,325 | | 1,132 | 193 | 17.0% | | 3,720 | | 3,355 | | 365 | 10.9% |
| Other operating revenues | | 211 | | 43 | 168 | <u>390.7</u> % | | 262 | | 234 | | 28 | 12.0% |
| Total rental revenues | | 12,366 | | 11,368 | 998 | 8.8% | | 37,138 | | 35,385 | | 1,753 | 5.0% |
| Interest income | | 282 | | 190 | 92 | 48.4% | | 1,118 | | 1,016 | | 102 | 10.0% |
| Total Revenues | | 12,648 | | 11,558 | 1,090 | 9.4% | | 38,256 | | 36,401 | | 1,855 | 5.1% |
| Operating Expenses | | | | | | | | | | | | | |
| Property expenses | | 3,507 | | 3,368 | 139 | 4.1% | | 10,326 | | 9,807 | | 519 | 5.3% |
| Depreciation and amortization | | 4,188 | | 5,529 | (1,341) | (24.3)% | | 13,299 | | 12,566 | | 733 | 5.8% |
| Total Operating Expenses | | 7,695 | | 8,897 | (1,202) | (13.5)%) | | 23,625 | | 22,373 | | 1,252 | 5.6% |
| Other (Income) Expense | | | | | | | | | | | | | |
| Interest expense | | 220 | | 290 | (70) | (24.1)% | | 161 | | 9,193 | | (9,032) | (98.2)% |
| Total Other Expense | | 220 | | 290 | (70) | (24.1)% | - | 161 | | 9,193 | | (9,032) | (98.2)% |
| Total Expenses | | 7,915 | | 9,187 | (1,272) | (13.8)% | | 23,786 | | 31,566 | | (7,780) | (24.6)% |
| Loss on extinguishment of debt | | = | | - | - | | | - | | (3,451) | | 3,451 | (100.0)% |
| Net Income (Loss) | \$ | 4,733 | \$ | 2,371 | \$ 2,362 | (99.6)% | \$ | 14,470 | \$ | 1,384 | \$ | 13,086 | (945.5)% |

Same Property Portfolio NOI Reconciliation:

leases

Cash NOI

| | nree Months | Ende 31, | d December | | | Year Ended | Dece | ember 31, | | | |
|--------------------------------|-----------------|-------------|------------|-----------|----------|----------------|------|-----------|------|--------|----------|
| NOI | 2014 | | 2013 | \$ Change | % Change | 2014 | | 2013 (1) | \$ 0 | Change | % Change |
| Net Income (Loss) | \$ 4,733 | \$ | 2,371 | | | \$ 14,470 | \$ | 1,384 | | | |
| Add: | | | | | | | | | | | |
| Interest expense | 220 | | 290 | | | 161 | | 9,193 | | | |
| Depreciation and amortization | 4,188 | | 5,529 | | | 13,299 | | 12,566 | | | |
| Deduct: | | | | | | | | | | | |
| Loss on extinguishment of debt | - | | - | | | - | | (3,451) | | | |
| Interest income | 282 | | 190 | | | 1,118 | | 1,016 | | | |
| NOI | 8,859 | | 8,000 | 859 | 10.7% | 26,812 | | 25,578 | \$ | 1,234 | 4.8% |
| Straight-line rents | (389) | | (267) | | | (438) | | (350) | | | |
| Amort. above/below market | , , | | · · · | | | , , | | , , | | | |

⁽¹⁾ Includes the results of operations for Rexford Industrial Realty, Inc. Predecessor for the period from January 1, 2013 to July 23, 2013 and the Company for the period from July 24, 2013 to December 31, 2013.

9.7%

136

26,510

162

1,120

4.4%

Same Property Portfolio NOI Reconciliation Continued:

Three Months Ended December

97

8,567

80

7,813

| | 3 | 1, | | | | Year Ended I | Оес | ember 31, | | |
|--------------------------|--------------|----|--------|--------------|----------|--------------|-----|-----------|--------------|----------|
| | 2014 | | 2013 | \$ Change | % Change | 2014 | | 2013 (1) | \$ Change | % Change |
| Rental revenues | \$ 10,830 | \$ | 10,193 | \$ 637 | 6.2% | \$ 33,156 | \$ | 31,796 | \$ 1,360 | 4.3% |
| Tenant reimbursements | 1,325 | | 1,132 | 193 | 17.0% | 3,720 | | 3,355 | 365 | 10.9% |
| Other operating revenues | 211 | | 43 | 168 | 390.7% | 262 | | 234 | 28 | 12.0% |
| Total rental revenue | 12,366 | | 11,368 | 998 | 8.8% | 37,138 | | 35,385 | 1,753 | 5.0% |
| | | | | | | | | | | |
| Property expenses | 3,507 | | 3,368 | 139 | 4.1% | 10,326 | | 9,807 | 519 | 5.3% |
| NOI | \$ 8,859 | \$ | 8,000 | \$ 859 | 10.7% | \$ 26,812 | \$ | 25,578 | \$ 1,234 | 4.8% |
| | | | | | | | | | | |
| Straight-line rents | (389) | | (267) | (122) | 45.7% | (438) | | (350) | (88) | 25.1% |

21.3%

9.7%

136

26,510

162

25,390

(26)

1,120

(16.0)%

4.4%

17

754

Same Property Portfolio Rollforward:

Amort. above/below market

leases

Cash NOI

| | Three Mo | onth Same Propert | y Portfolio Roll | forward | Twelve M | lonth Same Proper | ty Portfolio Rol | lforward |
|--------------------------------------|--------------------|-------------------|------------------|-----------|--------------------|-------------------|------------------|-----------|
| | # of Properties | Square Feet | Wtd Avg. C | Occupancy | # of Properties | Square Feet | Wtd Avg. C | Occupancy |
| | | | 2014 | 2013 | | | 2014 | 2013 |
| Period ended Sept. 30, 2014 and 2013 | 53 | 5,099,658 | 90.4% | 87.9% | 49 | 4,363,498 | 89.2% | 87.4% |
| Additions(2) | 3 | 221,649 | | | 0 | 0 | | |
| Deductions | 0 | 0 | | | 0 | 0 | | |
| Period ended Dec. 31, 2014 and 2013 | 56 | 5,321,307 | 92.1% | 89.8% | 49 | 4,363,498 | 90.9% | 89.7% |

Same Property Portfolio Occupancy:

| | | hree Months End | ed December 3 | 1, | | Year Ended D | ecember 31, | |
|------------------------|------------------|--------------------------------|------------------|--------------------------------|------------------|--------------------------------|------------------|--------------------------------|
| | 2 | 014 | 2 | 013 | 20 | 014 | 2 | 013 |
| | Same Property | Stabilized Same Property | Same Property | Stabilized Same Property | Same Property | Stabilized Same Property | Same Property | Stabilized Same Property |
| Occupancy: | Portfolio | Portfolio(3) | Portfolio | Portfolio(3) | Portfolio | Portfolio(3) | Portfolio | Portfolio(3) |
| Los Angeles County | 94.6% | 97.5% | 90.1% | 89.8% | 92.8% | 96.6% | 89.6% | 89.2% |
| Orange County | 98.5% | 98.5% | 95.7% | 95.7% | 98.5% | 98.5% | 95.7% | 95.7% |
| San Bernardino County | 87.6% | 87.6% | 87.5% | 87.5% | 88.2% | 88.2% | 88.4% | 88.4% |
| Ventura County | 92.5% | 92.5% | 97.7% | 97.7% | 92.5% | 92.5% | 97.7% | 97.7% |
| San Diego County | 81.7% | 81.7% | 82.8% | 82.8% | 79.9% | 79.9% | 81.6% | 81.6% |
| Total/Weighted Average | 92.1% | 93.7% | 89.8% | 89.7% | 90.9% | 92.7% | 89.7% | 89.5% |

Includes the results of operations for Rexford Industrial Realty, Inc. Predecessor for the period from January 1, 2013 to July 23, 2013 and the Company for the period from July 24, 2013 to December 31, 2013.

Reflects the addition of Orion, Tarzana and La Jolla Sorrento to the Same Property Portfolio for the three months ended December 31, 2014.

Reflects the occupancy of our Same Property Portfolio adjusted for spaces aggregating 88,399 square feet that were under repositioning as of December 31, 2014.

Rexford Industrial Realty, Inc. Funds From Operations (Unaudited and in thousands)

| | Months Ended nber 31, 2014 | D | Year Ended ecember 31, 2014 |
|---|-----------------------------------|----|-----------------------------|
| Funds From Operations (FFO) | | | |
| Net income | \$ 145 | \$ | 976 |
| Add: | | | |
| Depreciation and amortization, including amounts in discontinued operations | 8,443 | | 28,615 |
| Depreciation and amortization from unconsolidated joint ventures | 66 | | 357 |
| Loss on sale of real estate | - | | 150 |
| Deduct: | | | |
| Gains on sale of real estate | - | | 2,125 |
| Gain on sale of real estate from unconsolidated joint ventures | 3 | | 3 |
| FFO | \$ 8,651 | \$ | 27,970 |
| Company share of FFO (1) | \$ 8,183 | \$ | 25,641 |
| FFO | \$ 8,651 | \$ | 27,970 |
| Add: | | | |
| Non-recurring legal fees | 205 | | 585 |
| Acquisition expenses | 627 | | 2,038 |
| Recurring FFO | \$ 9,483 | \$ | 30,593 |
| Company share of Recurring FFO(1) | \$ 8,970 | \$ | 28,049 |

⁽¹⁾ Based on the weighted average interest in our Operating Partnership of approximately 94.6% and 91.8% for the three months ended December, 31, 2014 and the year ended December 31, 2014, respectively. Company share of FFO includes FFO allocated to participating securities of \$38 and \$102 for the three months ended December, 31, 2014 and the year ended December 31, 2014, respectively.





Supplemental Financial Reporting Package

Fourth Quarter 2014

Rexford Industrial Realty, Inc. NYSE: REXR 11620 Wilshire Blvd Suite 1000 Los Angeles, CA 90025 310-966-1680

www.RexfordIndustrial.com

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Forward Looking Statements: This supplemental package contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. We caution investors that any forward-looking statements presented herein are based on management's beliefs and assumptions and information currently available to management. Such statements are subject to risks, uncertainties and assumptions and may be affected by known and unknown risks, trends, uncertainties and factors that are beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected. These risks and uncertainties include, without limitation: general risks affecting the real estate industry (including, without limitation, the market value of our properties, the inability to enter into or renew leases at favorable rates, dependence on tenants' financial condition, and competition from other developers, owners and operators of real estate); risks associated with the disruption of credit markets or a global economic slowdown; risks associated with the potential loss of key personnel (most importantly, members of senior management); risks associated with our failure to maintain our status as a Real Estate Investment Trust under the Internal Revenue Code of 1986, as amended; possible adverse changes in tax and environmental laws; litigation, including costs associated with prosecuting or defending pending or threatened claims and any adverse outcomes, and potential liability for uninsured losses and

For a further discussion of these and other factors that could cause our future results to differ materially from any forward-looking statements, see Item 1A. Risk Factors in our 2013 Annual Report on Form 10-K, which was filed with the Securities and Exchange Commission ("SEC") on March 20, 2014. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes.



Investor Company Summary

| | | Senior Management Team | | |
|---|-------------------------------|--------------------------------|--|---|
| | Howard Schwimmer | Semon Management Team | Co-Chief Executive Officer, Director | _ |
| | Michael S. Frankel | | Co-Chief Executive Officer, Director | |
| | Adeel Khan | | Chief Financial Officer | |
| | Patrick Schlehuber | | Director of Acquisitions | |
| | Bruce Herbkersman | | Director of Construction & Development | |
| | Shannon Lewis | | Director of Leasing & Asset Management | |
| | Ashley Arthur | | Director of Property Operations | |
| | | Board of Directors | | |
| | Richard Ziman | | Chairman | |
| | Howard Schwimmer | | Co-Chief Executive Officer, Director | |
| | Michael S. Frankel | | Co-Chief Executive Officer, Director | |
| | Robert L. Antin | | Director | |
| | Steven C. Good | | Director | |
| | Peter Schwab | | Director | |
| | Tyler H. Rose | | Director | |
| | | Company Contact Information | | |
| | | 11620 Wilshire Blvd | | |
| | | Suite 1000 | | |
| | | Los Angeles, CA 90025 | | |
| | | 310-966-1680 | | |
| | | www.RexfordIndustrial.com | | |
| | | Investor Relations Information | | |
| | | ICR | | |
| | | Brad Cohen and Stephen Swett | | |
| | | www.icrinc.com | | |
| | | 212-849-3882 | | |
| | | Equity Research Coverage | | |
| - | Bank of America Merrill Lynch | · | James Feldman | |
| | J.P. Morgan | | Michael W. Mueller, CFA | |
| | Wells Fargo Securities | | Brendan Maiorana, CFA | |
| | Jeffries LLC | | Tayo Okusanya | |
| | MLV & Co | | Jonathan M. Peterson | |

Disclaimer: This list may not be complete and is subject to change as firms add or delete coverage of our company. Please note that any opinions, estimates, forecasts or predictions regarding our historical or predicted performance made by these analysts are theirs alone and do not represent opinions, estimates, forecasts or predictions of Rexford Industrial Realty, Inc. or its management. We are providing this listing as a service to our stockholders and do not by listing these firms imply our endorsement of, or concurrence with, such information, conclusions or recommendations. Interested persons may obtain copies of analysts' reports on their own; we do not distribute these reports.



