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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT  
Pursuant to Section 13 or 15(d) of  
The Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported):  
November 11, 2013**

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**REXFORD INDUSTRIAL REALTY, INC.**

(Exact name of registrant as specified in its charter)

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**Maryland**  
(State or other jurisdiction of  
incorporation)

**001-36008**  
(Commission  
File Number)

**46-2024407**  
(IRS Employer  
Identification No.)

**11620 Wilshire Boulevard, Suite 1000, Los Angeles, California**  
(Address of principal executive offices)

**90025**  
(Zip Code)

**Registrant's telephone number, including area code: (310) 966-1680**

**N/A**  
(Former name or former address, if changed since last report.)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2.):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION**

On November 11, 2013, Rexford Industrial Realty, Inc. (“Rexford Industrial”) issued a press release announcing its earnings for the quarter ended September 30, 2013 and distributed certain supplemental financial information. On November 11, 2013, Rexford Industrial also posted the supplemental information on its website located at [www.rexfordindustrial.com](http://www.rexfordindustrial.com). Copies of the press release and supplemental information are furnished herewith as Exhibits 99.1 and 99.2, respectively.

The information included in this Current Report on Form 8-K under this Item 2.02 (including Exhibits 99.1 and 99.2 hereto) are being “furnished” and shall not be deemed to be “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of the Exchange Act, nor shall it be incorporated by reference into a filing under the Securities Act of 1933, as amended (the “Securities Act”), or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

**ITEM 7.01 REGULATION FD DISCLOSURE**

As discussed in Item 2.02 above, Rexford Industrial issued a press release announcing its earnings for the quarter ended September 30, 2013 and distributed certain supplemental information. On November 11, 2013, Rexford Industrial also posted the supplemental information on its website located at [www.rexfordindustrial.com](http://www.rexfordindustrial.com).

On November 11, 2013, Rexford Industrial also issued a press release announcing the acquisition of an industrial park in Anaheim, California. A copy of the press release is furnished herewith Press Release dated November 11, 2013 as Exhibit 99.3.

The information included in this Current Report on Form 8-K under this Item 7.01 (including Exhibit 99.1, 99.2 and 99.3 hereto) is being “furnished” and shall not be deemed to be “filed” for the purposes of the Exchange Act, or otherwise subject to the liabilities of the Exchange Act, nor shall it be incorporated by reference into a filing under the Securities Act or the Exchange Act, except as shall be expressly set forth by specific reference in such filing. The information included in this Current Report on Form 8-K under this Item 7.01 (including Exhibit 99.1, 99.2 and 99.3 hereto) will not be deemed an admission as to the materiality of any information required to be disclosed solely to satisfy the requirements of Regulation FD.

**ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS**

(d) Exhibits.

99.1 Third Quarter 2013 Supplemental Financial Report

99.2 Press Release dated November 11, 2013

99.3 Press Release dated November 11, 2013

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

November 12, 2013	Rexford Industrial Realty, Inc.  /s/ Michael S. Frankel _____ Michael S. Frankel Co-Chief Executive Officer (Principal Executive Officer)
November 12, 2013	Rexford Industrial Realty, Inc.  /s/ Howard Schwimmer _____ Howard Schwimmer Co-Chief Executive Officer (Principal Executive Officer)

**EXHIBIT INDEX**

<u>Exhibit Number</u>	<u>Description</u>
99.1	Third Quarter 2013 Supplemental Financial Report
99.2	Press Release dated November 11, 2013
99.3	Press Release dated November 11, 2013

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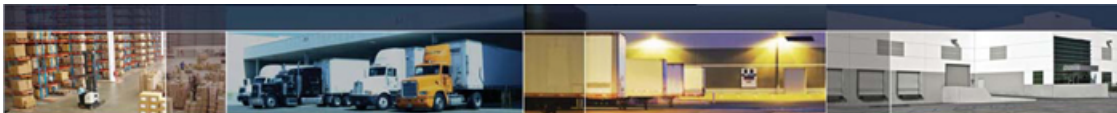
# Rexford Industrial

Real Estate Acquisition Development & Management



Rexford Industrial Realty, Inc.  
NYSE: REXR  
11620 Wilshire Blvd  
Suite 1000  
Los Angeles, CA 90025  
310-966-1680

[www.RexfordIndustrial.com](http://www.RexfordIndustrial.com)



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### Disclosures:

Forward Looking Statements: This supplemental package contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. We caution investors that any forward-looking statements presented herein are based on management’s beliefs and assumptions and information currently available to management. Such statements are subject to risks, uncertainties and assumptions and may be affected by known and unknown risks, trends, uncertainties and factors that are beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected. These risks and uncertainties include, without limitation: general risks affecting the real estate industry (including, without limitation, the market value of our properties, the inability to enter into or renew leases at favorable rates, dependence on tenants’ financial condition, and competition from other developers, owners and operators of real estate); risks associated with the disruption of credit markets or a global economic slowdown; risks associated with the potential loss of key personnel (most importantly, members of senior management); risks associated with our failure to maintain our status as a REIT under the Internal Revenue Code of 1986, as amended; possible adverse changes in tax and environmental laws; and potential liability for uninsured losses and environmental contamination.

For a further discussion of these and other factors that could cause our future results to differ materially from any forward-looking statements, see the section entitled “Cautionary Note Regarding Forward-Looking Statements” in our prospectus dated July 18, 2013, which was filed with the Securities and Exchange Commission (“SEC”) and other risks described in documents subsequently filed by us from time to time with the SEC. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes.

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## Investor Company Summary

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Howard Schwimmer  
Michael S. Frankel  
Adeel Khan  
Patrick Schlehuber  
Bruce Herbkersman  
Shannon Lewis

### Senior Management Team

Co-Chief Executive Officer, Director  
Co-Chief Executive Officer, Director  
Chief Financial Officer  
Director of Acquisitions  
Director of Construction & Development  
Director of Leasing & Asset Management

Richard Ziman  
Howard Schwimmer  
Michael S. Frankel  
Robert L. Antin  
Steven C. Good  
Joel S. Marcus

### Board of Directors

Chairman  
Co-Chief Executive Officer, Director  
Co-Chief Executive Officer, Director  
Director  
Director  
Director

### Company Contact Information

11620 Wilshire Blvd  
Suite 1000  
Los Angeles, CA 90025  
310-966-1680  
[www.RexfordIndustrial.com](http://www.RexfordIndustrial.com)

### Investor Relations Information

ICR  
Brad Cohen and Stephen Swett  
[www.icrinc.com](http://www.icrinc.com)  
212-849-3882

Bank of America Merrill Lynch  
J.P. Morgan  
FBR Capital Markets & Co.  
Wells Fargo Securities

### Equity Research Coverage

James Feldman  
Michael W. Mueller, CFA  
Nikhil Bhalla  
Brendan Maiorana, CFA

Disclaimer: This list may not be complete and is subject to change as firms add or delete coverage of our company. Please note that any opinions, estimates, forecasts or predictions regarding our historical or predicted performance made by these analysts are theirs alone and do not represent opinions, estimates, forecasts or predictions of Rexford Industrial Realty, Inc. or its management. We are providing this listing as a service to our stockholders and do not by listing these firms imply our endorsement of, or concurrence with, such information, conclusions or recommendations. Interested persons may obtain copies of analysts' reports on their own; we do not distribute these reports.

## Financial and Portfolio Highlights and Common Stock Data (1)

(in thousands except per share figures and portfolio statistics)

	<u>Period Ended</u> <u>July 24, 2013 to</u> <u>Sep. 30, 2013</u> <u>(2)</u>
<b>Financial Results:</b>	
Total rental revenues	\$ 8,982
Straight line rent	290
Fair value lease revenue	(122)
Net income attributable to common stockholders	256
Net income per common share - diluted	\$ 0.01
Company share of FFO	3,001
FFO per common share - diluted	\$ 0.12
EBITDA	4,074
Adjusted EBITDA	4,309
<b>Portfolio Statistics:</b>	
Portfolio SF - consolidated	5,489,496
Ending occupancy - consolidated portfolio	88.0%
Pro-forma occupancy including uncommenced leases	89.8%
Leasing spreads - cash	-1.1%
Leasing spreads - GAAP	6.7%
<b>Same Property Performance: (3)</b>	
Total rental revenue growth	17%
Total property expense growth	12%
NOI growth	19%
Cash NOI growth	15%
Ending occupancy	87.3%
Occupancy growth (ppt)	5.6%
<b>Capitalization:</b>	
Common stock price at quarter end	\$ 13.51
Common shares issued and outstanding	24,757,841
Total shares and units issued and outstanding at period end (4)	28,454,927
Weighted average shares outstanding - diluted	24,574,432
Total equity market capitalization	\$ 384,426
Consolidated debt	122,795
Total debt (pro-rata) (5)	129,020
Total combined market capitalization	513,446
<b>Ratios:</b>	
Total debt (pro-rata) to total combined market capitalization	25.1%
Total debt (pro-rata) to adjusted EBITDA (7/24/13-9/30/13 annualized)	5.7x

(1) For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 23 of this report.

(2) The financials reflect operations since the completion of our initial public offering on July 24, 2013.

(3) Comparison of the three months ended September 30, 2013 to the three months ended September 30, 2012.

(4) Includes 3,697,086 operating partnership units and excludes 920,734 unvested shares of restricted stock.

(5) Includes our 15% share of debt in our Mission Oaks joint venture.