Financial and Portfolio Highlights and Common Stock Data (1)

(in thousands except per share figures and portfolio statistics)

| | | | | Three Mo | nths Ended | | | |
|---|-------|---------------|-------|----------------|------------|-------------|----|---------------|
| | Decei | mber 31, 2014 | Septe | ember 30, 2014 | Ju | ne 30, 2014 | Ma | arch 31, 2014 |
| Financial Results: | | | | | | | | |
| Total rental revenues | \$ | 19,576 | \$ | 17,755 | \$ | 14,718 | \$ | 13,415 |
| Net income (loss) | \$ | 145 | \$ | (679) | \$ | 81 | \$ | 1,429 |
| Net income (loss) per common share - basic and diluted | \$ | 0.00 | \$ | (0.02) | \$ | 0.00 | \$ | 0.0 |
| Company share of Recurring FFO | \$ | 8,970 | \$ | 7,724 | \$ | 6,115 | \$ | 5,239 |
| Recurring FFO per common share - basic and diluted | \$ | 0.21 | \$ | 0.23 | \$ | 0.24 | \$ | 0.2 |
| Company share of FFO | \$ | 8,183 | \$ | 6,984 | \$ | 5,532 | \$ | 4,94 |
| FFO per common share - basic and diluted | \$ | 0.19 | \$ | 0.21 | \$ | 0.22 | \$ | 0.1 |
| EBITDA | \$ | 10,334 | \$ | 9,456 | \$ | 7,769 | \$ | 8,95 |
| Adjusted EBITDA | \$ | 12,585 | \$ | 11,149 | \$ | 10,325 | \$ | 7,51 |
| Dividend declared per common share | \$ | 0.12 | \$ | 0.12 | \$ | 0.12 | \$ | 0.1 |
| Portfolio Statistics: | | | | | | | | |
| Portfolio SF - consolidated | | 9,829,020 | | 8,633,812 | | 7,908,456 | | 6,533,4 |
| Ending occupancy - consolidated portfolio | | 90.7% | | 91.8% | | 90.5% | | 90.2 |
| Pro-forma occupancy including uncommenced leases | | 90.7% | | 92.3% | | 91.1% | | 91.1 |
| Leasing spreads - cash ⁽²⁾ | | 1.9% | | 3.6% | | 5.2% | | 3.6 |
| Leasing spreads - GAAP ⁽³⁾ | | 11.8% | | 10.3% | | 17.1% | | 11.5 |
| Same Property Performance: | | | | | | | | |
| Total rental revenue growth | | 8.8% | | 3.6% | | 4.8% | | 3.4 |
| Total property expense growth | | 4.1% | | 3.9% | | -4.1% | | 15.0 |
| NOI growth | | 10.7% | | 3.5% | | 8.3% | | -1.1 |
| Cash NOI growth | | 9.7% | | 3.8% | | 3.3% | | 1.0 |
| Same Property Portfolio ending occupancy | | 92.1% | | 90.4% | | 89.8% | | 89.3 |
| Stabilized Same Property Portfolio ending occupancy | | 93.7% | | 91.7% | | | | |
| Same Property Portfolio occupancy growth (ppt) | | 2.3% | | 2.5% | | 1.4% | | 1.4 |
| Capitalization: | | | | | | | | |
| Common stock price at quarter end | \$ | 15.71 | \$ | 13.84 | \$ | 14.24 | \$ | 14.1 |
| Common shares issued and outstanding | | 43,382,425 | | 43,059,742 | | 25,420,381 | | 25,419,41 |
| Total shares and units issued and outstanding at period end (4) | | 45,705,769 | | 45,705,769 | | 28,429,640 | | 28,428,67 |
| Weighted average shares outstanding - basic and diluted | | 43,234,602 | | 33,527,183 | | 25,419,757 | | 25,419,41 |
| Total equity market capitalization | \$ | 718,038 | \$ | 632,568 | \$ | 404,838 | \$ | 403,11 |
| Total consolidated debt | | 357,076 | | 269,699 | | 369,679 | | 212,99 |
| Total debt (pro-rata) ⁽⁵⁾ | | 357.076 | | 275,924 | | 375,904 | | 219,22 |
| Total combined market capitalization | | 1,066,508 | | 847,951 | | 771,470 | | 615,99 |
| Ratios; | | | | | | | | |
| Net debt (pro-rata) to total combined market capitalization | | 32.7% | | 25.4% | | 47.5% | | 34.6 |
| Net debt (pro-rata) to adjusted EBITDA (quarterly results annualized) | | 6.9x | | 4.9x | | 8.9x | | 7.0 |

⁽¹⁾ For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 27 of this report.

Fourth Quarter 2014 Supplemental Financial Reporting Package



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⁽²⁾ Excluding the effect of one new 15,040 sqft lease transaction in our San Diego market, the weighted average cash growth for total combined new and renewal leases executed during Q4-14 is 3.3%.

⁽³⁾ Excluding the effect of one new 15,040 sqft lease transaction in our San Diego market, the weighted average GAAP growth for total combined new and renewal leases executed during Q4-14 is 13.3%.

⁽⁴⁾ Includes 2,323,344 OP units held by noncontrolling interests (NCI) and excludes 320,017 unvested shares of restricted stock as of December 31, 2014. Includes 2,646,027 OP units held by NCI and excludes 198,141 unvested shares of restricted stock as of September 30, 2014. Includes 3,009,259 OP units held by NCI and excludes 203,264 and 131,786 unvested shares of restricted stock as of June 30, 2014, and March 31, 2014, respectively.

⁽⁵⁾ Includes our 15% share of debt in our Mission Oaks joint venture for the three months ended September 30, 2014, June 30, 2014 and March 31, 2014. During the three months ended December 31, 2014, in connection with the JV's disposition of 3001 & 3175 Mission Oaks Blvd., the JV repaid the \$41.5 million loan secured by the properties located at 3001, 3175 and 3233 Mission Oaks Blvd.

| | | | Re | xford Inc | dustrial Realty, | Inc. | | | |
|---|----|----------|---------------|-----------|-----------------------|------|------------------------|----|------------------------|
| | 1 | 2/31/14 | 9/30/14 | 6 | /30/14 ⁽¹⁾ | 3 | 3/31/14 ⁽¹⁾ | 1 | 2/31/13 ⁽¹⁾ |
| Assets | | | | | | | | | |
| Investments in real estate, net | \$ | 854,477 | \$ 722,689 | \$ | 651,920 | \$ | 510,690 | \$ | 481,673 |
| Cash and cash equivalents | | 8,606 | 60,541 | | 9,272 | | 6,344 | | 8,997 |
| Restricted cash | | - | 307 | | 379 | | 352 | | 325 |
| Notes receivable | | 13,137 | 13,138 | | 13,136 | | 13,135 | | 13,139 |
| Rents and other receivables, net | | 1,812 | 1,738 | | 1,455 | | 1,238 | | 917 |
| Deferred rent receivable | | 5,014 | 4,420 | | 4,197 | | 3,809 | | 3,637 |
| Deferred leasing costs, net | | 3,608 | 3,275 | | 2,640 | | 2,294 | | 2,153 |
| Deferred loan costs, net | | 2,789 | 2,995 | | 3,197 | | 1,476 | | 1,597 |
| Acquired lease intangible assets, net ⁽²⁾ | | 28,136 | 23,558 | | 22,621 | | 13,110 | | 13,508 |
| Indefinite-lived intangible | | 5,271 | 5,271 | | 5,271 | | 5,271 | | 5,271 |
| Other assets | | 3,800 | 4,552 | | 2,568 | | 4,573 | | 2,309 |
| Acquisition related deposits | | 2,110 | - | | 1,450 | | 1,550 | | 1,510 |
| Investment in unconsolidated real estate entities | | 4,018 | 5,744 | | 5,758 | | 5,778 | | 5,687 |
| Assets associated with real estate held for sale | | - | - | | 1,958 | | 1,995 | | 13,952 |
| Total Assets | \$ | 932,778 | \$ 848,228 | \$ | 725,822 | \$ | 571,615 | \$ | 554,675 |
| Liabilities | | | | | | | | | |
| Notes payable | \$ | 357,106 | \$ 269,811 | \$ | 369,873 | \$ | 212,918 | \$ | 192,491 |
| Accounts payable, accrued expenses and other liabilities | | 11,304 | 9,620 | | 6,050 | | 6,140 | | 5,783 |
| Dividends payable | | 5,244 | 5,191 | | 3,075 | | 3,066 | | 5,368 |
| Acquired lease intangible liabilities, net ⁽³⁾ | | 3,016 | 1,921 | | 1,970 | | 1,547 | | 1,143 |
| Tenant security deposits | | 8,768 | 7,927 | | 7,396 | | 6,901 | | 6,099 |
| Prepaid rents | | 1,463 | 1,329 | | 964 | | 766 | | 1,426 |
| Liabilities associated with real estate held for sale | | :- | - | | 293 | | 282 | | 596 |
| Total Liabilities | - | 386,901 | 295,799 | | 389,621 | | 231,620 | | 212,906 |
| Equity | | | | " | | | | | |
| Common stock | | 434 | 431 | | 255 | | 255 | | 255 |
| Additional paid in capital | | 542,318 | 538,248 | | 312,451 | | 312,131 | | 311,936 |
| Cumulative distributions in excess of earnings | | (21,673) | (16,574) | | (10,784) | | (7,782) | | (5,993) |
| Accumulated other comprehensive income (loss) | | (1,331) | 158 | | (410) | | 269 | | 1- |
| Total stockholders' equity | | 519,748 | 522,263 | | 301,512 | | 304,873 | | 306,198 |
| Noncontrolling interests | | 26,129 | 30,166 | | 34,689 | | 35,122 | | 35,571 |
| Total Equity | | 545,877 | 552,429 | | 336,201 | | 339,995 | | 341,769 |
| Total Liabilities and Equity | \$ | 932,778 | \$ 848,228 | \$ | 725,822 | \$ | 571,615 | \$ | 554,675 |

⁽¹⁾ For comparability, certain prior period amounts have been reclassified to conform to current period presentation of properties held for sale.



⁽³⁾ Includes net above-market tenant lease intangibles of \$2,771 (Dec. 31 2014), \$3,474 (Sept. 30, 2014), \$1,716 (June 30, 2014), \$1,284 (March 31, 2014), and \$1,597 (Dec. 31, 2013).

Consolidated and Combined Statement of Operations

Quarterly Results

(unaudited and in thousands, except share count and per share figures)

| | | | | Rexford Industri | ial Rea | lty, Inc. | | |
|--|-------|---------------|--------|------------------|---------|--------------|-----|--------------|
| | | | | Three Mont | ths End | led | | |
| | Decer | mber 31, 2014 | Septem | ber 30, 2014 | Jt | une 30, 2014 | Mai | rch 31, 2014 |
| Rental Revenues | | | | | | | | |
| Rental revenues | \$ | 16,719 | \$ | 15,516 | \$ | 12,773 | \$ | 11,628 |
| Tenant reimbursements | | 2,417 | | 2,052 | | 1,681 | | 1,511 |
| Management, leasing, and development services | | 206 | | 171 | | 249 | | 234 |
| Other income | | 234 | | 16 | | 15 | | 42 |
| Total rental revenues | | 19,576 | | 17,755 | | 14,718 | | 13,415 |
| Interest income | 04 | 282 | | 281 | | 278 | | 276 |
| Total Revenues | · · | 19,858 | | 18,036 | | 14,996 | | 13,691 |
| Operating Expenses | | | | | | | | |
| Property expenses | | 5,477 | | 4,879 | | 3,892 | | 4,134 |
| General and administrative | | 3,486 | | 3,273 | | 2,780 | | 2,605 |
| Depreciation and amortization | | 8,443 | | 8,032 | | 6,003 | | 6,130 |
| Total Operating Expenses | | 17,406 | | 16,184 | | 12,675 | | 12,869 |
| Other Expense | | | | | | | | |
| Acquisition expenses | | 627 | | 426 | | 652 | | 333 |
| Interest expense | | 1,655 | | 1,957 | | 1,537 | | 1,251 |
| Total Other Expense | | 2,282 | | 2,383 | | 2,189 | | 1,584 |
| Total Expenses | • | 19,688 | | 18,567 | | 14,864 | | 14,453 |
| Equity in income (loss) from unconsolidated real estate entities | 7 | (25) | | 2 | | (51) | | 45 |
| Loss on sale of real estate | | | | (150) | | | | |
| Net Income (Loss) from Continuing Operations | | 145 | | (679) | | 81 | | (717) |
| Discontinued Operations | | | | | | | | |
| Income from discontinued operations | | | | | | | | |
| before gains on sale of real estate | | - | | ÷ | | = | | 21 |
| Gain on sale of real estate | | | | | | 16 | | 2,125 |
| Income from Discontinued Operations | | - | | | | - | | 2,146 |
| Net Income (Loss) | \$ | 145 | \$ | (679) | \$ | 81 | \$ | 1,429 |
| Net Income (Loss) attributable to: | | | | | | | | |
| Common shareholders | \$ | 107 | \$ | (623) | \$ | 49 | \$ | 1,261 |
| Noncontrolling interests | | - | *** | (80) | 120 | 8 | | 152 |
| Participating securities | | 38 | | 24 | | 24 | | 16 |
| Net Income (Loss) | \$ | 145 | \$ | (679) | \$ | 81 | \$ | 1,429 |
| Earnings per Common Share - Basic and Diluted | | | | | | | | |
| Net income (loss) available to common stockholders | \$ | 0.00 | \$ | (0.02) | \$ | 0.00 | \$ | 0.05 |
| Weighted average shares outstanding - basic and diluted | | 43,234,602 | | 33,527,183 | | 25,419,757 | | 25,419,418 |

Fourth Quarter 2014 Supplemental Financial Reporting Package



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(unaudited results)

Rexford Industrial Realty, Inc. and

| | | R | exford Ind | ustrial Realty, Ir | ıc. | | Pre | decessor ⁽¹⁾ |
|--|----|-----------------|------------|--------------------|-----|--------------|-----------|-------------------------|
| | Т | hree Months End | ded Decem | ber 31 | | Year Ended D | ecember : | 31, |
| | | 2014 | | 2013 | | 2014 | | 2013 |
| Rental Revenues | - | | | | | | | |
| Rental revenues | \$ | 16,719 | \$ | 10,809 | \$ | 56,636 | \$ | 37,655 |
| Tenant reimbursements | | 2,417 | | 1,333 | | 7,661 | | 4,373 |
| Management, leasing, and development services | | 206 | | 253 | | 860 | | 978 |
| Other income | | 234 | | 53 | | 307 | | 280 |
| Total rental revenues | · | 19,576 | | 12,448 | | 65,464 | | 43,286 |
| Interest income | | 282 | | 190 | | 1,117 | | 1,079 |
| Total Revenues | _ | 19,858 | | 12,638 | | 66,581 | | 44,365 |
| Operating Expenses | | | | | | | | |
| Property expenses | | 5,477 | | 3,869 | | 18,382 | | 12,320 |
| General and administrative | | 3,486 | | 2,827 | | 12,144 | | 9,747 |
| Depreciation and amortization | | 8,443 | | 5,661 | | 28,608 | | 15,708 |
| Total Operating Expenses | | 17,406 | | 12,357 | - | 59,134 | | 37,775 |
| Other (Income) Expense | | | | | | | | |
| Acquisition expenses | | 627 | | 421 | | 2,038 | | 1,264 |
| Interest expense | | 1,655 | | 1,046 | | 6,400 | | 11,158 |
| Gain on mark-to-market of interest rate swaps | | - | | - | | - | | (49) |
| Total Other Expense | | 2,282 | | 1,467 | | 8,438 | | 12,373 |
| Total Expenses | | 19,688 | | 13,824 | | 67,572 | | 50,148 |
| Equity in income (loss) from unconsolidated real estate entities | | (25) | | 9 | | (29) | | (823) |
| Gain from early repayment of note receivable | | - | | - | | - | | 1,365 |
| Loss on extinguishment of debt | | - | | - | | - | | (3,955) |
| Loss on sale of real estate | | - | | - | | (150) | | - |
| Net Income (Loss) from Continuing Operations | | 145 | | (1,177) | | (1,170) | | (9,196) |
| Discontinued Operations | | | _ | | | | | |
| Income (loss) from discontinued operations before gains on sale of real estate | | - | | 171 | | 21 | | (518) |
| Loss on extinguishment of debt | | | | - | | - | | (267) |
| Gain on sale of real estate | | = | | | | 2,125 | | 4,989 |
| Income from Discontinued Operations | | - | | 171 | | 2,146 | | 4,204 |
| Net Income (Loss) | \$ | 145 | \$ | (1,006) | \$ | 976 | \$ | (4,992) |
| Net Income (Loss) attributable to: | | | | | | | | |
| Common shareholders | \$ | 107 | \$ | (910) | \$ | 794 | \$ | (4,920) |
| Noncontrolling interests | | = | | (125) | | 80 | | (101) |
| Participating securities | | 38 | | 29 | | 102 | | 29 |
| Net Income (Loss) | \$ | 145 | \$ | (1,006) | \$ | 976 | \$ | (4,992) |

⁽¹⁾ Reflects the results of operations for our Predecessor for the period from January 1, 2013 to July 23, 2013 and Rexford Industrial Realty, Inc. for the period from July 24, 2013 through December 31, 2013.

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| | | | Re | xford Industi | ial Realty | , Inc. | | |
|--|--------|------------------|----------|---------------|------------|-----------------|----|------------------|
| | | | | Three Mon | ths Ende | d | | |
| | Decemb | er 31, 2014 | Septembe | r 30, 2014 | Jun | e 30, 2014 | Ma | rch 31, 2014 |
| Funds From Operations (FFO) | | | - | | 8 | * | | |
| Net Income (loss) | | 145 | | (679) | | 81 | | 1,429 |
| Add: | | | | | | | | |
| Depreciation and amortization, including amounts in discontinued operations | | 8,443 | | 8,032 | | 6,003 | | 6,137 |
| Depreciation and amortization from unconsolidated joint ventures | | 66 | | 103 | | 103 | | 85 |
| Loss on sale of real estate | | , - 0 | | 150 | | - | | 9 7 9 |
| Deduct: | | | | | | | | |
| Gain on sale of real estate | | 1 7 0 | | - | | 1. 0 | | 2,125 |
| Gain on sale of real estate from unconsolidated joint ventures | | 3 | | | | | | .=. |
| Funds From Operations | | 8,651 | | 7,606 | | 6,187 | | 5,526 |
| Company share of FFO ⁽²⁾ | \$ | 8,183 | \$ | 6,984 | \$ | 5,532 | \$ | 4,941 |
| FFO per share - basic and diluted | \$ | 0.19 | \$ | 0.21 | \$ | 0.22 | \$ | 0.19 |
| Funds From Operations | \$ | 8,651 | \$ | 7,606 | \$ | 6,187 | \$ | 5,526 |
| Add: | | | | | | | | |
| Non-recurring legal fees ⁽³⁾ | | 205 | | 380 | | | | - |
| Acquisition Expenses | | 627 | | 426 | | 652 | | 333 |
| FFO available to common shareholders and unitholders before non-recurring legal fees | \$ | 9,483 | \$ | 8,412 | \$ | 6,839 | \$ | 5,859 |
| Company share of FFO before non-recurring legal fees and acquisition expenses (2) | \$ | 8,970 | \$ | 7,724 | \$ | 6,115 | \$ | 5,239 |
| FFO per share before non-recurring legal fees and acquisition expenses - basic and diluted | \$ | 0.21 | \$ | 0.23 | \$ | 0.24 | \$ | 0.21 |
| Weighted-average shares outstanding - basic and diluted | | 43,234,602 | į. | 33,527,183 | | 25,419,757 | | 25,419,418 |
| Weighted-average diluted shares and units | | 45,705,769 | | 36,511,737 | | 28,429,016 | | 28,428,677 |

⁽¹⁾ For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 27 of this report.



⁽²⁾ Company share of FFO is based on the weighted average interest in our operating partnership of 94.6%, 91.8%, 89.4% and 89.4% for the three months ended December 31, 2014, September 30, 2014, June 30, 2014, and March 31, 2014, respectively. Company share of FFO includes FFO allocated to participating securities of \$38, \$24, \$24 and \$16 for the three months ended December 31, 2014, September 30, 2014, June 30, 2014, June 30, 2014, and March 31, 2014, respectively.

⁽³⁾ Non-recurring legal fees relate to Accommodation and Litigation. For more information, see Item 3. Legal Proceedings in our 2013 Annual Report on Form 10-K and Item 1. Legal Proceedings in our subsequent filings on Form 10-Q.

| | W | | Re | xford Industrial Three Months | | ıc. | - |
|--|--------|-------------|---------|-------------------------------|------|----------|----------------|
| | Decemb | er 31, 2014 | Septemb | per 30, 2014 | June | 30, 2014 | March 31, 2014 |
| Adjusted Funds From Operations (AFFO) | | | 3 | - | 0 | | |
| Funds From Operations | \$ | 8,651 | \$ | 7,606 | \$ | 6,187 | 5,526 |
| Add: | | | | | | | |
| Amortization of deferred financing costs | | 206 | | 205 | | 144 | 129 |
| Fair value lease expense | | 115 | | 151 | | 73 | 81 |
| Acquisition costs | | 627 | | 426 | | 655 | 333 |
| Non-cash stock compensation | | 250 | | 340 | | 279 | 172 |
| Deduct: | | | | | | | |
| Straight line rent adjustment | | 595 | | 227 | | 395 | 184 |
| Capitalized payments (2) | | 302 | | 216 | | 222 | 249 |
| Note Receivable discount amortization | | 68 | | 66 | | 65 | 64 |
| Note Payable premium amortization | | 82 | | 81 | | 35 | 11 |
| Recurring capital expenditures ⁽³⁾ | | 908 | | 752 | | 447 | 280 |
| 2nd generation tenant improvements and leasing commissions (4) | | 918 | | 1,174 | | 795 | 275 |
| Unconsolidated joint venture AFFO adjustments | | 3 | | (2) | | (3) | (9) |
| AFFO | \$ | 6,973 | \$ | 6,214 | \$ | 5,382 | \$ 5,187 |

^[1] For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 27 of this report.

 $^{^{\{2\}}}$ Includes capitalized leasing and construction development compensation.

⁽³⁾ Excludes nonrecurring capital expenditures of \$4,118, \$2,670, \$1,708, and \$557 for the three months ended December 31, 2014, September 30, 2014, June 30, 2014, and March 31, 2014, respectively.

⁽⁴⁾ Excludes 1st generation tenant improvements and leasing commissions of \$640, \$423, \$31, and \$50 for the three months ended December 31, 2014, September 30, 2014, June 30, 2014, and March 31, 2014, respectively.