## Consolidated and Combined Balance Sheet

(in thousands)

	<b>Rexford Industrial Realty, Inc.</b>	<b>Rexford Industrial Realty, Inc. Predecessor</b>		
	<b>September 30, 2013</b>	<b>June 30, 2013</b>	<b>March 31, 2013</b>	<b>December 31, 2012</b>
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
<b>Assets</b>				
Investments in real estate, net	\$ 438,761	\$ 385,691	\$ 318,886	\$ 320,962
Cash and cash equivalents	4,399	24,951	47,446	43,499
Restricted cash	298	2,026	2,086	1,882
Notes receivable	13,153	7,876	7,903	11,911
Rents and other receivables, net	869	685	446	560
Deferred rent receivable	3,746	3,969	3,949	3,768
Deferred leasing costs and in-place lease intangibles, net	11,601	7,805	4,518	5,012
Deferred loan costs, net	1,609	1,504	1,154	1,396
Acquired above-market leases, net	1,888	1,614	127	179
Other assets	2,321	4,574	3,875	1,870
Acquisition related deposits	1,435	210	2,483	260
Investment in unconsolidated real estate entities	8,982	11,486	12,362	12,697
Assets associated with real estate held for sale	—	—	15,156	16,500
<b>Total Assets</b>	<b>\$ 489,062</b>	<b>\$ 452,391</b>	<b>\$ 420,391</b>	<b>\$ 420,496</b>
<b>Liabilities</b>				
Notes payable	\$ 122,857	\$ 351,187	\$ 306,958	\$ 302,830
Accounts payable, accrued expenses and other liabilities	4,602	2,518	3,030	2,589
Due to members	—	—	—	1,221
Interest rate contracts	—	—	—	49
Acquired below-market leases, net	535	65	32	39
Tenant security deposits	4,942	4,623	4,177	3,753
Prepaid rents	524	603	406	334
Liabilities associated with real estate held for sale	—	—	10,881	13,433
<b>Total Liabilities</b>	<b>133,460</b>	<b>358,996</b>	<b>325,484</b>	<b>324,248</b>
<b>Equity</b>				
Rexford Industrial Realty Inc. common stock	\$ 257	\$ —	\$ —	\$ —
Rexford Industrial Realty Inc. additional paid-in capital	308,937	—	—	—
Rexford Industrial Realty Inc. accumulated deficit	256	—	—	—
<b>Total Rexford Industrial Realty Inc. stockholders' equity</b>	<b>309,450</b>	<b>—</b>	<b>—</b>	<b>—</b>
Predecessor equity	—	11,968	11,968	11,962
Predecessor accumulated deficit and distributions	—	(27,592)	(25,271)	(24,653)
<b>Total Rexford Industrial Realty, Inc./Predecessor Equity</b>	<b>309,450</b>	<b>(15,624)</b>	<b>(13,303)</b>	<b>(12,691)</b>
Noncontrolling interests	46,152	109,019	108,210	108,939
<b>Total Equity</b>	<b>355,602</b>	<b>93,395</b>	<b>94,907</b>	<b>96,248</b>
<b>Total Liabilities and Equity</b>	<b>\$ 489,062</b>	<b>\$ 452,391</b>	<b>\$ 420,391</b>	<b>\$ 420,496</b>



**Consolidated and Combined Statement of Operations**  
**Quarter and Year-to-Date Results**

(in thousands, except share count and per share figures)

	Rexford Industrial Realty, Inc.	Rexford Industrial Realty, Inc. Predecessor		Rexford Industrial Realty, Inc.	Rexford Industrial Realty, Inc. Predecessor	
	July 24, 2013 to Sep. 30, 2013 (1)	July 1, 2013 to July 23, 2013	Three months ended September 30, 2012	July 24, 2013 to Sep. 30, 2013 (1)	Jan. 1, 2013 to July 23, 2013	Nine months ended September 30, 2012
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)
<b>Rental Revenues</b>						
Rental revenues	\$ 7,798	\$ 2,460	\$ 6,875	\$ 7,798	\$ 19,392	\$ 20,658
Tenant reimbursements	863	265	770	863	2,239	2,184
Management, leasing, and development services	281	13	174	281	444	344
Other income	40	20	28	40	187	78
Total rental revenues	8,982	2,758	7,847	8,982	22,262	23,264
Interest income	191	63	397	191	698	1,182
<b>Total Revenues</b>	9,173	2,821	8,244	9,173	22,960	24,446
<b>Operating Expenses</b>						
Property expenses	\$ 2,060	\$ 576	\$ 2,073	\$ 2,060	\$ 5,139	\$ 6,241
General and administrative	2,500	1,885	1,727	2,500	4,420	3,884
Depreciation and amortization	3,062	901	3,037	3,062	7,641	9,240
Other property expenses	503	124	316	503	904	945
<b>Total Operating Expenses</b>	8,125	3,486	7,153	8,125	18,104	20,310
<b>Other (Income) Expense</b>						
Acquisition expenses	\$ 119	\$ 7	\$ 11	\$ 119	\$ 724	\$ 245
Interest expense	717	1,270	4,426	717	9,593	12,931
Gain on mark-to-market of interest rate swaps	—	—	(611)	—	(49)	(1,835)
<b>Total Other Expense</b>	836	1,277	3,826	836	10,268	11,341
<b>Total Expenses</b>	8,961	4,763	10,979	8,961	28,372	31,651
Equity in income (loss) from unconsolidated real estate entities	\$ 83	\$ 9	\$ 99	\$ 83	\$ (915)	\$ 66
Gain from early repayment of note receivable	—	—	—	—	1,365	—
Loss on extinguishment of debt	—	(3,935)	—	—	(3,972)	—
<b>Net Income (Loss) from Continuing Operations</b>	\$ 295	\$ (5,868)	\$ (2,636)	\$ 295	\$ (8,934)	\$ (7,139)
<b>Discontinued Operations</b>						
Loss from discontinued operations before gains on sale of real estate	\$ —	\$ —	\$ (68)	\$ —	\$ (86)	\$ (136)
Loss on extinguishment of debt	—	—	—	—	(250)	—
Gain on sale of real estate	—	—	—	—	4,989	—
<b>Income (Loss) from Discontinued Operations</b>	\$ —	\$ —	\$ (68)	\$ —	\$ 4,653	\$ (136)
<b>Net Income (Loss)</b>	\$ 295	\$ (5,868)	\$ (2,704)	\$ 295	\$ (4,281)	\$ (7,275)
Net (income) loss attributable to noncontrolling interests	\$ (39)	\$ 3,559	\$ 970	\$ (39)	\$ 15	\$ 3,912
<b>Net Income (Loss) Attributable to Common Stockholders/Predecessor</b>	\$ 256	\$ (2,309)	\$ (1,734)	\$ 256	\$ (4,266)	\$ (3,363)
<b>Earnings per Common Share - Basic and Diluted</b>						
Net income per common share - basic	\$ 0.01			\$ 0.01		
Weighted average shares outstanding - basic	24,574,432			24,574,432		
Net income per common share - diluted	\$ 0.01			\$ 0.01		
Weighted average shares outstanding - diluted	24,574,432			24,574,432		

(1) The financials reflect operations since the completion of our initial public offering on July 24, 2013.

**Consolidated and Combined Statement of Operations**  
**Quarterly Results**

(in thousands, except share count and per share figures)

	Rexford Industrial Realty, Inc.	Rexford Industrial Realty, Inc. Predecessor		
	July 24, 2013 to Sep. 30, 2013 (1)	July 1, 2013 to July 23, 2013 (unaudited)	Three months ended June 30, 2013 (unaudited)	Three months ended March 31, 2013 (unaudited)
<b>Rental Revenues</b>				
Rental revenues	\$ 7,798	\$ 2,460	\$ 9,152	\$ 7,779
Tenant reimbursements	863	265	1,127	847
Management, leasing, and development services	281	13	170	261
Other income	40	20	49	118
Total rental revenues	8,982	2,758	10,498	9,005
Interest income	191	63	324	311
<b>Total Revenues</b>	<b>9,173</b>	<b>2,821</b>	<b>10,822</b>	<b>9,316</b>
<b>Operating Expenses</b>				
Property expenses	\$ 2,060	\$ 576	\$ 2,442	\$ 2,120
General and administrative	2,500	1,885	1,396	1,139
Depreciation and amortization	3,062	901	3,564	3,175
Other property expenses	503	124	444	338
<b>Total Operating Expenses</b>	<b>8,125</b>	<b>3,486</b>	<b>7,846</b>	<b>6,772</b>
<b>Other (Income) Expense</b>				
Acquisition expenses	\$ 119	\$ 7	\$ 624	\$ 93
Interest expense	717	1,270	4,467	3,857
Gain on mark-to-market of interest rate swaps	—	—	—	(49)
<b>Total Other Expense</b>	<b>836</b>	<b>1,277</b>	<b>5,091</b>	<b>3,901</b>
<b>Total Expenses</b>	<b>8,961</b>	<b>4,763</b>	<b>12,937</b>	<b>10,673</b>
Equity in income (loss) from unconsolidated real estate entities	\$ 83	\$ 9	\$ (712)	\$ (212)
Gain from early repayment of note receivable	—	—	—	1,365
Loss on extinguishment of debt	—	(3,935)	—	(37)
<b>Net Income (Loss) from Continuing Operations</b>	<b>\$ 295</b>	<b>\$ (5,868)</b>	<b>\$ (2,827)</b>	<b>\$ (241)</b>
<b>Discontinued Operations</b>				
Income (loss) from discontinued operations before gains on sale of real estate	\$ —	\$ —	\$ (180)	\$ 93
Loss on extinguishment of debt	—	—	(41)	(209)
Gain on sale of real estate	—	—	2,580	2,409
<b>Income from Discontinued Operations</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 2,359</b>	<b>\$ 2,293</b>
<b>Net Income (Loss)</b>	<b>\$ 295</b>	<b>\$ (5,868)</b>	<b>\$ (468)</b>	<b>\$ 2,052</b>
Net (income) loss attributable to noncontrolling interests	\$ (39)	\$ 3,559	\$ (1,818)	\$ (1,726)
<b>Net Income (Loss) Attributable to Common Stockholders/Predecessor</b>	<b>\$ 256</b>	<b>\$ (2,309)</b>	<b>\$ (2,286)</b>	<b>\$ 326</b>
<b>Earnings per Common Share - Basic and Diluted</b>				
Net income per common share - basic	\$ 0.01			
Weighted average shares outstanding - basic	24,574,432			
Net income per common share - diluted	\$ 0.01			
Weighted average shares outstanding - diluted	24,574,432			

(1) The financials reflect operations since the completion of our initial public offering on July 24, 2013.