| Tenant reimbursements | | | | | Rexford Indust | rial Realty, | Inc. | | | |
|---|--|-------------------------------|---------------|--------|----------------|--------------|------------|-------|-------------|-------|
| Net Operating Income (NOI) Income (NOI) <th< th=""><th></th><th></th><th></th><th></th><th>Three Mon</th><th>ths Ended</th><th></th><th></th><th></th></th<> | | | | | Three Mon | ths Ended | | | | |
| Rental revenues \$ 16,719 \$ 15,516 \$ 12,773 \$ 11,628 Tenant reimbursements 2,417 2,052 1,681 1,511 Other income 234 16 15 42 Total operating revenues 19,370 17,584 14,469 13,181 Property expenses 5,477 4,879 3,892 4,134 Total operating expenses 5,477 4,879 3,892 4,134 NOI \$ 13,893 \$ 12,705 \$ 10,577 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) 118 Cash NOI \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 Net Income (Loss) \$ 145 \$ (679) \$ 81 \$ 1,429 Add: \$ 3,486 3,273 2,780 2,605 Depreciation and amortization 8,443 8,032 6,003 6,133 Acquisition expenses 627 426 652 | | Decen | nber 31, 2014 | Septen | nber 30, 2014 | Jun | e 30, 2014 | Mar | ch 31, 2014 | |
| Tenant relimbursements 2,417 2,052 1,681 1,511 Other income 234 16 15 42 Total operating revenues 19,370 17,584 14,469 13,181 Property expenses 5,477 4,879 3,892 4,134 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment \$ 9,947 \$ 12,705 \$ 10,257 \$ 9,047 Cash NOI \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 Act \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 Cash NOI \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 Act \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 Act \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 Act \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 Act \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 < | Net Operating Income (NOI) | | | | | | | | | |
| Other income 234 16 15 42 Total operating revenues 19,370 17,584 14,469 13,181 Property expenses 5,477 4,879 3,892 4,134 Total operating expenses 5,477 4,879 3,892 4,134 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,044 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (188 Cash NOI \$ 13,413 \$ 12,629 \$ 10,255 8,944 Net Income (Loss) \$ 145 \$ (679) \$ 81 \$ 1,429 Add: \$ 13,413 \$ 12,629 \$ 10,255 8,944 Net Income (Loss) \$ 145 \$ (679) \$ 81 \$ 1,429 Add: \$ 200 \$ 2,605 \$ 2,605 \$ 2,605 \$ 2,605 Ceneral and administrative \$ 3,486 3,273 2,780 2,605 2,605 2,605 2,605 2,605 2,605 | Rental revenues | \$ | 16,719 | \$ | 15,516 | \$ | 12,773 | \$ | 11,628 | |
| Total operating revenues 19,370 17,584 14,469 13,181 | Tenant reimbursements | | 2,417 | | 2,052 | | 1,681 | | 1,511 | |
| Property expenses 5,477 4,879 3,892 4,134 Total operating expenses 5,477 4,879 3,892 4,134 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) 128 Cash NOI \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 Net Income (Loss) \$ 145 \$ (679) \$ 81 \$ 1,429 Add: \$ 145 \$ (679) \$ 81 \$ 1,429 Add: \$ 145 \$ (679) \$ 81 \$ 1,429 Add: \$ 2,780 2,605 <td< td=""><td>Other income</td><td></td><td>234</td><td>1</td><td>16</td><td></td><td>15</td><td></td><td>42</td></td<> | Other income | | 234 | 1 | 16 | | 15 | | 42 | |
| Total operating expenses 5,477 4,879 3,892 4,134 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (1284) Cash NOI \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 Net Income (Loss) \$ 145 \$ (679) \$ 81 \$ 1,429 Ack Income (Loss) \$ 145 \$ (679) \$ 81 \$ 1,429 Met Income (Loss) \$ 145 \$ (679) \$ 81 \$ 1,429 Cash NOI \$ 145 \$ (679) \$ 81 \$ 1,429 Met Income (Loss) \$ 145 \$ (679) \$ 81 \$ 1,429 Cash NOI \$ 3,486 3,273 \$ 2,780 \$ 2,605 Ceneral and administrative 8,443 8,032 6,003 6,133 Acquisition expenses 627 426 652 333 Interest expenses 1,655 1,957 1,537 <t< td=""><td>Total operating revenues</td><td></td><td>19,370</td><td></td><td>17,584</td><td></td><td>14,469</td><td></td><td>13,181</td></t<> | Total operating revenues | | 19,370 | | 17,584 | | 14,469 | | 13,181 | |
| NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 Cash NOI \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 Net Income (Loss) \$ 145 \$ (679) \$ 81 \$ 1,429 Adc: *********************************** | Property expenses | | 5,477 | | 4,879 | | 3,892 | | 4,134 | |
| Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 Cash NOI \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 Net Income (Loss) \$ 145 \$ (679) \$ 81 \$ 1,429 Add: Ceneral and administrative \$ 3,486 3,273 2,780 2,605 Depreciation and amortization 8,443 8,032 6,003 6,130 Acquisition expenses 627 426 652 333 Interest expense 1,655 1,957 1,537 1,251 Loss on sale of real estate 206 171 249 234 Management, leasing, and development services 282 281 278 276 Equity in income (loss) from unconsolidated real estate entities (25) 2 (51) 45 Income from discontinued operations 2 2 2 151 73 81 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9, | Total operating expenses | | 5,477 | | 4,879 | | 3,892 | | 4,134 | |
| Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 Cash NOI \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 Net Income (Loss) \$ 145 \$ (679) \$ 81 \$ 1,429 Add: Ceneral and administrative 3,486 3,273 2,780 2,605 Depreciation and amortization 8,443 8,032 6,003 6,130 Acquisition expenses 627 426 652 333 Interest expense 1,655 1,957 1,537 1,251 Loss on sale of real estate 206 171 249 234 Interest income 282 281 278 276 Equity in income (loss) from unconsolidated real estate entities (25) 2 (51) 45 Income from discontinued operations 2 2 2 (51) 45 Income from discontinued operations 3 3,833 12,705 10,577 9,047 | NOI | \$ | 13,893 | \$ | 12,705 | \$ | 10,577 | \$ | 9,047 | |
| Cash NOI \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 Net Income (Loss) \$ 145 \$ (679) \$ 81 \$ 1,429 Add: Separation and administrative General and administrative 3,486 3,273 2,780 2,605 Depreciation and amortization 8,443 8,032 6,003 6,130 Acquisition expenses 627 426 652 333 Interest expense 1,655 1,957 1,537 1,251 Loss on sale of real estate 206 171 249 234 Subtract: Wanaagement, leasing, and development services 206 171 249 234 Interest income 282 281 278 276 Equity in income (loss) from unconsolidated real estate entities (25) 2 (51) 45 Income from discontinued operations - - - - - - - - - - - - - - - - | Fair value lease revenue | | 115 | 10 | 151 | | 73 | | 81 | |
| Net Income (Loss) \$ 145 \$ (679) \$ 81 \$ 1,429 Add: General and administrative 3,486 3,273 2,780 2,605 Depreciation and amortization 8,443 8,032 6,003 6,135 Acquisition expenses 627 426 652 333 Interest expense 1,655 1,957 1,537 1,251 Loss on sale of real estate - 150 - <td rows<="" td=""><td>Straight line rent adjustment</td><td></td><td>(595)</td><td></td><td>(227)</td><td></td><td>(395)</td><td></td><td>(184)</td></td> | <td>Straight line rent adjustment</td> <td></td> <td>(595)</td> <td></td> <td>(227)</td> <td></td> <td>(395)</td> <td></td> <td>(184)</td> | Straight line rent adjustment | | (595) | | (227) | | (395) | | (184) |
| Add: General and administrative 3,486 3,273 2,780 2,605 Depreciation and amortization 8,443 8,032 6,003 6,130 Acquisition expenses 627 426 652 333 Interest expense 1,655 1,957 1,537 1,251 Loss on sale of real estate - 150 - - Subtract: Management, leasing, and development services 206 171 249 234 Interest income 282 281 278 276 Equity in income (loss) from unconsolidated real estate entities (25) 2 (51) 45 Income from discontinued operations - - - - 2,146 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 | Cash NOI | \$ | 13,413 | \$ | 12,629 | \$ | 10,255 | \$ | 8,944 | |
| General and administrative 3,486 3,273 2,780 2,605 Depreciation and amortization 8,443 8,032 6,003 6,130 Acquisition expenses 627 426 652 333 Interest expense 1,655 1,957 1,537 1,251 Loss on sale of real estate 150 - - - Subtract: Management, leasing, and development services 206 171 249 234 Interest income 282 281 278 276 Equity in income (loss) from unconsolidated real estate entities (25) 2 (51) 45 Income from discontinued operations - - - 2,146 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 | Net Income (Loss) | \$ | 145 | \$ | (679) | \$ | 81 | \$ | 1,429 | |
| Depreciation and amortization 8,443 8,032 6,003 6,130 Acquisition expenses 627 426 652 333 Interest expense 1,655 1,957 1,537 1,251 Loss on sale of real estate - 150 - - Subtract: Management, leasing, and development services 206 171 249 234 Interest income 282 281 278 276 Equity in income (loss) from unconsolidated real estate entities (25) 2 (51) 45 Income from discontinued operations - - - - 2,146 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 | Add: | | | | | | | | | |
| Acquisition expenses 627 426 652 333 Interest expense 1,655 1,957 1,537 1,251 Loss on sale of real estate - 150 - - Subtract: Management, leasing, and development services 206 171 249 234 Interest income 282 281 278 276 Equity in income (loss) from unconsolidated real estate entities (25) 2 (51) 45 Income from discontinued operations - - - - 2,146 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 | General and administrative | | 3,486 | | 3,273 | | 2,780 | | 2,605 | |
| Interest expense 1,655 1,957 1,537 1,251 Loss on sale of real estate - 150 - - Subtract: Management, leasing, and development services 206 171 249 234 Interest income 282 281 278 276 Equity in income (loss) from unconsolidated real estate entities (25) 2 (51) 45 Income from discontinued operations - - - - 2,146 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 | Depreciation and amortization | | 8,443 | | 8,032 | | 6,003 | | 6,130 | |
| Loss on sale of real estate - 150 - - Subtract: Management, leasing, and development services 206 171 249 234 Interest income 282 281 278 276 Equity in income (loss) from unconsolidated real estate entities (25) 2 (51) 45 Income from discontinued operations - - - - - 2,146 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 | Acquisition expenses | | 627 | | 426 | | 652 | | 333 | |
| Subtract: Management, leasing, and development services 206 171 249 234 Interest income 282 281 278 276 Equity in income (loss) from unconsolidated real estate entities (25) 2 (51) 45 Income from discontinued operations - - - - 2,146 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 | Interest expense | | 1,655 | | 1,957 | | 1,537 | | 1,251 | |
| Management, leasing, and development services 206 171 249 234 Interest income 282 281 278 276 Equity in income (loss) from unconsolidated real estate entities (25) 2 (51) 45 Income from discontinued operations - - - - - 2,146 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 | Loss on sale of real estate | | - | | 150 | | | | - | |
| Interest income 282 281 278 276 Equity in income (loss) from unconsolidated real estate entities (25) 2 (51) 45 Income from discontinued operations - - - - 2,146 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 | Subtract: | | | | | | | | | |
| Equity in income (loss) from unconsolidated real estate entities (25) 2 (51) 45 Income from discontinued operations - - - - 2,146 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 | Management, leasing, and development services | | 206 | | 171 | | 249 | | 234 | |
| Income from discontinued operations - - - 2,146 NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 | Interest income | | 282 | | 281 | | 278 | | 276 | |
| NOI \$ 13,893 \$ 12,705 \$ 10,577 \$ 9,047 Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 | Equity in income (loss) from unconsolidated real estate entities | | (25) | | 2 | | (51) | | 45 | |
| Fair value lease revenue 115 151 73 81 Straight line rent adjustment (595) (227) (395) (184 | Income from discontinued operations | | | | | | (7) | | 2,146 | |
| Straight line rent adjustment (595) (227) (395) (184 | NOI | \$ | 13,893 | \$ | 12,705 | \$ | 10,577 | \$ | 9,047 | |
| | Fair value lease revenue | | 115 | i. | 151 | | 73 | - P. | 81 | |
| Cash NOI \$ 13,413 \$ 12,629 \$ 10,255 \$ 8,944 | Straight line rent adjustment | | (595) | | (227) | | (395) | | (184) | |
| | Cash NOI | \$ | 13,413 | \$ | 12,629 | \$ | 10,255 | \$ | 8,944 | |

^[1] For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 27 of this report.



Rexford Industrial Realty, Inc. Three Months Ended December 31, 2014 September 30, 2014 June 30, 2014 March 31, 2014 Net income (loss) 145 (679) 81 \$ \$ 1,429 Interest expense 1,655 1,957 1,537 1,251 Proportionate share of interest expense from unconsolidated joint ventures 25 43 45 57 Depreciation and amortization 8,443 8,032 6,003 6,130 Depreciation and amortization included in discontinued operations 7 Proportionate share of real estate related depreciation and amortization from unconsolidated joint ventures 66 103 103 85 10,334 9,456 7,769 8,959 Stock-based compensation amortization 250 340 279 172 (2,125)Loss (Gain) on sale of real estate 150 Non-recurring legal fees (2) 205 380

627

1.169

12,585

426

497

(100)

11,149

652

1.625

10,325

Acquisition expenses

Adjusted EBITDA

Pro forma effect of acquisitions (3)

Pro forma effect of dispositions (4)

333

203

(28)

7,514

^[1] For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 27 of this report.

⁽²⁾ Non-recurring legal fees relate to Accommodation and Litigation. For more information, see Item 3. Legal Proceedings in our 2013 Annual Report on Form 10-K and Item 1. Legal Proceedings in our subsequent filings on Form 10-Q.

⁽³⁾ Represents the estimated impact of Q4'14 acquisitions as if they had been acquired October 1, 2014, Q3'14 acquisitions as if they had been acquired July 1, 2014, Q2'14 acquisitions as if they had been acquired on April 1, 2014, and Q1'14 acquisitions as if they had been acquired on January 1, 2014. We have made a number of assumptions in such estimates and there can be no assurance that we would have generated the projected levels of EBITDA had we owned the acquired entities as of the beginning of each period.

⁽⁴¹⁾ Represents the effect of dispositions as if they had occurred at the beginning of the quarter disposed. See the dispositions section on page 24 for additional details.

| Same Property Portfolio Statement of C | And the second second | | 1.15 | | | | | V | | 24 | | |
|--|-----------------------|---------------|---------|------------|-----------------------|----------|----|------------|--------|---------------------|-----------|----------|
| | <u>n</u> | ree Months En | ded Dec | | | | - | Year Ended | Decemi | | | |
| | | 2014 | - | 2013 | \$ Change | % Change | | 2014 | - 0 | 2013 ⁽²⁾ | \$ Change | % Change |
| Rental Revenues | | | | | | | | | | | | |
| Rental revenues | \$ | 10,830 | \$ | 10,193 | \$ 637 ⁽³⁾ | 6.2% | \$ | 33,156 | \$ | 31,796 | \$ 1,360 | 4.3% |
| Tenant reimbursements | | 1,325 | | 1,132 | 193 | 17.0% | | 3,720 | | 3,355 | 365 | 10.9% |
| Other operating revenues | | 211 | | 43 | 168 (4) | 390.7% | | 262 | | 234 | 28 | 12.0% |
| Total rental revenues | · · | 12,366 | | 11,368 | 998 | 8.8% | | 37,138 | | 35,385 | 1,753 | 5.0% |
| Interest income | | 282 | | 190 | 92 | 48.4% | | 1,118 | | 1,016 | 102 | 10.0% |
| Total Revenues | | 12,648 | | 11,558 | 1,090 | 9.4% | | 38,256 | | 36,401 | 1,855 | 5.1% |
| Operating Expenses | | | | | | | | | | | | |
| Property expenses | | 3,507 | | 3,368 | 139 | 4.1% | | 10,326 | | 9,807 | 519 | 5.3% |
| Depreciation and amortization | | 4,188 | | 5,529 | (1,341) | (24.3%) | | 13,299 | | 12,566 | 733 | 5.8% |
| Total Operating Expenses | | 7,695 | | 8,897 | (1,202) | (13.5%) | | 23,625 | | 22,373 | 1,252 | 5.6% |
| Other (Income) Expense | | | | | | | | | | | | |
| Interest expense (5) | | 220 | | 290 | (70) | (24.1%) | | 161 | | 9,193 | (9,032) | (98.2%) |
| Total Other Expense | | 220 | | 290 | (70) | (24.1%) | | 161 | | 9,193 | (9,032) | (98.2%) |
| Total Expenses | | 7,915 | | 9,187 | (1,272) | (13.8%) | | 23,786 | | 31,566 | (7,780) | (24.6%) |
| Loss on extinguishment of debt | 0 | - | | | . h | | | | | (3,451) | 3,451 | (100.0%) |
| Net Income (Loss) | \$ | 4,733 | \$ | 2,371 | \$ 2,362 | (99.6%) | \$ | 14,470 | \$ | 1,384 | \$ 13,086 | (945.5%) |
| Same Property Portfolio NOI Reconcilia | tion: | | | | | | | | | | | |
| | Th | ree Months En | ded Dec | cember 31, | | | | Year Ended | Deceml | | | |
| NOI | - | 2014 | | 2013 | \$ Change | % Change | | 2014 | | 2013 ⁽²⁾ | \$ Change | % Change |
| Net Income (Loss) | \$ | 4,733 | \$ | 2,371 | | | \$ | 14,470 | \$ | 1,384 | | |
| Add: | | | | | | | | | | | | |

| Amort. above/below market leases | 97 | 80 | | |
|----------------------------------|-------------|-------------|-----------|------|
| Cash NOI | \$ 8,567 | \$ 7,813 | \$ 754 | 9.7% |

220

282

8,859

(389)

4,188

290

190

8,000

(267)

5,529

Fourth Quarter 2014 Supplemental Financial Reporting Package

Interest expense (5)

Interest income

Straight-line rents

Deduct:

Depreciation and amortization

Loss on extinguishment of debt



859

10.7%

161

13,299

1,118

26,812

(438)

136

26,510

9,193

12,566

(3,451)

1,016

(350)

162

25,390

1,234

1,120

25,578

Page 12

4.8%

4.4%

⁽¹⁾ For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 27 of this report. (2) Reflects the results of operations for our Predecessor for the period from January 1, 2013 to July 23, 2013 and Rexford Industrial Realty, Inc. for the period from July 24, 2013 through December 31, 2013.

⁽³⁾ Increase in rental revenues during Q4'14 includes the reversal of a \$190 cumulative bad debt allowance for one of our tenants.

⁽⁴⁾ The increase in other operating revenues during Q4-14 reflects the receipt of \$176 easement income at one of our properties.

¹⁵⁾ Interest expense for the three and twelve months ended December 31, 2014 only reflects interest for the loans secured by our properties located at 107700 Jersey Blvd. and Glendale Commerce Center.

Interest on our post-IPO \$60mm term loan, which is secured by multiple properties, is being reported under the operating partnership and accordingly the interest is not being pushed down to the property.

| Same Property Portfolio NOI Reconci | iation (| ontinued: | | | | | | | | | |
|-------------------------------------|----------|--------------|--------|-------------|--------------|----------|----------------|--------|---------------------|--------------|----------|
| | Thr | ee Months Er | nded D | ecember 31, | | | Year Ended | Decemb | er 31, | | |
| | | 2014 | | 2013 | \$ Change | % Change | 2014 | | 2013 ⁽²⁾ | \$ Change | % Change |
| Rental revenues | \$ | 10,830 | \$ | 10,193 | \$ 637 | 6.2% | \$ 33,156 | \$ | 31,796 | \$ 1,360 | 4.3% |
| Tenant reimbursements | | 1,325 | | 1,132 | 193 | 17.0% | 3,720 | | 3,355 | 365 | 10.9% |
| Other operating revenues | | 211 | | 43 | 168 | 390.7% | 262 | | 234 | 28 | 12.0% |
| Total rental revenue | | 12,366 | | 11,368 | 998 | 8.8% | 37,138 | | 35,385 | 1,753 | 5.0% |
| Property expenses | | 3,507 | | 3,368 | 139 | 4.1% | 10,326 | | 9,807 | 519 | 5.3% |
| NOI | \$ | 8,859 | \$ | 8,000 | \$ 859 | 10.7% | \$ 26,812 | \$ | 25,578 | \$ 1,234 | 4.8% |
| Straight-line rents | | (389) | | (267) | (122) | 45.7% | (438) | | (350) | (88) | 25.1% |
| Amort. above/below market leases | | 97 | | 80 | 17 | 21.3% | 136 | | 162 | (26) | (16.0%) |
| Cash NOI | | 8,567 | | 7,813 | \$ 754 | 9.7% | \$ 26,510 | \$ | 25,390 | \$ 1,120 | 4.4% |

| | Thre | ee Month Same Prope | rty Portfolio Rollforv | vard | Twelve Month Same Property Portfolio Rollforward | | | | | | | |
|---|-----------------|---------------------|------------------------|-----------|--|-------------|----------|-----------|--|--|--|--|
| | # of Properties | Square Feet | Wtd Avg. | Occupancy | # of Properties | Square Feet | Wtd Avg. | Occupancy | | | | |
| | | | 2014 | 2013 | | | 2014 | 2013 | | | | |
| Period ended Sept. 30, 2014 and 2013 ⁽³⁾ | 53 | 5,099,658 | 90.4% | 87.9% | 49 | 4,363,498 | 89.2% | 87.4% | | | | |
| Additions ⁽⁴⁾ | 3 | 221,649 | | | 0 | - | | | | | | |
| Deductions | 0 | = | | | 0 | - | | | | | | |
| Period ended Dec. 31, 2014 and 2013 | 56 | 5,321,307 | 92.1% | 89.8% | 49 | 4,363,498 | 90.9% | 89.7% | | | | |

| Same Property Portfolio Occupancy: | | | | | | | | | |
|------------------------------------|---------------|-----------------------------------|------------------|-----------------------------------|---------------|-----------------------------------|---------------|-----------------------------------|--|
| | _ | Three Months End | led December 31, | | | Year Ended D | ecember 31, | | |
| | | 2014 | | 2013 | | 2014 | 2013 | | |
| | Same Property | Stabilized Same | Same Property | Stabilized Same | Same Property | Stabilized Same | Same Property | Stabilized Same | |
| Occupancy: | Portfolio | Property Portfolio ⁽⁵⁾ | Portfolio | Property Portfolio ⁽⁵⁾ | Portfolio | Property Portfolio ⁽⁵⁾ | Portfolio | Property Portfolio ⁽⁵⁾ | |
| Los Angeles County | 94.6% | 97.5% | 90.1% | 89.8% | 92.8% | 96.6% | 89.6% | 89.2% | |
| Orange County | 98.5% | 98.5% | 95.7% | 95.7% | 98.5% | 98.5% | 95.7% | 95.7% | |
| San Bernardino County | 87.6% | 87.6% | 87.5% | 87.5% | 88.2% | 88.2% | 88.4% | 88.4% | |
| Ventura County | 92.5% | 92.5% | 97.7% | 97.7% | 92.5% | 92.5% | 97.7% | 97.7% | |
| San Diego County | 81.7% | 81.7% | 82.8% | 82.8% | 79.9% | 79.9% | 81.6% | 81.6% | |
| Total/Weighted Average | 92.1% | 93.7% | 89.8% | 89.7% | 90.9% | 92.7% | 89.7% | 89.5% | |

⁽¹⁾ For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 27 of this report.

Fourth Quarter 2014

Supplemental Financial Reporting Package



Reflects the results of operations for our Predecessor for the period from January 1, 2013 to July 23, 2013 and Rexford Industrial Realty, Inc. for the period from July 24, 2013 through December 31, 2013.

⁽³⁾ Square footage decreased by 1,066 due to renovations at our property located at 28340 - 28400 Avenue Crocker during the current quarter.

⁽⁴⁾ Reflects the addition of Orion, Tarzana and La Jolla Sorrento to the Same Property Portfolio for the three months ended December 31, 2014.

⁽⁹⁾ Reflects the occupancy of our Same Property Portfolio adjusted for spaces aggregating 88,399 seft that were under repositioning as of December 31, 2014. For additional details, refer to page 23 of this report.

Balance Sheet (unaudited results)

| | | | | Mission | Oaks (1) | | | |
|--|-------|--------------|--------|------------------|----------|----------------|------|------------|
| | Decem | ber 31, 2014 | Septem | ber 30, 2014 | | e 30, 2014 | Marc | h 31, 2014 |
| Assets: | | | | | | | | |
| Investments in real estate, net | \$ | 20,268 | \$ | 56,488 | | 56,439 | \$ | 55,085 |
| Cash and cash equivalents | | 2,331 | | 1,105 | | 427 | | 853 |
| Rents and other receivables, net | | 231 | | 309 | | 182 | | 133 |
| Deferred rent receivable | | (11) | | 251 | | 212 | | 161 |
| Deferred leasing costs and acquisition | | | | 1 = 1 | | 8 5 | | |
| related intangible assets, net | | 290 | | 4,211 | | 4,569 | | 4,912 |
| Deferred loan costs, net | | - | | 79 | | 106 | | 132 |
| Acquired above-market leases, net | | 110 | | 557 | | 646 | | 735 |
| Other assets | | 19 | | 54 | | 64 | | 81 |
| Total Assets | \$ | 23,238 | \$ | 63,054 | | 62,645 | \$ | 62,092 |
| Liabilities: | | | | | | | | |
| Notes payable | \$ | - | \$ | 41,500 | \$ | 41,500 | \$ | 41,500 |
| Accounts payable, accrued expenses and other liabilities | | 678 | | 930 | | 727 | | 913 |
| Tenant security deposits | | 292 | | 277 | | 277 | | 277 |
| Prepaid rents | | - | | 127 | | 124 | | 143 |
| Total Liabilities | | 970 | | 42,834 | | 42,628 | | 42,833 |
| Equity: | | | | | | | | |
| Equity | | 8,202 | | 19,462 | | 19,462 | | 18,867 |
| Accumulated deficit and distributions | | 14,066 | | 758 | | 555 | | 392 |
| Total Equity | | 22,268 | | 20,220 | | 20,017 | | 19,259 |
| Total Liabilities and Equity | \$ | 23,238 | \$ | 63,054 | \$ | 62,645 | \$ | 62,092 |
| Rexford Industrial Realty, Inc. Ownership %: | | 15% | | 15% | | 15% | | 15% |

 $^{^{(1)}}$ These financials represent amounts attributable to the entities and do not represent our proportionate share.





| Statement of Operations: | | | | | | | | |
|---|-------|--------------|--------|---------------|-------------|-------------|----|----------------|
| | | | | Missio | on Oaks (2) | | | |
| | | | | Three M | onths Ende | ed | | |
| | Decem | ber 31, 2014 | Septen | nber 30, 2014 | Jur | ne 30, 2014 | N | larch 31, 2014 |
| Income Statement | | | | | | | | |
| Rental revenues | \$ | 807 | \$ | 1,300 | \$ | 1,291 | \$ | 1,28 |
| Tenant reimbursements | | 355 | | 823 | | 630 | | 526 |
| Other operating revenues | | - | | - | | - | | - |
| Total revenue | | 1,162 | | 2,123 | | 1,921 | | 1,812 |
| Total operating expense | | 555 | | 934 | | 745 | | 629 |
| NOI | | 607 | | 1,189 | | 1,176 | | 1,183 |
| General and administrative | | 11 | | 14 | | 28 | | 29 |
| Depreciation and amortization | | 442 | | 687 | | 686 | | 564 |
| Interest expense | | 165 | | 285 | | 299 | | 383 |
| Loss on Extinguishment of Debt | | 70 | | - | | = | | - |
| Gain on sale of assets/investments | | (13,389) | | (e) | | - | | - |
| Total expense | | (12,146) | | 1,920 | | 1,758 | | 1,605 |
| Net Income | \$ | 13,308 | \$ | 203 | \$ | 163 | \$ | 207 |
| EBITDA | | | | | | | | |
| Net income | \$ | 13,308 | \$ | 203 | \$ | 163 | \$ | 207 |
| Interest expense | | 165 | | 285 | | 299 | | 383 |
| Depreciation and amortization | | 442 | | 687 | | 686 | | 564 |
| EBITDA | \$ | 13,915 | \$ | 1,175 | \$ | 1,148 | \$ | 1,154 |
| Rexford Industrial Realty, Inc. Ownership %: | | 15% | | 15% | | 15% | | 15% |
| Reconciliation - Equity Income in Joint Venture: | | | | | | | | |
| Net income | \$ | 13,308 | \$ | 203 | \$ | 163 | \$ | 207 |
| Rexford Industrial Realty, Inc. Ownership %: | | 15% | | 15% | | 15% | | 159 |
| Company share | | 1,996 | | 30 | | 24 | | 31 |
| Intercompany eliminations/basis adjustments | | (2,021) | | (28) | | (75) | | 14 |
| Equity in net income from unconsolidated real estate entities | \$ | (25) | \$ | 2 | \$ | (51) | \$ | 45 |

⁽¹⁾ For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 27 of this report.



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 $^{^{(2)}}$ These financials represent amounts attributable to the entities and do not represent our proportionate share.

Capitalization as of December 31, 2014

| Description | Dec | cember 31, 2014 | Sej | ptember 30, 2014 | J | une 30, 2014 | M | arch 31, 2014 |
|---|-----|-----------------|-----|------------------|----|--------------|----|---------------|
| Common shares (1) | | 43,382,425 | | 43,059,742 | 17 | 25,420,381 | - | 25,419,418 |
| Operating partnership units | | 2,323,344 | | 2,646,027 | | 3,009,259 | | 3,009,259 |
| Total shares and units at period end (1) | | 45,705,769 | | 45,705,769 | | 28,429,640 | | 28,428,677 |
| Share price at end of quarter | \$ | 15.71 | \$ | 13.84 | \$ | 14.24 | \$ | 14.18 |
| Total Equity Market Capitalization | \$ | 718,037,631 | \$ | 632,567,843 | \$ | 404,838,074 | \$ | 403,118,640 |
| | | | | | | | | |
| Total consolidated debt | \$ | 357,076,000 | \$ | 269,699,000 | \$ | 369,679,177 | \$ | 212,997,286 |
| Plus: pro-rata share of debt related to unconsolidated JV's | | - | | 6,225,000 | | 6,225,000 | | 6,225,000 |
| Total Debt (pro-rata) | \$ | 357,076,000 | \$ | 275,924,000 | \$ | 375,904,177 | \$ | 219,222,286 |
| Less: Cash and cash equivalents | | (8,606,000) | | (60,541,000) | | (9,272,000) | _ | (6,344,000) |
| Net Debt (pro-rata) | \$ | 348,470,000 | \$ | 215,383,000 | \$ | 366,632,177 | \$ | 212,878,286 |
| | | | | | | _ | _ | |
| Total Combined Market Capitalization | \$ | 1,066,507,631 | \$ | 847,950,843 | \$ | 771,470,251 | \$ | 615,996,926 |
| | | | | | | | | |
| Net debt (pro-rata) to total combined market capitalization | | 32.7% | | 25.4% | | 47.5% | | 34.6% |
| Net debt (pro-rata) to adjusted EBITDA (quarterly results annualized) | | 6.9x | | 4.9x | | 8.9x | | 7.0x |
| | | | | | | | | |

⁽¹⁾ Excludes the following number of unvested shares of restricted stock: 320,017 (December 31, 2014), 198,141 (September 30, 2014), 203,264 (June 30, 2014), and 131,786 (March 31, 2014).



| Debt Detail: | | | | | |
|----------------------------------|---------------|------------------|---------------|---------------|------------|
| As of December 31, 2014 | 5 202 2 | | 120 0 121 | | |
| | Initial | Maturity Date w/ | Stated | Effective | |
| Debt Description | Maturity Date | Extensions | Interest Rate | Interest Rate | Balance |
| Secured Debt: | | | | | |
| Glendale Commerce Center | 5/1/2016 | 5/1/2018 | LIBOR + 2.00% | 2.171% | \$ 42,750 |
| Term Loan | 8/1/2019 | 8/1/2020 | LIBOR + 1.90% | 2.071% | 60,000 |
| Gilbert/La Palma | 3/1/2031 | N/A | 5.125% | 5.125% | 3,173 |
| 2980 San Fernando | 7/1/2015 | N/A | 5.088% | 5.088% | 10,153 |
| Term Loan | 7/24/2017 | 7/24/2019 | LIBOR + 1.55% | 1.738% | 48,500 |
| Unsecured Debt: | | | | | |
| \$100M Term Loan Facility | 6/11/2019 | N/A | LIBOR + 1.50% | 1.671% | 100,000 |
| \$200M Revolving Credit Facility | 6/11/2018 | 6/11/2019 | LIBOR + 1.55% | 1.721% (1) | 92,500 |
| Total Consolidated: | | | | 1.948% | \$ 357,076 |
| Pro-rata Joint Venture Interest: | | | | | |
| Mission Oaks (2) | 6/28/2015 | 6/28/2017 | LIBOR + 2.50% | | \$ - |

⁽³⁾ At December 31, 2014, the total outstanding balance was comprised of 4 separate loan draws locked at various LIBOR rates. We incur an unused commitment fee calculated at 0.30% or 0.20% of the daily unused commitment if the balance is under \$100,000,000 or over \$100,000,000, respectively.