## Non-GAAP FFO and AFFO Reconciliations (1)

(in thousands)  
(unaudited results)

	Rexford Industrial Realty, Inc.	Rexford Industrial Realty, Inc. Predecessor		
	July 24, 2013 to Sep. 30, 2013 (2)	July 1, 2013 to July 23, 2013	June 30, 2013	March 31, 2013
<b>Funds From Operations (FFO)</b>				
Net income (loss)	\$ 256	\$ (5,868)	\$ (468)	\$ 2,052
Add:				
Depreciation and amortization, including amounts in discontinued operations	3,062	901	3,611	3,285
Depreciation and amortization from unconsolidated joint ventures and tenants in common	96	107	144	470
Impairment writedowns of depreciable real estate - unconsolidated joint ventures and tenants in common	—	—	837	—
Loss from early extinguishment of debt	—	3,935	41	246
Net income attributable to noncontrolling interests	39	—	—	—
Deduct:				
Gains on sale of real estate	—	—	2,580	2,409
<b>FFO available to common shareholders and unitholders</b>	<b>\$ 3,453</b>	<b>\$ (925)</b>	<b>\$ 1,585</b>	<b>\$ 3,644</b>
<b>Company share of FFO (3)</b>	<b>\$ 3,001</b>			
FFO per share - basic	\$ 0.12			
FFO per share - diluted	\$ 0.12			
Weighted-average shares outstanding - basic	24,574,432			
Weighted-average shares outstanding - diluted	24,574,432			
Weighted-average diluted shares and units	28,271,518			
<b>Adjusted Funds From Operations (AFFO)</b>				
Add:				
Amortization of deferred financing costs	93	127	406	251
Fair value lease revenue	122	44	155	55
Acquisition costs	119	7	624	93
Non-cash stock compensation	326	900	20	66
Deduct:				
Straight line rent adjustment	290	41	44	196
Gain on mark-to-market interest rate swaps	—	—	—	49
Capitalized payments (4)	67	23	79	84
Note Receivable discount amortization	25	8	32	62
Note Payable premium amortization	9	3	12	12
Recurring capital expenditures (5)	139	—	385	72
2nd generation tenant improvements and leasing commissions (6)	166	(1)	368	171
Unconsolidated joint venture AFFO adjustments	(7)	(10)	(18)	(8)
<b>AFFO</b>	<b>\$ 3,424</b>	<b>\$ 89</b>	<b>\$ 1,888</b>	<b>\$ 3,471</b>

(1) For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 23 of this report.

(2) The financials reflect operations since the completion of our initial public offering on July 24, 2013.

(3) Based on weighted average interest in our operating partnership of 12.7% for the period from July 24, 2013 to September 30, 2013.

(4) Includes capitalized leasing and development payroll.

(5) Excludes nonrecurring capital expenditures of \$414,000, \$1,000, \$200,000, and \$345,000 for the period from July 24, 2013 to September 30, 2013, the period from July 1, 2013 to July 23, 2013, the three months ended June 30, 2013 and the three months ended March 31, 2013, respectively.

(6) Excludes 1st generation tenant improvements and leasing commissions of \$86,000, \$27,000, \$599,000, and \$51,000 for the period from July 24, 2013 to September 30, 2013, the period from July 1, 2013 to July 23, 2013, the three months ended June 30, 2013, and the three months ended March 31, 2013, respectively.

## Statement of Operations Reconciliations (1)

(in thousands)  
(unaudited results)

	Rexford Industrial Realty, Inc.	Rexford Industrial Realty, Inc. Predecessor		
	July 24, 2013 to Sep. 30, 2013 (2)	July 1, 2013 to July 23, 2013	Three Months Ended	
			June 30, 2013	March 31, 2013
<b>Net Operating Income (NOI)</b>				
Rental revenues	\$ 7,798	\$ 2,460	\$ 9,152	\$ 7,779
Tenant reimbursements	863	265	1,127	847
Other income	40	20	49	118
<b>Total operating revenues</b>	<b>8,701</b>	<b>2,745</b>	<b>10,328</b>	<b>8,744</b>
Property expenses	2,060	576	2,442	2,120
Other property expenses	503	124	444	338
<b>Total operating expenses</b>	<b>2,563</b>	<b>700</b>	<b>2,886</b>	<b>2,458</b>
<b>NOI</b>	<b>\$ 6,138</b>	<b>\$ 2,045</b>	<b>\$ 7,442</b>	<b>\$ 6,286</b>
Fair value lease revenue	122	44	155	55
Straight line rent adjustment	(290)	(41)	(44)	(196)
<b>Cash NOI</b>	<b>\$ 5,970</b>	<b>\$ 2,048</b>	<b>\$ 7,553</b>	<b>\$ 6,145</b>
<b>Net Income (Loss)</b>	<b>\$ 295</b>	<b>\$ (5,868)</b>	<b>\$ (468)</b>	<b>\$ 2,052</b>
Add:				
General and administrative	2,500	1,885	1,396	1,139
Depreciation and amortization	3,062	901	3,564	3,175
Acquisition expenses	119	7	624	93
Interest expense	717	1,270	4,467	3,857
Gain on mark-to-market of interest rate swaps	—	—	—	(49)
Subtract:				
Management, leasing, and development services	281	13	170	261
Interest income	191	63	324	311
Equity in income (loss) from unconsolidated real estate entities	83	9	(712)	(212)
Gain from early repayment of note receivable	—	—	—	1,365
Loss on extinguishment of debt	—	(3,935)	—	(37)
Income from discontinued operations	—	—	2,359	2,293
<b>NOI</b>	<b>\$ 6,138</b>	<b>\$ 2,045</b>	<b>\$ 7,442</b>	<b>\$ 6,286</b>
Fair value lease revenue	122	44	155	55
Straight line rent adjustment	(290)	(41)	(44)	(196)
<b>Cash NOI</b>	<b>\$ 5,970</b>	<b>\$ 2,048</b>	<b>\$ 7,553</b>	<b>\$ 6,145</b>
<b>EBITDA</b>				
Net income (loss)	\$ 295	\$ (5,868)	\$ (468)	\$ 2,052
Interest expense	717	1,270	4,467	3,857
Gain on mark-to-market of interest rate swaps	—	—	—	(49)
Depreciation and amortization	3,062	901	3,564	3,175
<b>EBITDA</b>	<b>\$ 4,074</b>	<b>\$ (3,697)</b>	<b>\$ 7,563</b>	<b>\$ 9,035</b>
Loss on extinguishment of debt	—	3,935	—	37
Non-recurring legal fees	235	—	—	—
<b>Adjusted EBITDA</b>	<b>\$ 4,309</b>	<b>\$ 238</b>	<b>\$ 7,563</b>	<b>\$ 9,072</b>

(1) For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 23 of this report.

(2) The financials reflect operations since the completion of our initial public offering on July 24, 2013.

**Same Property Portfolio Performance (1)**  
**Statement of Operations and NOI Reconciliation**

(in thousands)  
(unaudited results)

**Same Property Portfolio Statement of Operations:**

	Three Months Ending			Nine Months Ending		
	September 30			September 30		
	2013 (2)	2012	Change	2013 (2)	2012	Change
<b>Rental Revenues</b>						
Rental revenues	\$ 8,158	\$ 6,942	18%	\$22,538	\$20,320	11%
Tenant reimbursements	865	770	12%	2,507	2,129	18%
Other operating revenues	36	27	33%	198	76	161%
<b>Total rental revenues</b>	<b>9,059</b>	<b>7,739</b>	<b>17%</b>	<b>25,243</b>	<b>22,525</b>	<b>12%</b>
Interest income	254	253	0%	825	752	10%
<b>Total Revenues</b>	<b>9,313</b>	<b>7,992</b>	<b>17%</b>	<b>26,068</b>	<b>23,277</b>	<b>12%</b>
<b>Operating Expenses</b>						
Property expenses	\$ 2,130	\$ 2,034	5%	\$ 6,007	\$ 6,025	(0%)
Depreciation and amortization	3,013	3,226	(7%)	8,834	9,398	(6%)
Other property expenses	435	247	76%	990	726	36%
<b>Total Operating Expenses</b>	<b>5,578</b>	<b>5,507</b>	<b>1%</b>	<b>15,831</b>	<b>16,149</b>	<b>(2%)</b>
<b>Other (Income) Expense</b>						
Interest expense	1,240	4,545	(73%)	9,214	13,353	(31%)
<b>Total Other Expense</b>	<b>1,240</b>	<b>4,545</b>	<b>(73%)</b>	<b>9,214</b>	<b>13,353</b>	<b>(31%)</b>
<b>Total Expenses</b>	<b>6,818</b>	<b>10,052</b>	<b>(32%)</b>	<b>25,045</b>	<b>29,502</b>	<b>(15%)</b>
Loss on extinguishment of debt	(3,424)	—		(3,399)	—	
<b>Net Income (Loss)</b>	<b>\$ (929)</b>	<b>\$ (2,060)</b>	<b>(55%)</b>	<b>\$ (2,376)</b>	<b>\$ (6,225)</b>	<b>(62%)</b>

**Same Property Portfolio NOI Reconciliation:**

	Three Months Ending			Nine Months Ending		
	September 30			September 30		
	2013(2)	2012	Change	2013(2)	2012	Change
<b>NOI</b>						
Net Income (Loss)	\$ (929)	\$ (2,060)		\$ (2,376)	\$ (6,225)	
Add:						
Interest expense	1,240	4,545		9,214	13,353	
Depreciation and amortization	3,013	3,226		8,834	9,398	
Deduct:						
Loss on extinguishment of debt	(3,424)	—		(3,399)	—	
Interest income	254	253		825	752	
<b>NOI</b>	<b>\$ 6,494</b>	<b>\$ 5,458</b>	<b>19%</b>	<b>\$18,246</b>	<b>\$15,774</b>	<b>16%</b>
Straight-line rents	(261)	(50)		(241)	(234)	
Amort. above/below market leases	7	37		70	106	
<b>Cash NOI</b>	<b>\$ 6,239</b>	<b>\$ 5,444</b>	<b>15%</b>	<b>\$18,075</b>	<b>\$15,646</b>	<b>16%</b>

(1) For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 23 of this report.

(2) Includes Predecessor and Rexford Industrial Realty, Inc. results.