⁽²⁾ In connection with the JV's disposition of 3001 & 3175 Mission Oaks Blvd. on 11/17/14, the JV repaid the \$41.5 million loan secured by the properties located at 3001, 3175 and 3233 Mission Oaks Blvd.

| Consolidated Debt Composition: | | | | | |
|--------------------------------|---------------------|---------------|--------------------------------|---------------|------------|
| | Avg. Term Remaining | Stated | | | |
| Category | (yrs) | Interest Rate | Effective Interest Rate | Balance | % of Total |
| Fixed | 4.2 | 5.10% | 5.10% | \$ 13,326 | 4% |
| Variable ⁽¹⁾ | 3.5 | LIBOR + 1.65% | 1.83% | \$ 343,750 | 96% |
| Secured | 3.1 | | 2.24% | \$ 164,576 | 46% |
| Unsecured facility | 4 0 | | 1.70% | \$ 192 500 | 54% |

⁽ii) On February 4, 2014 we executed two forward interest rate swaps that will effectively fix the annual interest rate on our \$60mm term loan in the future as follows: (i) \$30mm at 3.726% from 1/15/15 to 2/15/19, and (ii) \$30mm at 3.91% from 7/15/15 to 2/15/19. On August 19, 2014 we executed two forward interest rate swaps that will effectively fix the annual interest rate on our \$100mm term loan in the future as follows: (i) \$50mm at 1.79% plus the applicable term loan facility margin from 8/14/15 - 12/14/18, and (ii) \$50mm at 2.005% plus the applicable term loan facility margin from 2/16/16 to 12/14/18. If our swaps were effective as of December 31, 2014, our consolidated debt would be 49% fixed and 51% variable.

| Debt Maturity Schedule: | | | | | |
|-------------------------|------------|----------------|------------|---------|---------------|
| Year | Secured | Unsecured Debt | Total | % Total | Interest Rate |
| 2015 | 10,153 | - | 10,153 | 3% | 5.088% |
| 2016 | 42,750 | - | 42,750 | 12% | 2.171% |
| 2017 | 48,500 | - | 48,500 | 13% | 1.738% |
| 2018 | - | 92,500 | 92,500 | 26% | 1.721% |
| 2019 | 60,000 | 100,000 | 160,000 | 45% | 1.821% |
| Thereafter | 3,173 | | 3,173 | 1% | 5.125% |
| Total | \$ 164,576 | \$ 192,500 | \$ 357,076 | 100% | 1.948% |



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Consolidated Portfolio:

Orange County

Inland Empire West

Inland Empire East

Total Portfolio

San Bernardino County

at 12/31/14 (unaudited results)

Annualized Base Rent Total (in thousands)⁽¹⁾ Market # Properties % Owned Pro-rata Sq. Ft. Occ. % per SF Greater San Fernando Valley 24 100.0% 2,706,356 86.0% 20,697 \$8.89 San Gabriel Valley 10 100.0% 1,213,095 95.8% 8,920 \$7.67 Central LA 2 100.0% 238,153 100.0% 1,602 \$6.73 Mid-Counties 100.0% 522,430 100.0% \$7.34 3,832 11 100.0% 648,648 90.7% 4,678 \$7.95 South Bay Los Angeles County 51 100.0% 5,328,682 90.8% 39,729 \$8.21 North Orange County 5 100.0% 579,446 95.6% 5,036 \$9.09 West Orange County 1 100.0% 170,865 100.0% 1,308 \$7.65 South Orange County 1 100.0% 46,178 100.0% 371 \$8.04 **OC Airport** 100.0% 511,270 84.9% 3,286 \$7.57

100.0%

100.0%

100.0%

100.0%

1,307,759

961,184

85,282

68,370

68.370

9,897,390

1,046,466

92.1%

93.1%

81.1%

92.1%

39.7%

39.7%

90.3%

\$

10,001

6,511

422

6,933

242

242

74,344

13

9

11

1

99

| Ventura | 8 | 100.0% | 818,757 | 92.7% | 6,150 | \$8.11 |
|---------------------------------------|----|--------|---|------------|---------------|---------|
| Ventura County | 8 | 100.0% | 818,757 | 92.7% | 6,150 | \$8.11 |
| Anny 174 (174) 10 MF 11740 | | | 100100000000000000000000000000000000000 | 4040000000 | 1.000 TWO TWO | |
| North County San Diego | 6 | 100.0% | 584,254 | 76.1% | 4,006 | \$9.01 |
| Central San Diego | 8 | 100.0% | 664,487 | 93.9% | 6,676 | \$10.70 |
| South County San Diego | 1 | 100.0% | 78,615 | 98.0% | 607 | \$7.88 |
| San Diego County | 15 | 100.0% | 1,327,356 | 86.3% | 11,289 | \$9.85 |
| CONSOLIDATED TOTAL / WEIGHTED AVERAGE | 98 | 100.0% | 9,829,020 | 90.7% | \$ 74,102 | \$8.31 |
| | | | | · | | |
| Unconsolidated Joint Ventures: | | | | | | |

15.0%

15.0%

96.2%

(1) Calculated for each property as monthly contracted base rent per the terms of the lease(s) at such property, as of December 31, 2014, multiplied by 12 and then multiplied by our ownership interest for such property, and then aggregated by market. Excludes billboard and antenna revenue and rent abatements.

Fourth Quarter 2014 Supplemental Financial Reporting Package

Ventura
UNCONSOLIDATED TOTAL / WEIGHTED AVERAGE

GRAND TOTAL / WEIGHTED AVERAGE



Page 18

\$8.92

\$8.91

\$8.32

\$8.30

\$7.28

\$6.10

\$7.19

| | Dec. 31, 2014 | Sep. 30, 2014 | Jun. 30, 2014 | Mar. 31, 2014 | Dec. 31, 2013 |
|---|--------------------------|-------------------|--------------------------|-------------------|-------------------|
| Occupancy: | · | | 5 | | 2 |
| Los Angeles County (1) | 90.8% | 95.4% | 92.5% | 91.6% | 89.9% |
| Orange County | 92.1% | 90.3% | 91.9% | 95.0% | 91.7% |
| San Bernardino County | 92.1% | 88.1% | 88.9% | 88.8% | 87.5% |
| Ventura County | 92.7% | 87.6% | 87.6% | 91.5% | 97.7% |
| San Diego County | 86.3% | 82.4% | 83.6% | 79.3% | 85.1% |
| Other | | | 79.5% | 85.0% | 80.6% |
| Total/Weighted Average ⁽²⁾ | 90.7% | 91.8% | 90.5% | 90.2% | 89.7% |
| onsolidated Portfolio SF | 9,829,020 | 8,633,812 | 7,908,456 | 6,533,452 | 6,321,894 |
| easing Activity: | | , | Three Months Ended | | |
| | Dec. 31, 2014 | Sep. 30, 2014 | Jun. 30, 2014 | Mar. 31, 2014 | Dec. 31, 2013 |
| easing Activity (SF): (3) | | | | | |
| New leases | 201,269 | 253,422 | 208,819 | 307,102 | 142,248 |
| Renewal | 229,226 | 438,251 | 363,798 | 351,995 | 244,068 |
| Gross leasing | 430,495 | 691,673 | 572,617 | 659,097 | 386,316 |
| | | | | | |
| Expiring leases | 388,816 | 624,995 | 582,344 | 618,303 | 309,769 |
| Expiring leases | 388,816 41,679 | 624,995 66,678 | <u>582,344</u> -9,727 | 618,303 40,794 | 309,769 76,547 |
| Expiring leases | | | | | |
| Expiring leases Net absorption Retention rate | 41,679 59% | 66,678 | -9,727 | 40,794 | 76,547 |
| Expiring leases Net absorption Retention rate | 41,679 59% | 66,678 | -9,727 | 40,794 | 76,547 |
| Expiring leases Net absorption | 41,679 59% preads: | 66,678 70% | -9,727 62% | 40,794 57% | 76,547 79% |

^[1] Excluding the December 17, 2013 acquisition of the office building located at 2900 N. Madera Road, the occupancy at December 31, 2013 is 91.5%.



Excluding the December 17, 2013 acquisition of the office building located at 2900 N. Madera Road, the occupancy at December 31, 2013 is 90.6%.

 $^{^{\}left(3\right) }$ Excludes month-to-month tenants.

^[4] Excluding the effect of one new 15,040 sqft lease transaction in our San Diego market, the weighted average cash growth total leases is 3.3%.

⁽⁵⁾ Excluding the effect of one new 15,040 sqft lease transaction in our San Diego market, the weighted average GAAP growth for total leases is 13.3%.

767

2,844

74,102

1.0%

3.8%

100.0%

| Leasing Activity: | | | | | |
|-------------------------------|--|-------------------------------------|---|---------------------|------------------------------|
| | # Leases Signed | SF of Leasing | Wtd. Avg. Lease Term | Rent Change - Cash | Rent Change - GAAI |
| Fourth Quarter 2014: | | | | | |
| New | 43 | 201,269 | 3.9 | $(0.7\%)^{(1)}$ | 10.7% ⁽²⁾ |
| Renewal (3) | 56 | 229,226 | 2.8 | 3.6% | 12.4% |
| Total/Weighted Average | 99 | 430,495 | 3.2 | 1.9% ⁽¹⁾ | 11.8% ⁽²⁾ |
| Uncommenced Leases by County: | | | | | |
| | | Uncommenced Leases Annual Base Rent | Total Pro Forma Annualized Base Rent | Pro Forma | Pro Forma Annualized Base |
| Market | Leased SF | (in thousands) | (in thousands) | Occupancy % | Rent per SF |
| Los Angeles County | - | \$ - | \$ 39,730 | 90.8% | \$8.21 |
| Orange County | 1,450 | 16 | 10,017 | 92.2% | \$8.30 |
| San Bernardino County | 12 | = | 6,933 | 92.1% | \$7.19 |
| Ventura County | 9 = | : - | 6,150 | 92.7% | \$8.11 |
| San Diego County | 3,497 | 31 | 11,320 | 86.6% | \$9.85 |
| Total/Weighted Average | 4,947 | \$ 47 | \$ 74,149 | 90.7% | \$8.32 |
| Lease Expiration Schedule: | X 2/ | | | | |
| | | | Annualized Base Rent | % of Annualized | Annualized Base |
| Year of Lease Expiration | # of Leases Expiring | Total Rentable SF | (in thousands) | Base Rent | Rent per SF |
| Available | - | 916,942 | - | - | - |
| MTM Tenants | 112 | 226,721 | \$ 2,177 | 2.9% | \$9.60 |
| 2014 (4) | 28 | 348,399 | 2,009 | 2.7% | \$5.77 |
| 2015 | 364 | 1,636,014 | 14,466 | 19.5% | \$8.84 |
| 2016 | 313 | 2,533,568 | 19,961 | 26.9% | \$7.88 |
| 2017 | 183 | 1,652,805 | 13,591 | 18.4% | \$8.22 |
| 2018 | 67 | 784,754 | 6,707 | 9.1% | \$8.55 |
| 2019 | 27 | 494,627 | 4,264 | 5.8% | \$8.62 |
| 2020 | 11 | 607,312 | 5,455 | 7.4% | \$8.98 |
| 2021 | 7 | 149,433 | 1,861 | 2.5% | \$12.46 |
| | No. of the Control of | | | | Mark Property |

⁽¹⁾ Excluding the effect of one new 15,040 sqft lease transaction in our San Diego market, the weighted average cash growth for new leases and total leases is 2.8% and 3.3%, respectively.

1,118

143,742

334,703

9,829,020

Fourth Quarter 2014 Supplemental Financial Reporting Package

2022

Thereafter

Total Portfolio



\$5.34

\$8.50

\$8.31

⁽²⁾ Excluding the effect of one new 15,040 sqft lease transaction in our San Diego market, the weighted average GAAP growth for new leases and total leases is 14.9% and 13.3%, respectively.

 $^{^{(3)}}$ Over 96% of lease renewals during the quarter achieved flat or positive cash rent growth.

⁽⁴⁾ Of the 28 leases expiring on 12/31/14, 14 leases vacated totaling 228,424 SF and \$1,450,627 of annualized base rent, 4 leases subsequently renewed totaling 5,501 SF and \$40,540 of annualized rent and 10 leases are holdover leases totaling 114,474 SF and \$517,656 of annualized base rent.

| Top 10 Tenants: | | | | | |
|----------------------------------|-------------------------|-----------|------------------------------|--------------------------|---------------------------|
| Tenant | Submarket | Leased SF | % of Total Ann. Base Rent | Ann. Base Rent per SF | Lease Expiration |
| Cosmetic Laboratories of America | LA - San Fern. Valley | 319,348 | 2.4% | \$5.64 | 6/30/2020 |
| Dendreon Corporation | OC - West | 170,865 | 1.8% | \$7.65 | 12/31/2019 |
| Senior Operations | LA - San Fern. Valley | 130,800 | 1.6% | \$8.88 | 11/30/2024 |
| Biosense Webster | LA - San Gabriel Valley | 89,920 | 1.5% | \$12.76 | 10/31/2020 ⁽¹⁾ |
| Warehouse Specialists | LA - San Gabriel Valley | 245,961 | 1.5% | \$4.44 | 11/30/2017 |
| Department of Corrections | Inland Empire West | 58,781 | 1.4% | \$18.13 | 3/31/2020 |
| Tarnik, Inc. | LA - San Fern. Valley | 138,980 | 1.2% | \$6.60 | 4/30/2016 |
| Exelis Inc. | LA - San Gabriel Valley | 67,838 | 1.2% | \$13.01 | 9/30/2023 |
| Kingsbridge International | LA - San Fern. Valley | 136,065 | 1.1% | \$5.88 | 1/31/2024 |
| Tree Island Wire | LA - San Gabriel Valley | 108,703 | 1.0% | \$6.69 | 11/30/2016 |
| Top 10 Total / Wtd. Avg. | | 1,467,261 | 14.7% | \$7.43 | |

⁽¹⁾ Includes 1,120 square feet expiring 9/30/2016, 12,800 square feet expiring 9/30/2017 and 76,000 square feet expiring 10/31/2020, as of December 31, 2014.

| Lease Segmentation by Size: | | | | | |
|-----------------------------|------------------|-----------|----------------------------------|------------------------------|--------------------------|
| Square Feet | Number of Leases | Leased SF | Ann. Base Rent (in thousands) | % of Total Ann. Base Rent | Ann. Base Rent per SF |
| <4,999 | 805 | 1,645,124 | \$ 16,831 | 22.7% | \$10.23 |
| 5,000 - 9,999 | 121 | 830,755 | 8,199 | 11.1% | \$9.87 |
| 10,000 - 24,999 | 123 | 1,919,342 | 16,808 | 22.7% | \$8.76 |
| 25,000 - 49,999 | 36 | 1,311,656 | 10,833 | 14.6% | \$8.26 |
| >50,000 | 33 | 3,205,201 | 21,431 | 28.9% | \$6.69 |
| Total / Wtd. Avg. | 1,118 | 8,912,078 | \$ 74,102 | 100.0% | \$8.31 |



| Quarter Ended December 31, 2014: | · | | SF ⁽¹⁾ | | DCE |
|--|----------------------------|--|---|----------------------|------------------------------|
| | | Amount | SF." | | PSF |
| Tenant Improvements: | | | | | |
| New Leases - 1st Generation | \$ | 436,000 | 238,045 | \$ | 1.83 |
| New Leases - 2nd Generation | \$ | 570,000 | 182,790 | \$ | 3.12 |
| Renewals | \$ | 53,000 | 67,357 | \$ | 0.79 |
| Leasing Commissions & Lease Costs: | | | | | |
| New Leases - 1st Generation | \$ | 204,000 | 147,845 | \$ | 1.38 |
| New Leases - 2nd Generation | \$ | 83,000 | 99,159 | \$ | 0.84 |
| Renewals | \$ | 212,000 | 284,349 | \$ | 0.75 |
| Total Recurring Capex: | | | | | |
| Recurring Capex | \$ | 908,000 | 8,934,006 | \$ | 0.10 |
| Recurring Capex % NOI | | 6.5% | | | |
| Recurring Capex % Operating Revenue | | 4.7% | | | |
| Nonrecurring Capex | \$ | 4,118,000 | 3,312,081 | \$ | 1.24 |
| Year Ended December 31, 2014: | | | | | |
| 10 A | | Amount | SF ⁽¹⁾ | | PSF |
| Tenant Improvements: | | | W2020 1020 103 | | 2.00 |
| New Leases - 1st Generation | | 547,000 | | | |
| | \$ | | 272,523 | \$ | |
| New Leases - 2nd Generation | \$ | 1,303,000 | 679,558 | \$ | 2.01 1.92 |
| New Leases - 2nd Generation Renewals | | | | | 1.92 |
| Renewals Leasing Commissions & Lease Costs: | \$ \$ | 1,303,000 419,000 | 679,558 568,956 | \$ \$ | 1.92 0.74 |
| Renewals | \$ \$ \$ | 1,303,000 | 679,558 | \$ \$ \$ | 1.92 |
| Renewals Leasing Commissions & Lease Costs: New Leases - 1st Generation | \$ \$ \$ \$ | 1,303,000 419,000 | 679,558 568,956 | \$ \$ \$ \$ | 1.92 0.74 1.40 1.09 |
| Renewals Leasing Commissions & Lease Costs: New Leases - 1st Generation | \$ \$ \$ | 1,303,000 419,000 597,000 | 679,558 568,956 426,427 | \$ \$ \$ | 1.92 0.74 1.40 |
| Renewals Leasing Commissions & Lease Costs: New Leases - 1st Generation New Leases - 2nd Generation Renewals | \$ \$ \$ \$ | 1,303,000 419,000 597,000 767,000 | 679,558 568,956 426,427 704,126 | \$ \$ \$ \$ | 1.92 0.74 1.40 1.09 |
| Renewals Leasing Commissions & Lease Costs: New Leases - 1st Generation New Leases - 2nd Generation Renewals Total Recurring Capex: | \$ \$ \$ \$ | 1,303,000 419,000 597,000 767,000 | 679,558 568,956 426,427 704,126 | \$ \$ \$ \$ | 1.92 0.74 1.40 1.09 |
| Renewals Leasing Commissions & Lease Costs: New Leases - 1st Generation New Leases - 2nd Generation Renewals Total Recurring Capex: | \$ \$ \$ \$ \$ | 1,303,000 419,000 597,000 767,000 674,000 | 679,558 568,956 426,427 704,126 671,935 | \$ \$ \$ \$ | 1.92 0.74 1.40 1.09 |
| Renewals Leasing Commissions & Lease Costs: New Leases - 1st Generation New Leases - 2nd Generation Renewals Total Recurring Capex: Recurring Capex | \$ \$ \$ \$ \$ | 1,303,000 419,000 597,000 767,000 674,000 | 679,558 568,956 426,427 704,126 671,935 | \$ \$ \$ \$ | 1.92 0.74 1.40 1.09 |
| Renewals Leasing Commissions & Lease Costs: New Leases - 1st Generation New Leases - 2nd Generation Renewals Total Recurring Capex: Recurring Capex Recurring Capex % NOI | \$ \$ \$ \$ \$ | 1,303,000 419,000 597,000 767,000 674,000 2,387,000 5.2% | 679,558 568,956 426,427 704,126 671,935 | \$ \$ \$ \$ | 1.92 0.74 1.40 1.09 |

For tenant improvements and leasing commissions, reflects the aggregate square footage of the leases in which we incurred such costs, excluding new/renewal leases in which there were no tenant improvements and/or leasing commissions. For recurring capex, reflects the weighted average square footage of our consolidated portfolio for the period. For nonrecurring capex, reflects the aggregate square footage of the properties in which we incurred such capital expenditures.



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Repositioning Properties As of December 31, 2014 **Estimated Construction Period Costs Incurred** Cumulative Investment-to-**Projected Total** Rentable Acquisition Purchase Occupancy % date⁽¹⁾ Investment⁽²⁾ Property Square Feet Date Start Completion Price Repositioning 12/31/14 CURRENT REPOSITIONING: 7110 Rosecrans Ave. 72,000 Jan-14 3Q-2014 1Q-2015 \$5.0 \$0.4 \$5.4 \$5.9 50% 1601 Alton Pkwy. 124,000 Jun-14 4Q-2014 4Q-2015 \$13.3 \$0.0 \$13.3 \$15.3 40% 605 8th Street 55,516 Aug-14 4Q-2014 3Q-2015 \$5.1 \$0.0 \$5.1 \$6.6 65% 7900 Nelson Rd. 203,082 1Q-2015 3Q-2015 \$24.3 \$0.0 \$26.7 0% Nov-14 \$24.3 TOTAL/WEIGHTED AVERAGE 454,598 \$47.7 \$0.4 \$48.1 \$54.5 27% FUTURE REPOSITIONING: 2610 & 2701 S. Birch Street 98,105 Jun-14 \$11.0 \$0.0 \$11.0 \$13.6 100% 679-691 S. Anderson St. 47,490 Nov-14 \$6.5 \$0.0 \$6.5 \$9.0 100% TOTAL/WEIGHTED AVERAGE 145,595 \$17.5 \$0.0 \$17.5 \$22.6 100%

⁽²⁾ Projected Total Investment includes the purchase price of the property and an estimate of total expected nonrecurring capital expenditures to be incurred on each repositioning project to reach completion.

| Repositioning Space | | | | | | | | | | | |
|------------------------------|-------------------------|------------------------------|--------------------------------------|------------|-------------------------------------|--|--------------------------------------|--|--------------------------------------|--|---|
| As of December 31, 2014 | | | | | | | | | | | |
| | | | Estimated Construction Period | | Estimated Construction Perio | | Estimated Construction Period | | Estimated Construction Period | | _ |
| Property | Rentable Square Feet | Space Under Repositioning | Start | Completion | Occupancy % 12/31/14 | | | | | | |
| CURRENT REPOSITIONING: | | | | | | | | | | | |
| 28340 - 28400 Avenue Crocker | 90,722 | 70,325 | 4Q-2014 | 1Q-2015 | 22% | | | | | | |
| 28159 Avenue Stanford | 79,701 | 18,074 | 4Q-2014 | 2Q-2015 | 55% | | | | | | |
| TOTAL/WEIGHTED AVERAGE | 170,423 | 88,399 | | | 38% | | | | | | |
| | | | | | | | | | | | |
| FUTURE REPOSITIONING: | | | | | | | | | | | |
| 15140 & 15148 Bledsoe St. | 138,474 | 77,118 | | | 100% | | | | | | |
| | | | | | | | | | | | |



 $^{^{(1)}}$ Investment-to-date includes the purchase price of the property and subsequent costs incurred for for nonrecurring capital expenditures.

| Date | Property | Address | Submarket | SF | Price (\$ in MM) | Occ. % at Acquisition | Occ. % at December 31 2014 |
|--------|-----------------------------|--|-------------------------|---------|---------------------|--------------------------|----------------------------------|
| Jun-14 | Birch | 2610 & 2701 S. Birch Street | OC - Airport | 98,105 | \$11.0 | 100% | 100% |
| Jun-14 | Dupont | 4051 Santa Ana St. & 701 Dupont Ave. | Inland Empire West | 111,890 | \$10.2 | 100% | 100% |
| Jun-14 | 9755 Distribution Ave | 9755 Distribution Ave | San Diego - Central | 47,666 | \$5.4 | 100% | 100% |
| Jun-14 | 9855 Distribution Ave | 9855 Distribution Ave | San Diego - Central | 60,819 | \$8.5 | 100% | 100% |
| Jun-14 | 9340 Cabot Drive | 9340 Cabot Drive | San Diego - Central | 86,564 | \$11.0 | 84% | 84% |
| Jun-14 | 9404 Cabot Drive | 9404 Cabot Drive | San Diego - Central | 46,846 | \$6.4 | 100% | 100% |
| Jun-14 | 9455 Cabot Drive | 9455 Cabot Drive | San Diego - Central | 96,840 | \$12.1 | 84% | 84% |
| Jun-14 | 14955-14971 E Salt Lake Ave | 14955-14971 E Salt Lake Ave | LA - San Gabriel Valley | 126,036 | \$10.9 | 100% | 64% |
| Jun-14 | 5235 Hunter Ave | 5235 Hunter Ave | OC - North | 119,692 | \$11.3 | 100% | 100% |
| Jun-14 | 3880 W Valley Blvd | 3880 W Valley Blvd | LA - San Gabriel Valley | 108,703 | \$9.6 | 100% | 100% |
| Jun-14 | 1601 & 1621 Alton Pkwy | 1601 & 1621 Alton Pkwy | OC - Airport | 124,000 | \$13.3 | 40% | 40% |
| Jul-14 | 3116 W. Avenue 32 | 3116 W. Avenue 32 | LA - San Fern. Valley | 100,500 | \$11.0 | 100% | 100% |
| Jul-14 | Chatsworth Industrial Park | 21040 Nordoff St.; 9035 Independence Ave.; 21019-21045 Osborne St. | LA - San Fern. Valley | 153,212 | \$16.8 | 100% | 100% |
| Jul-14 | Avenue Kearny | 24935 & 24955 Avenue Kearny | LA - San Fern. Valley | 138,980 | \$11.5 | 100% | 100% |
| Aug-14 | 605 8th Street | 605 8th Street | LA - San Fern. Valley | 55,516 | \$5.1 | 65% | 65% |
| Sep-14 | 9120 Mason Ave. | 9120 Mason Ave. | LA - San Fern. Valley | 319,348 | \$30.5 | 100% | 100% |
| Nov-14 | 679 Anderson | 679-691 S. Anderson St. | LA - Central | 47,490 | \$6.5 | 100% | 100% |
| Nov-14 | 7900 Nelson Rd. | 7900 Nelson Road | LA - San Fern. Valley | 203,082 | \$24.3 | 0% | 0% |
| Dec-14 | 10509 Business Dr. | 10509 Business Dr. | Inland Empire West | 130,788 | \$9.0 | 100% | 100% |
| Dec-14 | 13231 Slover Ave | 13231 Slover Ave | Inland Empire West | 109,463 | \$7.6 | 100% | 100% |
| Dec-14 | 240 Ivy Ave. | 240 West Ivy Ave. | LA - South Bay | 45,685 | \$5.9 | 100% | 100% |
| Dec-14 | 3000-3150 Paseo Mercado | 3000-3150 Paseo Mercado | Ventura County | 132,187 | \$11.6 | 86% | 86% |
| Dec-14 | 2350-2380 Eastman Ave | 2350-2380 Eastman Avenue | Ventura County | 55,296 | \$6.0 | 93% | 93% |
| Dec-14 | 1800 Eastman Ave | 1800 Eastman Avenue | Ventura County | 33,332 | \$3.3 | 100% | 100% |
| Dec-14 | 2360-2364 E. Sturgis Rd | 2360-2364 E. Sturgis Road | Ventura County | 49,624 | \$4.1 | 96% | 96% |
| Dec-14 | 201 Rice Avenue | 201 Rice Avenue | Ventura County | 137,785 | \$13.7 | 97% | 97% |
| Dec-14 | 11120-11160 Hindry Ave | 11120, 11160, 11200 Hindry Ave | LA - South Bay | 63,654 | \$11.9 | 88% | 87% |
| Dec-14 | 6970-7374 Convoy Court | 6970-7170 and 7310-7374 Convoy Court | San Diego - Central | 187,763 | \$32.3 | 98% | 97% |