**Same Property Portfolio Performance (1)**  
**NOI Reconciliation, Portfolio Detail, and Occupancy**

(in thousands)  
(unaudited results)

**Same Property Portfolio NOI Reconciliation Continued:**

	Three Months Ending			Nine Months Ending		
	September 30			September 30		
	2013 (2)	2012	Change	2013 (2)	2012	Change
Rental revenues	\$8,158	\$6,942	18%	\$22,538	\$20,320	11%
Tenant reimbursements	865	770	12%	2,507	2,129	18%
Other operating revenues	36	27	33%	198	76	161%
Total rental revenue	9,059	7,739	17%	25,243	22,525	12%
Interest income	254	253	0%	825	752	10%
Total revenue	9,313	7,992	17%	26,068	23,277	12%
Property expenses	2,130	2,034	5%	6,007	6,025	(0%)
Other property expenses	435	247	76%	990	726	36%
Total property expense	2,565	2,281	12%	6,997	6,751	4%
<b>NOI</b>	<b>\$6,494</b>	<b>\$5,458</b>	<b>19%</b>	<b>\$18,246</b>	<b>\$15,774</b>	<b>16%</b>
Straight-line rents	(261)	(50)	419%	(241)	(234)	3%
Amort. above/below market leases	7	37	(82%)	70	106	(34%)
<b>Cash NOI</b>	<b>\$6,239</b>	<b>\$5,444</b>	<b>15%</b>	<b>\$18,075</b>	<b>\$15,646</b>	<b>16%</b>

**Same Property Portfolio Detail:**

	Three Months Ending September 30, 2013	Three Months Ending June 30, 2013	Nine Months Ending September 30, 2013
<b>Same Property Portfolio:</b>			
Number of Properties	49	48	47
Square Feet (pro-rata)	4,320,532	4,236,316	4,174,679
Weighted Average Occupancy	87.3%	88.5%	87.1%

**Same Property Portfolio Occupancy:**

	September 30, 2013	September 30, 2012	Change (ppt)
<b>Occupancy:</b>			
Los Angeles County	86.9%	85.5%	1.3%
Orange County	92.6%	89.2%	3.5%
San Bernardino County	85.8%	83.8%	1.9%
Ventura County	100.0%	97.2%	2.8%
San Diego County	82.5%	60.4%	22.0%
Other	69.0%	75.7%	(6.7%)
<b>Total/Weighted Average</b>	<b>87.3%</b>	<b>81.6%</b>	<b>5.6%</b>

(1) For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 23 of this report.

(2) Includes Predecessor and Rexford Industrial Realty, Inc. results.

**Joint Venture Financial Summary**  
**Balance Sheet**

(in thousands)  
(unaudited results)

**Balance Sheet:**

(Financials reflect 100% of property performance)

	<b>Mission Oaks</b>	
	<b>Three Months Ended</b>	
	<b>Sep. 30, 2013 (1)</b>	<b>Jun. 30, 2013</b>
<b>Rexford Industrial Realty, Inc./Predecessor Ownership %:</b>	15%	15%
<b>Assets:</b>		
Investments in real estate, net	\$ 53,316	\$ 51,240
Cash and cash equivalents	781	1,758
Rents and other receivables, net	286	146
Deferred rent receivable	62	12
Deferred leasing costs and acquisition related intangible assets, net	5,913	6,165
Deferred loan costs, net	185	212
Acquired above-market leases, net	912	1,001
Other assets	73	101
<b>Total Assets</b>	<b>\$ 61,528</b>	<b>\$ 60,634</b>
<b>Liabilities:</b>		
Notes payable	\$ 41,500	\$ 41,500
Accounts payable, accrued expenses and other liabilities	755	244
Tenant security deposits	267	267
<b>Total Liabilities</b>	<b>\$ 42,522</b>	<b>\$ 42,011</b>
<b>Equity:</b>		
Equity	18,762	18,762
Accumulated deficit and distributions	244	(139)
<b>Total Equity</b>	<b>19,006</b>	<b>18,623</b>
<b>Total Liabilities and Equity</b>	<b>\$ 61,528</b>	<b>\$ 60,634</b>

(1) Includes Predecessor and Rexford Industrial Realty, Inc. results.

**Joint Venture Financial Summary (1)**  
**Statement of Operations**

(in thousands)  
(unaudited results)

**Statement of Operations:**

(Financials reflect 100% of property performance)

	<b>Mission Oaks</b>	
	<b>Three Months Ended</b>	
	<b>Sep. 30, 2013 (2)</b>	<b>Jun. 30, 2013</b>
<b>Rexford Industrial Realty, Inc./Predecessor Ownership %:</b>	15%	15%
<b>Income Statement</b>		
Rental revenues	\$ 1,427	\$ 1,272
Tenant reimbursements	330	261
Other operating revenues	455	294
Total revenue	2,212	1,827
Total operating expense	912	696
<b>NOI</b>	<b>1,300</b>	<b>1,131</b>
General and administrative	1	39
Depreciation and amortization	637	650
Interest expense	280	281
Total expense	1,830	1,667
<b>Net Income (Loss)</b>	<b>\$ 382</b>	<b>\$ 160</b>
<b>EBITDA</b>		
Net income (loss)	\$ 382	\$ 160
Interest expense	280	281
Depreciation and amortization	637	650
<b>EBITDA</b>	<b>\$ 1,299</b>	<b>\$ 1,092</b>
<b>Reconciliation - Equity Income in Joint Venture:</b>		
Net income (loss)	\$ 382	\$ 160
Rexford Industrial Realty, Inc./Predecessor Ownership %:	15%	15%
Company share	57	24
Intercompany eliminations	39	35
<b>Equity in net income (loss) from unconsolidated real estate entities</b>	<b>\$ 97</b>	<b>\$ 60</b>

(1) For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 23 of this report.

(2) Includes Predecessor and Rexford Industrial Realty, Inc. results.



## Capitalization Summary

(unaudited results)

### Capitalization as of September 30, 2013

<u>Description</u>	<u>September 30, 2013</u>
Common shares (1)	24,757,841
Operating partnership units	3,697,086
Total shares and units at period end (1)	28,454,927
Share price at 9/30/2013	\$ 13.51
<b>Total Equity Market Capitalization</b>	<b>\$ 384,426,064</b>
Consolidated debt	\$ 122,794,765
Plus: pro-rata share of debt related to unconsolidated JV's	6,225,000
<b>Total Debt (pro-rata)</b>	<b>\$ 129,019,765</b>
<b>Total Combined Market Capitalization</b>	<b>\$ 513,445,829</b>
Total debt (pro-rata) to total combined market capitalization	25.1%
Total debt (pro-rata) to adjusted EBITDA (7/24/13-9/30/13 annualized)	5.7x

(1) Excludes 920,734 unvested shares of restricted stock.

## Debt Summary

(in thousands)  
(unaudited results)

### Debt Detail:

As of September 30, 2013

Debt Description	Initial Maturity Date	Maturity Date w/ Extensions	Stated Interest Rate	Effective Interest Rate	Balance
<b>Secured Debt:</b>					
Glendale Commerce Center (1)	5/1/2016	5/1/2018	LIBOR + 2.00%	2.18%	\$ 42,750
10700 Jersey Blvd.	1/1/2015	N/A	5.45%	5.45%	5,170
Term Loan	8/1/2019	8/1/2020	LIBOR + 1.90%	2.08%	60,000
<b>Unsecured Credit Facility:</b>					
\$200M facility	7/24/2016	7/24/2018	LIBOR + 1.50%	1.68%	14,875
<b>Total Consolidated:</b>				2.21%	\$122,795
<b>Pro-rata Joint Venture Interest:</b>					
Mission Oaks (2)	6/28/2015	6/28/2017	LIBOR + 2.50%	2.69%	\$ 6,225

(1) Located at 3350 Tyburn St., 3332—3424 N. San Fernando Rd.

(2) 3001, 3175 & 3233 Mission Oaks Blvd. structured as 3 separate cross-collateralized loans with similar terms.

### Consolidated Debt Composition:

Category	Avg. Term Remaining (yrs)	Stated Interest Rate	Effective Interest Rate	Balance	% of Total
Fixed	1.3	5.45%	5.45%	\$ 5,170	4%
Variable	4.3	LIBOR + 1.89%	2.07%	\$117,625	96%
Secured	4.3		2.28%	\$107,920	88%
Unsecured credit facility	2.8		1.68%	\$ 14,875	12%

### Debt Maturity Schedule:

Year	Secured	Unsecured Credit Facility	Total	% Total	Interest Rate
2013	\$ —	\$ —	\$ —	0%	—
2014	—	—	—	0%	—
2015	5,170	—	5,170	4%	5.45%
2016	42,750	14,875	57,625	47%	2.05%
2017	—	—	—	0%	—
2018	—	—	—	0%	—
2019	60,000	—	60,000	49%	2.08%
Thereafter	—	—	—	0%	—
Total	\$107,920	\$ 14,875	\$122,795	100%	2.21%

**Portfolio Overview**  
at 9/30/2013

(unaudited results)

**Consolidated Portfolio:**

Market	# Properties	% Owned	Pro-rata Sq. Ft.	Occ. %	Ann. Base Rent	
					Total (in thousands)	per SF
Greater San Fernando Valley	14	100.0%	1,360,719	90.2%	\$ 12,234	\$ 9.97
San Gabriel Valley	6	100.0%	612,482	97.6%	5,731	\$ 9.59
Central LA	1	100.0%	190,663	100.0%	1,272	\$ 6.67
Mid-Counties	4	100.0%	522,430	73.0%	2,884	\$ 7.56
South Bay	6	100.0%	335,258	79.3%	1,995	\$ 7.51
<b>Los Angeles County</b>	31	100.0%	3,021,552	88.1%	24,117	\$ 9.06
North Orange County	2	100.0%	223,681	93.7%	\$ 1,787	\$ 8.53
Airport	4	100.0%	289,040	91.8%	2,128	\$ 8.02
<b>Orange County</b>	6	100.0%	512,721	92.6%	3,915	\$ 8.24
Inland Empire West	5	100.0%	495,561	85.1%	\$ 3,928	\$ 9.31
Inland Empire East	2	100.0%	85,282	89.1%	443	\$ 5.83
<b>San Bernardino County</b>	7	100.0%	580,843	85.7%	4,371	\$ 8.78
Camarillo / Oxnard	3	100.0%	410,533	97.3%	\$ 3,051	\$ 7.64
<b>Ventura County</b>	3	100.0%	410,533	97.3%	3,051	\$ 7.64
North County	7	100.0%	709,251	83.0%	\$ 4,908	\$ 8.34
Central	2	100.0%	137,989	93.9%	1,596	\$12.32
South County	1	100.0%	78,615	68.6%	472	\$ 8.76
<b>San Diego County</b>	10	100.0%	925,855	83.4%	6,977	\$ 9.04
<b>Other(6)</b>	1	100.0%	37,992	69.0%	\$ 362	\$13.82
<b>Cons. Total / Wtd. Avg.</b>	<u>58</u>	<u>100.0%</u>	<u>5,489,496</u>	<u>88.0%</u>	<u>\$ 42,794</u>	<u>\$ 8.85</u>
<b>Unconsolidated Joint Ventures:</b>						
Camarillo / Oxnard	3	15.0%	178,261	87.9%	\$ 921	\$ 5.88
<b>Uncons. Total / Wtd. Avg.</b>	<u>3</u>	<u>15.0%</u>	<u>178,261</u>	<u>87.9%</u>	<u>\$ 921</u>	<u>\$ 5.88</u>
<b>Total Portfolio:</b>						
<b>Grand Total / Wtd. Avg.</b>	<u>61</u>	<u>84.9%</u>	<u>5,667,757</u>	<u>88.0%</u>	<u>\$ 43,715</u>	<u>\$ 8.76</u>

## Leasing Statistics

(unaudited results, data represents consolidated portfolio only on a pro rata basis)

### Leasing Activity:

	<u># Leases Signed</u>	<u>SF of Leasing</u>	<u>Wtd. Avg. Lease Term</u>	<u>Rent Change - Cash</u>	<u>Rent Change - GAAP</u>
<b>Third Quarter 2013:</b>					
New	57	143,973	2.3	(2.7%)	4.5%
Renewal (1)	58	194,978	1.7	(0.3%)	7.8%
<b>Total/Weighted Average</b>	<u>115</u>	<u>338,951</u>	<u>2.0</u>	<u>(1.1%)</u>	<u>6.7%</u>

(1) Over 92% of lease renewals during the quarter achieved flat or positive cash rent growth.

### Uncommenced Leases by County:

<u>Market</u>	<u>Leased SF</u>	<u>Uncomm. Lease Ann. Base Rent (in thousands)</u>	<u>Total Pro Forma Ann. Base Rent (in thousands)</u>	<u>Pro Forma Occupancy %</u>	<u>Pro Forma Ann. Base Rent per SF</u>
Los Angeles County	37,498	\$ 357	\$ 24,222	89.3%	\$ 8.98
Orange County	15,189	150	4,065	95.6%	\$ 8.30
San Bernardino County	18,794	150	4,347	88.5%	\$ 8.45
Ventura County	1,755	16	3,068	97.7%	\$ 7.65
San Diego County	25,115	222	7,199	86.1%	\$ 9.03
Other	2,400	23	385	75.3%	\$ 13.46
<b>Total/Weighted Average</b>	<u>100,751</u>	<u>\$ 918</u>	<u>\$ 43,286</u>	<u>89.8%</u>	<u>\$ 8.78</u>

### Lease Expiration Schedule:

<u>Year of Lease Expiration</u>	<u># of Leases Expiring</u>	<u>Total Rentable SF</u>	<u>Ann. Base Rent (in thousands)</u>	<u>% of Ann. Base Rent</u>	<u>Ann. Base Rent per SF</u>
Available	—	656,466	—	—	—
MTM Tenants	41	86,457	\$ 851	2.0%	\$ 9.85
2013	67	299,474	2,938	6.9%	\$ 9.81
2014	274	1,512,586	12,566	29.4%	\$ 8.31
2015	178	1,054,848	8,692	20.3%	\$ 8.24
2016	91	718,008	6,461	15.1%	\$ 9.00
2017	21	396,370	3,415	8.0%	\$ 8.62
2018	19	257,798	2,519	5.9%	\$ 9.77
2019	3	55,787	583	1.4%	\$ 10.44
2020	4	154,526	2,592	6.1%	\$ 16.77
2021	1	1,680	29	0.1%	\$ 17.28
2022	1	107,861	440	1.0%	\$ 4.08
Thereafter	3	187,635	1,708	4.0%	\$ 9.10
<b>Total Portfolio</b>	<u>703</u>	<u>5,489,496</u>	<u>\$ 42,794</u>	<u>100.0%</u>	<u>\$ 8.85</u>

## Top Tenants and Lease Segmentation

(unaudited results, data represents consolidated portfolio only on a pro rata basis)

### Top 10 Tenants:

Tenant	Submarket	Leased SF	% of Total Ann. Base Rent	Ann. Base Rent per SF	Lease Expiration
State of California	Inland Empire West	58,781	2.5%	\$ 17.88	3/31/2020
Biosense	LA - San Gabriel Valley	76,000	2.3%	\$ 12.73	10/31/2020
ITT Industries, Inc.	LA - San Gabriel Valley	67,838	2.2%	\$ 13.83	9/30/2023
Dr. Bonner's Magic Soaps	San Diego - North	118,597	1.7%	\$ 6.24	11/30/2024
Towne Inc	OC - Airport	122,060	1.6%	\$ 5.73	7/31/2014
Team Acquisition Corp	LA - San Fern. Valley	20,442	1.5%	\$ 31.19	12/31/2016
L&L Printers Carlsbad	San Diego - North	61,620	1.3%	\$ 9.12	2/28/2017
Royal Printex	LA - Central	78,928	1.3%	\$ 6.85	1/31/2017
Sonic Electronix	LA - San Fern. Valley	71,268	1.2%	\$ 7.50	8/31/2014
PureTek	LA - San Fern. Valley	76,993	1.2%	\$ 6.84	11/30/2015
<b>Top 10 Total / Wtd. Avg.</b>		<b>752,527</b>	<b>16.8%</b>	<b>\$ 9.56</b>	

### Lease Segmentation by Size:

Square Feet	Number of Leases	Leased SF	Ann. Base Rent (in thousands)	% of Total Ann. Base Rent	Ann. Base Rent per SF
<4,999	503	1,021,591	\$ 10,033	23.4%	\$ 9.82
5,000 - 9,999	80	540,859	4,930	11.5%	\$ 9.12
10,000 - 24,999	81	1,278,386	11,957	27.9%	\$ 9.35
25,000 - 49,999	24	814,653	6,555	15.3%	\$ 8.05
>50,000	15	1,177,541	9,318	21.8%	\$ 7.91
<b>Total / Wtd. Avg.</b>	<b>703</b>	<b>4,833,030</b>	<b>\$ 42,794</b>	<b>100.0%</b>	<b>\$ 8.85</b>

## Occupancy and Leasing Trends

(unaudited results, data represents consolidated portfolio only on a pro rata basis)

### Occupancy by County:

	<u>Sep. 30, 2013</u>	<u>Jun. 30, 2013</u>	<u>Mar. 31, 2013</u>	<u>Dec. 31, 2012</u>	<u>Sep. 30, 2012</u>
<b>Occupancy:</b>					
Los Angeles County	88.1%	90.9%	90.9%	90.2%	86.1%
Orange County	92.6%	88.1%	93.4%	83.5%	90.2%
San Bernardino County	85.7%	82.3%	83.0%	84.5%	83.8%
Ventura County	97.3%	97.3%	99.6%	95.0%	95.4%
San Diego County	83.4%	83.4%	63.4%	64.0%	62.5%
Other	69.0%	67.2%	75.6%	85.3%	85.5%
<b>Total/Weighted Average</b>	<u>88.0%</u>	<u>88.8%</u>	<u>85.6%</u>	<u>84.6%</u>	<u>82.7%</u>
<b>Portfolio pro-rata SF</b>	5,489,496	5,290,266	4,642,278	4,913,694	4,706,898

### Leasing Activity:

	<u>Sep. 30, 2013 (2)</u>	<u>Jun. 30, 2013</u>	<u>Three Months Ended</u>		
			<u>Mar. 31, 2013</u>	<u>Dec. 31, 2012</u>	<u>Sep. 30, 2012</u>
<b>Leasing Activity (SF): (1)</b>					
New leases	143,973	265,394	283,507	201,942	316,567
Renewal	194,978	244,206	337,887	231,655	228,677
Gross leasing	338,951	509,600	621,394	433,597	545,244
Expiring leases	328,098	339,347	425,011	291,409	367,803
Net absorption	10,853	170,253	196,383	142,188	177,441
Retention rate	59%	72%	80%	79%	62%

### Weighted Average Renewal Leasing Spreads:

	<u>Sep. 30, 2013</u>	<u>Jun. 30, 2013</u>
Cash Rent Change	(1.1%)	(2.8%)
GAAP Rent Change	6.7%	8.2%

(1) Excludes month-to-month tenants.

(2) Includes Predecessor and Rexford Industrial Realty, Inc. results.