| sitions: | | | | | | |
|----------|-----------------|---|-----------------------|---------|--------------------------|------------------------|
| Date | Property | Address | Submarket | SF | Sale Price (\$ in MM) | Reason for Selling |
| Jan-13 | Bonnie Beach | 4578 Worth Street | LA - Central | 79,370 | \$4.1 | User sale |
| Apr-13 | Williams | 1950 East Williams Drive | Ventura County | 161,682 | \$8.5 | Marketed sale |
| Лау-13 | Glenoaks | 9027 Glenoaks Blvd. | LA - San Fern. Valley | 14,700 | \$1.7 | User sale |
| May-13 | Interstate | 2441, 2507, 2515 W. Erie Dr., & 2929 S. Fair Lane | Arizona | 83,385 | \$5.0 | Non-strategic location |
| Jun-13 | Knollwood | 1255 Knollwood Circle | OC - North | 25,162 | \$2.8 | User sale |
| Jan-14 | Kaiser | 1335 Park Center Drive | San Diego - North | 124,997 | \$10.1 | User sale |
| Mar-14 | Madera - Office | 2900 N. Madera Road | LA - San Fern. Valley | 63,305 | \$4.4 | Non core business |
| Aug-14 | Zenith | 500-560 Zenith Dr. | Other | 37,992 | \$1.8 | Non-strategic location |



| Net Operating Income | | |
|---|-----------------------------|--|
| ProForma Net Operating Income (NOI) ⁽¹⁾⁽²⁾ | Months Ended er 31, 2014 | |
| Total operating revenues | \$ 19,370 | |
| Property operating expenses | (5,477) | |
| Pro forma effect of acquisitions ⁽³⁾ | 1,169 | |
| ProForma NOI | 15,062 | |
| Fair value lease revenue | 115 | |
| Straight line rent adjustment | (595) | |
| ProForma Cash NOI | \$ 14,582 | |

| Straight line rent adjustment | | (595) |
|--|------|---------------|
| ProForma Cash NOI | \$ | 14,582 |
| Balance Sheet Items | | |
| Other assets and liabilities | Dece | mber 31, 2014 |
| Cash and cash equivalents | \$ | 8,606 |
| Notes receivable | | 13,137 |
| Rents and other receivables, net | | 1,812 |
| Other assets | | 3,800 |
| Acquisition related deposits | | 2,110 |
| Accounts payable, accrued expenses and other liabilities | | (11,304) |
| Dividends payable | | (5,244) |
| Tenant security deposits | | (8,768) |
| Prepaid rents | | (1,463) |
| Total other assets and liabilities | \$ | 2,686 |
| Debt and Shares Outstanding | | |
| Total consolidated debt ⁽⁴⁾ | \$ | 357,076 |
| Common shares outstanding | | 43,382,425 |
| Operating partnership units outstanding | | 2,323,344 |

 $^{^{(1)}}$ For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 27 of this report.

Fourth Quarter 2014

Supplemental Financial Reporting Package



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ProForma Net Operating Income as calculated does not reflect the potential incremental value from properties and space under repositioning. See page 23 for additional details.

 $^{^{(3)}}$ Represents the estimated impact of Q4'14 acquisitions as if they had been acquired October 1, 2014.

⁽⁴⁾ Excludes the net loan premium of \$30.

| | | For the Three Months Ended December 31, 2014 | |
|--|----|---|--|
| Total revenues | \$ | 19,858 | |
| Property expenses | | (5,477) | |
| General and administrative | | (3,486) | |
| Expenses from discontinued operations | | - | |
| ecurring operating EBITDA (excluding discontinued operations and joint ventures) | • | 10,895 | |
| Recurring cash distributions from unconsolidated joint ventures | | 89 | |
| Non-cash above (below) market lease adjustments | | 115 | |
| ecurring Operating EBITDA | | 11,099 | |
| Straight line rent adjustment | | (595) | |
| Maintenance Capital Expenditures | | (908) | |
| Tenant improvements - New Leases - 2nd Generation | | (570) | |
| Tenant improvements - Renewals | | (53) | |
| Leasing Commissions & Lease Costs - New Leases - 2nd Generation | | (83) | |
| Leasing Commissions & Lease Costs - Renewals | | (212) | |
| ash flow for fixed charge coverage calculation | \$ | 8,678 | |
| | | | |
| Interest expense calculation detail: | | | |
| Interest expense | \$ | 1,655 | |
| Interest expense from discontinued operations | | - | |
| Capitalized interest | | 42 | |
| ash interest expense | \$ | 1,697 | |
| | | | |
| ixed Charge Coverage Ratio | | 5.1x | |

Definitions / Discussion of Non-GAAP Financial Measures

Adjusted Funds from Operations (AFFO): We calculate adjusted funds from operations, or AFFO, by adding to or subtracting from FFO (i) non-cash operating revenues and expenses, (ii) capitalized operating expenditures seudines for a contracting capital expenditures required to maintain and re-tenant our properties, (iv) regular principal payments required to service our debt, and (v) 2nd generation tenant improvements and leasing commissions. Management uses AFFO as a supplemental performance measure because it provides a performance measure that, when compared year over year, captures trends in portfolio operating results. We also believe that, as a widely recognized measure of the performance of RETIS, AFFO will be used by investors as a basis to assess our performance in comparison to other RETIS. However, because AFFO may exclude certain non-recurring capital expenditures and leasing costs, the utility of AFFO as a measure of our performance is limited. Additionally, other Equity RETIS may not calculate AFFO using the method we do. As a result, our AFFO may not be comparable to such other Equity RETIS' AFFO. AFFO should be considered only as a supplement to net income (as computed in accordance with GAAP) as a measure of our performance.

Annualized Base Rent: Calculated for each lease as the latest monthly contracted base rent per the terms of such lease multiplied by 12. Excludes billboard and antenna revenue and rent abatements.

Capital Expenditures, Non-recurring: Expenditures made in respect of a property for improvement to the appearance of such property or any other major upgrade or renovation of such property, and further includes capital expenditures for seismic upgrades, or capital expenditures for deferred maintenance existing at the time such property was acquired.

Capital Expenditures, Recurring: Expenditures made in respect of a property for maintenance of such property and replacement of items due to ordinary wear and tear including, but not limited to, expenditures made for maintenance or replacement of parking lot, roofing materials, mechanical systems, HVAC systems and other structural systems. Recurring capital expenditures shall not include any of the following: (a) improvements to the appearance of such property or any other major upgrade or renovation of such property not necessary for proper maintenance or marketability of such property; (b) capital expenditures for seismic upgrades; or (c) capital expenditures for deferred maintenance for such property existing at the time such property was acquired.

Capital Expenditures, First Generation: Capital expenditures for newly acquired space, newly developed or redeveloped space, or change in use.

Cash NOI: Cash basis NOI is a non-GAAP measure, which we calculate by adding or subtracting from NOI i) fair value lease revenue and ii) straight-line rent adjustment. We use Cash NOI, together with NOI, as a supplemental performance measure. Cash NOI should not be used as a substitute for cash flow from operating activities computed in accordance with GAAP. We use Cash NOI to help evaluate the performance of the Company as a whole, as well as the performance of our Same Property Portfolio.

EBITDA and Adjusted EBITDA: We believe that EBITDA is helpful to investors as a supplemental measure of our operating performance as a real estate company because it is a direct measure of the actual operating results of our industrial properties. We also use this measure in ratios to compare our performance to that of our industry peers. In addition, we believe EBITDA is frequently used by securities analysts, investors and other interested parties in the evaluation of Equity REITS. However, because EBITDA is calculated before recurring cash charges including interest expense and income taxes, and is not adjusted for capital expenditures or other recurring cash requirements of our business, its utility as a measure of our liquidity is limited. Accordingly, EBITDA should not be considered as an alternative to ash flow from operating activities (as computed in accordance with GAAP) as a measure of our liquidity. EBITDA should not be considered as an alternative to net income or loss as an indicator of our operating performance. Other Equity REITs may calculate EBITDA differently than we do; accordingly, our EBITDA may not be comparable to such other Equity REITs. EBITDA. Adjusted EBITDA includes add backs of non-cash stock based compensation expense, loss on extinguishment of debt, non-recurring legal fees and the pro-forma effects of acquisitions and assets classified as held for sale.

Investment to Date and Total: Reflects the total purchase price for a property plus additional or planned tangible investment subsequent to acquisition.

Funds from Operations (FFO): We calculate FFO before non-controlling interest in accordance with the standards established by the National Association of Real Estate Investment Trusts ("NAREIT"). FFO represents net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from sales of depreciable operating property, real estate related depreciation and amortization (excluding amortization of deferred financing costs) and after adjustments for unconsolidated partnerships and joint ventures. Management uses FFO as a supplemental performance measure because, in excluding real estate related depreciation and amortization, gains and losses from property dispositions, other than temporary impairments of unconsolidated real estate entities, and impairment on our investment in real estate, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that, as a widely recognized measure of performance used by other REITs, FFO may be used by investors as a basis to compare our operating performance with that of other REITs. However, because FFO excludes depreciation and captures neither the changes in the value of our properties that result from use or market conditions nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effects and could materially impact our results from operations, the utility of FFO as a measure of our performance is limited. Other equity REITs may not calculate or interpret FFO in Accordance with the NAREIT definition as we do, and, accordingly, our FFO may not be comparable to such other REITs FFO. FFO should not be used as a measure of our fluidity, and is not indicative of funds available for our cash needs, including our ability to pay dividends.



Definitions / Discussion of Non-GAAP Financial Measures

NOI: Includes the revenue and expense directly attributable to our real estate properties calculated in accordance with GAAP. Calculated as total revenue from real estate operations including i) rental revenues ii) tenant reimbursements, and iii) other income less property expenses and other property expenses (before interest expense, depreciation and amortization). We use NOI as a supplemental performance measure because, in excluding real estate depreciation and amortization expense and gains (or losses) from property dispositions, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that NOI will be useful to investors as a basis to compare our operating performance with that of other REITs. However, because NOI excludes depreciation and amortization expense and captures neither the changes in the value of our properties that result from use or market conditions, on the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties (all of which have real economic effect and could materially impact our results from operations), the utility of NOI as a measure of our performance is limited. Other equity REITs may not calculate NOI in a similar manner and, accordingly, our NOI may not be comparable to such other REITs' NOI. Accordingly, NOI should not be used as a substitute for cash flow from operating activities in accordance with GAAP. We use NOI to help evaluate the performance of the Company as a whole, as well as the performance of our Same Property Portfolio.

Proforma NOI: Proforma NOI is calculated by adding to NOI the estimated impact of current period acquisitions as if they had been acquired at the beginning of the reportable period. These estimates do not purport to be indicative of what operating results would have been had the acquisitions actually occured at the beginning of the reportable period and may not be indicative of future operating results.

Properties Under Repositioning: Typically defined as properties where a significant amount of space is held vacant in order to implement capital improvements that improve the market rentability and leasing functionality of that space. Considered completed once investment is fully or nearly fully deployed and the property is marketable for leasing.

Recurring Funds From Operations (Recurring FFO): We calculate Recurring FFO by adjusting FFO to exclude the effect of non-recurring expenses and acquisition expenses.

Rent Change - Cash: Compares the first month cash rent excluding any abatement on new leases to the last month rent for the most recent expiring lease. Data included for comparable leases only. Comparable leases generally exclude properties under repositioning, short-term leases, and space that has been vacant for over one year.

Rent Change - GAAP: Compares GAAP rent, which straightlines rental rate increases and abatement, on new leases to GAAP rent for the most recent expiring lease. Data included for comparable leases only. Comparable leases generally exclude properties under repositioning, short-term leases, and space that has been vacant for over one year.

Same Property Portfolio: Determined independently for each period presented. Our Same Property Portfolio is a subset of our consolidated portfolio and includes properties that were wholly-owned by us during the entire span of both periods being compared. The Company's computation of same property performance may not be comparable to other REITs.

Space Under Repositioning: Defined as space held vacant in order to implement capital improvements to change the leasing functionality of that space. Considered completed once the repositioning has been completed and the unit is marketable for leasing.

Stabilized Same Property Portfolio: Our Stabilized Same Property Portfolio represents the properties included in our Same Property Portfolio, adjusted to exclude spaces that were under repositioning.

Uncommenced Leases: Reflects signed leases that have not yet commenced as of the reporting date.