## Capital Expenditure Summary

(unaudited results, data represents consolidated portfolio only on a pro rata basis)

### Most Recent Quarter:

	Amount	SF	PSF
<b>Tenant Improvements:</b>			
New Leases - 1st Gen.	\$ 43,000	241,520	\$0.18
New Leases - 2nd Gen.	\$ 35,000	60,329	\$0.58
Renewals	\$ 6,000	14,117	\$0.43
<b>Leasing Commissions:</b>			
New Leases - 1st Gen.	\$ 70,000	85,707	\$0.82
New Leases - 2nd Gen.	\$122,000	102,260	\$1.19
Renewals	\$ 2,000	69,952	\$0.03
<b>Total Recurring Capex:</b>			
Recurring Capex	\$139,000	5,489,496	\$0.03
Recurring Capex % NOI	1.7%	—	—
Nonrecurring Capex	\$415,000	5,489,496	\$0.08

### Year-to-Date:

	Amount	SF	PSF
<b>Tenant Improvements:</b>			
New Leases - 1st Gen.	\$195,000	318,787	\$0.61
New Leases - 2nd Gen.	\$128,000	138,952	\$0.92
Renewals	\$ 47,000	60,693	\$0.77
<b>Leasing Commissions:</b>			
New Leases - 1st Gen.	\$568,000	304,127	\$1.87
New Leases - 2nd Gen.	\$276,000	261,424	\$1.06
Renewals	\$252,000	327,018	\$0.77
<b>Total Recurring Capex:</b>			
Recurring Capex	\$534,000	5,159,556	\$0.10
Recurring Capex % NOI	2.4%	—	—
Nonrecurring Capex	\$960,000	5,159,556	\$0.19

## Properties Under Repositioning

(unaudited results, all figures pro rata except SF)

### Acquisition and Investment Detail: As of September 30, 2013

<u>Property</u>	<u>Ownership %</u>	<u>Total SF presented on a wholly owned basis</u>	<u>Acquisition Date</u>	<u>Occupancy % at Sep. 30, 2013</u>	<u>Purchase Price (\$ in MM)</u>	<u>Inv.-to-date (\$ in MM)</u>	<u>Projected Total Inv. (\$ in MM)</u>
<b>Work In Progress:</b>							
3233 Mission Oaks Blvd.	15.0%	452,111	Jun-12	71%	\$ 2.3	\$ 3.0	\$ 3.5
Glendale*	100.0%	38,665	Apr-08	0%	\$ 6.0	\$ 7.5	N/A
1661 240th St.	100.0%	100,851	May-13	45%	\$ 5.0	\$ 5.0	\$ 7.6
<b>Grand Total / Wtd. Avg.</b>		<u>591,627</u>		<u>62%</u>	<u>\$ 13.3</u>	<u>\$ 15.5</u>	<u>\$ 11.1</u>

\* Located at 700 Allen Ave., 1840 Dana St., & 1830 Flower St.



## Acquisitions and Dispositions Summary

(unaudited results, data presented on a wholly owned basis)

### Acquisitions:

Date	Property	Address	Submarket	SF	Price (\$ in MM)	Occ. % at Acquisition	Occ. % at Sep. 30, 2013
May-11	Vinedo	122-125 North Vinedo Ave.	LA - San Fern. Valley	48,381	\$ 5.2	100%	100%
Aug-11	MacArthur	3441 W MacArthur Blvd.	OC - Airport	122,060	\$ 8.5	100%	100%
Aug-11	Odessa	6701 & 6711 Odessa Ave.	LA - San Fern. Valley	29,544	\$ 2.8	0%	100%
Nov-11	Golden Valley	13914-13932 Valley Blvd.	LA - San Gabriel	58,084	\$ 3.6	70%	86%
Nov-11	Jersey	10700 Jersey Blvd.	Inland Empire West	107,568	\$ 7.6	80%	79%
Dec-11	Shoemaker	14944, 14946 & 14948 Shoemaker Ave.	LA - Mid-counties	85,950	\$ 5.7	68%	97%
Dec-11	Arrow	15705, 15709 Arrow Highway & 5220 Forth St.	LA - San Gabriel	69,592	\$ 5.5	91%	94%
Dec-11	Normandie	20920-20950 Normandie Ave.	LA - South Bay	49,466	\$ 4.4	73%	96%
Dec-11	Paramount	6423-6431 & 6407-6119 Alondra Blvd.	LA - South Bay	30,224	\$ 2.6	100%	100%
Mar-12	Campus	1400 S. Campus Ave.	Inland Empire West	107,861	\$ 4.8	100%	100%
May-12	Zenith	500-560 Zenith Dr.	Illinois	37,992	\$ 1.6	72%	69%
Jun-12	Mission Oaks	3001, 3175 & 3233 Mission Oaks Blvd.	Ventura County	1,188,407	\$59.1	73%	88%
Dec-12	Calvert	15041 Calvert St.	LA - San Fern. Valley	81,282	\$ 5.6	100%	100%
Dec-12	Del Norte	701 Del Norte Blvd.	Ventura County	125,514	\$ 9.5	95%	91%
Apr-13	Broadway	18118-18120 S. Broadway	LA - South Bay	78,183	\$ 5.4	100%	100%
Apr-13	Glendale Commerce Center	3350 Tyburn St., 3332 - 3424 N. San Fernando Rd.	LA - San Fern. Valley	473,345	\$56.2	100%	100%
Apr-13	Benson	8900-8980 Benson Ave., 5637 Arrow Highway	Inland Empire West	88,146	\$ 7.2	84%	85%
May-13	240th Street	1661 240th St.	LA - South Bay	100,851	\$ 5.0	39%	45%
Jul-13	Orion	8101-8117 Orion Ave.	LA - San Fern. Valley	48,388	\$ 5.6	90%	90%
Aug-13	Tarzana	18310-18330 Oxnard St.	LA - San Fern. Valley	75,288	\$ 8.4	81%	81%
Nov-13	Yorba Linda Business Park	22343-22349 La Palma Ave.	OC - North	115,760	\$12.7	79%	N/A
Nov-13	The Park	1100-1170 Gilbert St., 2353-2373 La Palma Ave.	OC - North	120,313	\$10.6	85%	N/A

### Dispositions:

Date	Property	Address	Submarket	SF	Sale Price (\$ in MM)	Reason for Selling
Jan-13	Bonnie Beach	4578 Worth Street	LA - Central	79,370	\$ 4.1	User sale
Apr-13	Williams	1950 East Williams Drive	Ventura County	161,682	\$ 8.5	Marketed sale
May-13	Glenoaks	9027 Glenoaks Blvd.	LA - San Fern. Valley	14,700	\$ 1.7	User sale
May-13	Interstate	2441, 2507, 2515 W. Erie Dr., & 2929 S. Fair Lane	Arizona	83,385	\$ 5.0	Non-strategic location
Jun-13	Knollwood	1255 Knollwood Circle	OC - North	25,162	\$ 2.8	User sale

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## Definitions / Discussion of Non-GAAP Financial Measures

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**Adjusted Funds from Operations (AFFO):** We calculate adjusted funds from operations, or AFFO, by adding to or subtracting from FFO (i) non-cash operating revenues and expenses, (ii) capitalized operating expenditures such as leasing payroll, (iii) recurring capital expenditures required to maintain and re-tenant our properties, (iv) regular principal payments required to service our debt, and (v) 2nd generation tenant improvements and leasing commissions. Management uses AFFO as a supplemental performance measure because it provides a performance measure that, when compared year over year, captures trends in portfolio operating results. We also believe that, as a widely recognized measure of the performance of REITs, AFFO will be used by investors as a basis to assess our performance in comparison to other REITs. However, because AFFO may exclude certain non-recurring capital expenditures and leasing costs, the utility of AFFO as a measure of our performance is limited. Additionally, other Equity REITs may not calculate AFFO using the method we do. As a result, our AFFO may not be comparable to such other Equity REITs' AFFO. AFFO should be considered only as a supplement to cash flow from operating activities (as computed in accordance with GAAP) as a measure of our performance.

**Annualized Base Rent:** Calculated for each lease as the latest monthly contracted base rent per the terms of such lease multiplied by 12. Excludes billboard and antenna revenue and rent abatements.

**Capital Expenditures, Non-recurring:** Expenditures made in respect of a property for improvement to the appearance of such property or any other major upgrade or renovation of such property, and further includes capital expenditures for seismic upgrades, or capital expenditures for deferred maintenance existing at the time such property was acquired.

**Capital Expenditures, Recurring:** Expenditures made in respect of a property for maintenance of such property and replacement of items due to ordinary wear and tear including, but not limited to, expenditures made for maintenance or replacement of parking lot, roofing materials, mechanical systems, HVAC systems and other structural systems. Recurring capital expenditures shall not include any of the following: (a) improvements to the appearance of such property or any other major upgrade or renovation of such property not necessary for proper maintenance or marketability of such property; (b) capital expenditures for seismic upgrades; or (c) capital expenditures for deferred maintenance for such property existing at the time such property was acquired.

**Capital Expenditures, First Generation:** Capital expenditures for newly acquired space, newly developed or redeveloped space, or change in use. These costs are subtracted in our calculation of Cash Available for Distribution.

**Cash Available for Distribution (CAD):** We calculate cash available for distribution, or CAD, by adding to or subtracting from AFFO (i) first generation tenant improvements and leasing commissions costs and (ii) non-recurring capital expenditures. Management uses CAD, together with FFO and AFFO, as a supplemental performance measure. Other Equity REITs may not calculate CAD using the method we do. As a result, our CAD may not be comparable to such other Equity REITs' CAD. CAD should not be considered as an alternative to net income (determined in accordance with GAAP) as an indication of our performance, as an alternative to net cash flows from operating activities (determined in accordance with GAAP), or as a measure of our liquidity.

**Cash NOI:** Cash basis NOI is a non-GAAP measure, which we calculate by adding or subtracting from NOI i) fair value lease revenue and ii) straight-line rent adjustment. We use Cash NOI, together with NOI, as a supplemental performance measure. Cash NOI should not be used as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs. Cash NOI should not be used as a substitute for cash flow from operating activities computed in accordance with GAAP. We use Cash NOI to help evaluate the performance of the Company as a whole, as well as the performance of our Same Property Portfolio.

**EBITDA and Adjusted EBITDA:** We believe that EBITDA is helpful to investors as a supplemental measure of our operating performance as a real estate company because it is a direct measure of the actual operating results of our industrial properties. We also use this measure in ratios to compare our performance to that of our industry peers. In addition, we believe EBITDA is frequently used by securities analysts, investors and other interested parties in the evaluation of Equity REITs. However, because EBITDA is calculated before recurring cash charges including interest expense and income taxes, and is not adjusted for capital expenditures or other recurring cash requirements of our business, its utility as a measure of our liquidity is limited. Accordingly, EBITDA should not be considered an alternative to cash flow from operating activities (as computed in accordance with GAAP) as a measure of our liquidity. EBITDA should not be considered as an alternative to net income or loss as an indicator of our operating performance. Other Equity REITs may calculate EBITDA differently than we do; accordingly, our EBITDA may not be comparable to such other Equity REITs' EBITDA. Adjusted EBITDA includes add backs of loss on extinguishment of debt and non-recurring legal fees.

**Investment to Date and Total:** Reflects the total purchase price for a property plus additional or planned tangible investment subsequent to acquisition.

**Funds from Operations (FFO):** We calculate FFO before non-controlling interest in accordance with the standards established by the National Association of Real Estate Investment Trusts ("NAREIT"). FFO represents net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from sales of depreciable operating property, real estate related depreciation and amortization (excluding amortization of deferred financing costs) and after adjustments for unconsolidated partnerships and joint ventures. Management uses FFO as a supplemental performance measure because, in excluding real estate related depreciation and amortization, gains and losses from property dispositions, other than temporary impairments of unconsolidated real estate entities, and impairment on our investment in real estate, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that, as a widely recognized measure of performance used by other REITs, FFO may be used by investors as a basis to compare our operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of our properties that result from use or market conditions nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effects and could materially impact our results from operations, the utility of FFO as a measure of our performance is limited. Other equity REITs may not calculate or interpret FFO in accordance with the NAREIT definition as we do, and, accordingly, our FFO may not be comparable to such other REITs' FFO. FFO should not be used as a measure of our liquidity, and is not indicative of funds available for our cash needs, including our ability to pay dividends.

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## Definitions / Discussion of Non-GAAP Financial Measures

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**Properties Under Repositioning:** Typically defined as properties where space is held vacant in order to implement capital improvements that improve the market rentability of that space. Considered completed once investment is fully or nearly fully deployed.

**NOI:** Includes the revenue and expense directly attributable to our real estate properties calculated in accordance with GAAP. Calculated as total revenue from real estate operations including i) rental revenues ii) tenant reimbursements, and iii) other income less property expenses and other property expenses (before interest expense, depreciation and amortization). We use NOI as a supplemental performance measure because, in excluding real estate depreciation and amortization expense and gains (or losses) from property dispositions, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that NOI will be useful to investors as a basis to compare our operating performance with that of other REITs. However, because NOI excludes depreciation and amortization expense and captures neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties (all of which have real economic effect and could materially impact our results from operations), the utility of NOI as a measure of our performance is limited. Other equity REITs may not calculate NOI in a similar manner and, accordingly, our NOI may not be comparable to such other REITs' NOI. Accordingly, NOI should be considered only as a supplement to net income as a measure of our performance. NOI should not be used as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs. NOI should not be used as a substitute for cash flow from operating activities in accordance with GAAP. We use NOI to help evaluate the performance of the Company as a whole, as well as the performance of our Same Property Portfolio.

**Rent Change - Cash:** Compares the first month cash rent excluding any abatement on new leases to the last month rent for the most recent expiring lease. Data included for comparable leases only. Comparable leases generally exclude properties under repositioning, short-term leases, and space that has been vacant for over one year.

**Rent Change - GAAP:** Compares GAAP rent, which straightlines rental rate increases and abatement, on new leases to GAAP rent for the most recent expiring lease. Data included for comparable leases only. Comparable leases generally exclude properties under repositioning, short-term leases, and space that has been vacant for over one year.

**Same Property Portfolio:** Determined independently for each period presented. Comparable properties must have been owned for the entire current and prior periods presented. The company's computation of same property performance may not be comparable to other real estate companies.

**Uncommenced Leases:** Reflects signed leases that have not yet commenced as of the reporting date.



**REXFORD INDUSTRIAL ANNOUNCES THIRD QUARTER 2013 FINANCIAL RESULTS**

- Same Property Portfolio Occupancy Increases 5.7 Percentage Points to 87.3%  
Since Third Quarter 2012 –
- Same Property Portfolio Cash NOI Up 14.6% Compared to Third Quarter 2012 –

**Los Angeles, California – November 11, 2013** – Rexford Industrial Realty, Inc. (the “Company” or “Rexford Industrial”) (NYSE: REXR), a real estate investment trust (“REIT”) that specializes in acquiring, owning and operating industrial properties located in Southern California infill markets, today announced its financial results for the third quarter ended September 30, 2013.

**Third Quarter Operational and Financial Highlights:**

- Quarterly NOI for our Same Property Portfolio increased 19.0% and Cash NOI for our Same Property Portfolio increased 14.6% compared to the third quarter of 2012.
- Same Property Portfolio occupancy increased 5.7 percentage points to 87.3% compared to the third quarter of 2012.
- Signed new and renewal leases totaling approximately 339,000 square feet, resulting in approximately 11,000 square feet of positive net absorption and increased renewal spreads of 6.7% during the third quarter of 2012.
- Acquired two properties, with approximately 124,000 square feet, for \$14.0 million. Subsequent to quarter’s end, acquired two properties, containing 236,000 square feet, for \$23.3 million.
- Completed initial public offering (“IPO”), concurrent private placement and formation transactions, raising approximately \$208.7 million of net proceeds from the issuance of approximately 16.5 million shares of common stock.

“Our portfolio continued to generate strong results in the third quarter, as we are benefitting from steady improvement in our core Southern California infill industrial markets as well as from the execution of our operating, leasing and acquisition strategies,” commented Michael Frankel, Rexford Industrial’s Co-Chief Executive Officer. “Our Same Property Portfolio generated another strong quarter, with an increase of 16.5% in revenue and 19.0% in NOI compared to the third quarter of 2012. In addition, we believe our recent IPO and public company capital structure enhance our ability to achieve our growth objectives within our target 1.6 billion square-foot infill Southern California industrial markets. Our external growth is being driven by a substantial, growing pipeline of accretive investment opportunities, which include the acquisition of two properties in the third quarter for \$14.0 million, plus two subsequent acquisitions for \$12.7 and \$10.6 million on November 1 and November 8, respectively. We are well-positioned to continue to execute on our growth strategies, to increase portfolio cash flow and to create value for our shareholders moving forward.”

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**Financial Results:**

Financial results for the third quarter of 2013 include Rexford Industrial's predecessor entities' results for the period from July 1, 2013 through July 23, 2013, and the Company's results for the period from July 24, 2013 through September 30, 2013. Financial results for periods ending on or prior to June 30, 2013 reflect the results of Rexford Industrial's predecessor entities.

The Company reported a net loss of \$5.6 million for the three months ended September 30, 2013, compared to a net loss of \$2.7 million for the three months ended September 30, 2012. The net loss in the three months ended September 30, 2013 included approximately \$3.9 million of loss on extinguishment of debt associated with pay down of mortgage debt at the consummation of the IPO.

For the nine months ending September 30, 2013, the Company reported a net loss of \$4.0 million, compared to a net loss of \$7.3 million for the nine months ended September 30, 2012. The net loss in the nine months ended September 30, 2013 included approximately \$4.0 million of loss on extinguishment of debt associated with pay down of mortgage debt at the consummation of the IPO, \$5.0 million of gains related to the disposition of five of the Company's properties, and \$1.4 million of gains associated with early repayment of a note receivable.

The Company's share of Funds from Operations (FFO) for the period from July 24, 2013 through September 30, 2013 was \$3.0 million.

**Operating Results:**

For the three months ended September 30, 2013, the Company's Same Property Portfolio produced a 19.0% increase in NOI compared to the third quarter of 2012, driven by a 16.5% increase in Same Property Portfolio revenue, more than offsetting a 12.5% increase in Same Property Portfolio expenses. Cash NOI on the Company's Same Property Portfolio was up 14.6% compared to the third quarter of 2012.

For the nine months ended September 30, 2013, NOI on the Company's Same Property Portfolio increased 15.7%, driven by a 12.0% increase in Same Property Portfolio revenue offsetting a 3.6% increase in Same Property Portfolio expenses, compared to the first nine months of 2012. Year-to-date, Cash NOI on the Company's Same Property Portfolio was up 15.5% compared to the first nine months of 2012.

In the third quarter, the Company signed 115 new and renewal leases in its consolidated portfolio, totaling approximately 339,000 square feet. Average rental rates on comparable new and renewal leases were up 6.7% on a GAAP basis, but declined 1.1% on a cash basis. The Company signed 57 new leases, for approximately 144,000 square feet, with GAAP rents up 4.5%, compared to the prior in place leases. The Company signed 58 renewal leases, for approximately 195,000 square feet, with GAAP rents up 7.8% compared to the prior in place leases. For the 57 new leases, cash rents were down 2.7%, and for the 58 renewal leases, cash rents were down 0.3%, compared to the ending cash rents for the prior leases.

The Company has included in a supplemental information package the results and operating statistics that reflect the activities of the Company for the three months ended September 30, 2013. See below for information regarding the supplemental information package.

**Acquisition Activity:**

On July 30, 2013, the Company acquired Orion, a 48,388 square foot multi-tenant industrial building located in Van Nuys, California for \$5.6 million or \$116 per square foot. Then, on August 8, 2013, the Company acquired Tarzana, a 75,288 square foot multi-tenant industrial complex located in Tarzana, California for \$8.4 million, or \$112 per square foot. Both properties are located in Southern California's San Fernando Valley, one of the highest occupancy submarkets in the greater Southern California industrial market. At acquisition, Tarzana was 81% occupied, and Orion was 90% occupied.

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Subsequent to the end of the third quarter, on November 1, 2013, the Company acquired an industrial property located at 22343-22349 La Palma Avenue in Yorba Linda, California, for \$12.7 million, or \$110 per square foot. This four-building property, consisting of a total of 115,760 square feet, is situated on 9.13 acres of land, and was 79% occupied at the time of acquisition. Then on November 8, 2013, the Company acquired The Park, an industrial park located at the intersection of 1100-1170 Gilbert St. and 2353-2373 La Palma Ave in Anaheim, California for \$10.6 million, or \$88 per square foot. This six-building property, consisting of a total of 120,313 square feet, is situated on 6.90 acres of land, and was 85% occupied at the time of acquisition.

Year-to-date, including the Yorba Linda and The Park acquisitions completed subsequent to the end of the third quarter, the Company has acquired 8 properties, with a total of 1.1 million square feet, for an aggregate investment of \$111.1 million.

**Financing Activity:**

On July 24, 2013, the Company consummated its IPO, issuing 16,000,000 shares of its common stock in exchange for net proceeds of approximately \$202.8 million after the underwriting discount and offering expenses. On August 21, 2013, the Company issued a total of 451,972 shares of its common stock, pursuant to a partial exercise by the underwriters of their over-allotment option, in exchange for proceeds of approximately \$5.9 million net of the underwriting discount.

On July 24, 2013, the Company entered into a 3-year, \$200 million unsecured revolving credit facility, which matures on July 24, 2016. Availability under the facility is based upon a borrowing base formula. Borrowings under the facility bear interest at LIBOR plus a margin, based upon the Company's leverage ratio, of 135 to 205 basis points. The current margin is 150 basis points. At the Company's option, the facility may be increased to \$400 million, and the maturity date may be extended up to two years, in each case subject to certain requirements and fees. At September 30, 2013, the outstanding balance on the credit facility was \$14.9 million.

**Supplemental Information:**

Details regarding these results can be found in the Company's supplemental financial package available on the Company's investor relations website at [www.ir.rexfordindustrial.com](http://www.ir.rexfordindustrial.com).

**Investor Conference Webcast and Conference Call:**

The Company will host a webcast and conference call on Monday, November 11, 2013 at 11:00 a.m. Eastern time to review third quarter results and discuss recent events. The live webcast will be available on the Company's investor relations website at [www.ir.rexfordindustrial.com](http://www.ir.rexfordindustrial.com). To participate in the call, please dial 877-407-0789 (domestic) or 201-689-8562 (international). A replay of the conference call will be available through November 25, 2013, by dialing 877-870-5176 (domestic) or 858-384-5517 (international) and entering the pass code 10000690.

**About Rexford Industrial:**

Rexford Industrial is a real estate investment trust that specializes in acquiring, owning and operating industrial properties in Southern California infill markets. The Company owns interests in 63 properties with approximately 6.9 million rentable square feet and manages an additional 20 properties with approximately 1.2 million rentable square feet.

For additional information, visit [www.rexfordindustrial.com](http://www.rexfordindustrial.com).

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**Forward Looking Statements:**

This press release may contain forward-looking statements within the meaning of the federal securities laws, which are based on current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual outcomes and results to differ materially. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as “may,” “will,” “should,” “expects,” “intends,” “plans,” “anticipates,” “believes,” “estimates,” “predicts,” or “potential” or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. While forward-looking statements reflect the Company’s good faith beliefs, assumptions and expectations, they are not guarantees of future performance. For a further discussion of these and other factors that could cause the Company’s future results to differ materially from any forward-looking statements, see the section entitled “Cautionary Note Regarding Forward-Looking Statements” in the Company’s prospectus for its recently completed IPO and other risks described in documents subsequently filed by the Company from time to time with the Securities and Exchange Commission. The Company disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes.

**Definitions / Discussion of Non-GAAP Financial Measures:**

**NOI:** Includes the revenue and expense directly attributable to our real estate properties calculated in accordance with GAAP. Calculated as total revenue from real estate operations including i) rental revenues ii) tenant reimbursements, and iii) other income less property expenses and other property expenses (before interest expense, depreciation and amortization). We use NOI as a supplemental performance measure because, in excluding real estate depreciation and amortization expense and gains (or losses) from property dispositions, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that NOI will be useful to investors as a basis to compare our operating performance with that of other REITs. However, because NOI excludes depreciation and amortization expense and captures neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties (all of which have real economic effect and could materially impact our results from operations), the utility of NOI as a measure of our performance is limited. Other equity REITs may not calculate NOI in a similar manner and, accordingly, our NOI may not be comparable to such other REITs’ NOI. Accordingly, NOI should be considered only as a supplement to net income as a measure of our performance. NOI should not be used as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs. NOI should not be used as a substitute for cash flow from operating activities in accordance with GAAP. We use NOI to help evaluate the performance of the Company as a whole, as well as the performance of our Same Property Portfolio. A calculation of NOI for our Same Property Portfolio, as well as a reconciliation of NOI for our Same Property Portfolio to net income for our Same Property Portfolio, is set forth below.

**Cash NOI:** Cash basis NOI is a non-GAAP measure, which we calculate by adding or subtracting from NOI i) fair value lease revenue and ii) straight-line rent adjustment. We use Cash NOI, together with NOI, as a supplemental performance measure. Cash NOI should not be used as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs. Cash NOI should not be used as a substitute for cash flow from operating activities computed in accordance with GAAP. We use Cash NOI to help evaluate the performance of the Company as a whole, as well as the performance of our Same Property Portfolio. A calculation of Cash NOI for our Same Property Portfolio, as well as a reconciliation of Cash NOI for our Same Property Portfolio to net income for our Same Property Portfolio, is set forth below.

**Same Property Portfolio:** Determined independently for each period presented. Comparable properties must have been owned for the entire current and prior periods presented. The Company’s computation of same property performance may not be comparable to other REITs.

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**Funds from Operations (FFO):** We calculate FFO before non-controlling interest in accordance with the standards established by the National Association of Real Estate Investment Trusts (“NAREIT”). FFO represents net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from sales of depreciable operating property, real estate related depreciation and amortization (excluding amortization of deferred financing costs) and after adjustments for unconsolidated partnerships and joint ventures. Management uses FFO as a supplemental performance measure because, in excluding real estate related depreciation and amortization, gains and losses from property dispositions, other than temporary impairments of unconsolidated real estate entities, and impairment on our investment in real estate, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that, as a widely recognized measure of performance used by other REITs, FFO may be used by investors as a basis to compare our operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of our properties that result from use or market conditions nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effects and could materially impact our results from operations, the utility of FFO as a measure of our performance is limited. Other equity REITs may not calculate or interpret FFO in accordance with the NAREIT definition as we do, and, accordingly, our FFO may not be comparable to such other REITs’ FFO. FFO should not be used as a measure of our liquidity, and is not indicative of funds available for our cash needs, including our ability to pay dividends.

**Contact:**

Investor Relations:

Stephen Swett or Rodney Nacier  
424 256 2153 ext 401  
[investorrelations@rexfordindustrial.com](mailto:investorrelations@rexfordindustrial.com)



**REXFORD INDUSTRIAL REALTY, INC. AND  
REXFORD INDUSTRIAL REALTY, INC. PREDECESSOR  
CONSOLIDATED AND COMBINED BALANCE SHEETS**

	<b>Rexford Industrial Realty, Inc. September 30, 2013 (Unaudited)</b>	<b>Rexford Industrial Realty, Inc. Predecessor December 31, 2012</b>
<b>ASSETS</b>		
Land	\$ 216,519,000	\$ 154,413,000
Buildings and improvements	268,240,000	210,657,000
Tenant improvements	11,726,000	12,330,000
Furniture, fixtures, and equipment	188,000	188,000
Total real estate held for investment	496,673,000	377,588,000
Accumulated depreciation	(57,912,000)	(56,626,000)
Investments in real estate, net	438,761,000	320,962,000
Cash and cash equivalents	4,399,000	43,499,000
Restricted cash	298,000	1,882,000
Notes receivable	13,153,000	11,911,000
Rents and other receivables, net	869,000	560,000
Deferred rent receivable	3,746,000	3,768,000
Deferred leasing costs and in-place lease intangibles, net	11,601,000	5,012,000
Deferred loan costs, net	1,609,000	1,396,000
Acquired above-market leases, net	1,888,000	179,000
Other assets	2,321,000	1,870,000
Acquisition related deposits	1,435,000	260,000
Investment in unconsolidated real estate entities	8,982,000	12,697,000
Assets associated with real estate held for sale	—	16,500,000
<b>Total Assets</b>	<b>\$ 489,062,000</b>	<b>\$ 420,496,000</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
Notes payable	\$ 122,857,000	\$ 302,830,000
Accounts payable, accrued expenses and other liabilities	4,602,000	2,589,000
Due to members	—	1,221,000
Interest rate contracts	—	49,000
Acquired below-market leases, net	535,000	39,000
Tenant security deposits	4,942,000	3,753,000
Prepaid rents	524,000	334,000
Liabilities associated with real estate held for sale	—	13,433,000
<b>Total Liabilities</b>	<b>\$ 133,460,000</b>	<b>\$ 324,248,000</b>
<b>Equity</b>		
Rexford Industrial Realty, Inc. stockholders' equity and Predecessor equity Common Stock, \$0.01 par value 490,000,000 authorized and 25,678,575 outstanding	257,000	—
Additional paid in capital	308,937,000	—
Retained earnings	256,000	—
<b>Total stockholders' equity</b>	<b>309,450,000</b>	<b>—</b>
Predecessor equity	—	(12,691,000)
Noncontrolling interests	46,152,000	108,939,000
<b>Total Equity</b>	<b>355,602,000</b>	<b>96,248,000</b>
<b>Total Liabilities and Equity</b>	<b>\$ 489,062,000</b>	<b>\$ 420,496,000</b>

**REXFORD INDUSTRIAL REALTY, INC. AND**  
**REXFORD INDUSTRIAL REALTY, INC. PREDECESSOR**  
**CONSOLIDATED AND COMBINED STATEMENTS OF OPERATIONS (Unaudited)**

	<u>Rexford Industrial Realty, Inc.</u>	<u>Rexford Industrial Realty, Inc. Predecessor</u>		<u>Rexford Industrial Realty, Inc.</u>	<u>Rexford Industrial Realty, Inc. Predecessor</u>	
	<u>Period from July 24, 2013 to September 30, 2013</u>	<u>Period from July 1, 2013 to July 23, 2013</u>	<u>Three Months Ended September 30, 2012</u>	<u>Period from July 24, 2013 to September 30, 2013</u>	<u>Period from January 1, 2013 to July 23, 2013</u>	<u>Nine Months Ended September 30, 2012</u>
<b>RENTAL REVENUES</b>						
Rental revenues	\$ 7,798,000	\$ 2,460,000	\$ 6,875,000	\$ 7,798,000	\$ 19,392,000	\$ 20,658,000
Tenant reimbursements	863,000	265,000	770,000	863,000	2,239,000	2,184,000
Management, leasing and development services	281,000	13,000	174,000	281,000	444,000	344,000
Other income	40,000	20,000	28,000	40,000	187,000	78,000
<b>TOTAL RENTAL REVENUES</b>	<b>8,982,000</b>	<b>2,758,000</b>	<b>7,847,000</b>	<b>8,982,000</b>	<b>22,262,000</b>	<b>23,264,000</b>
Interest income	191,000	63,000	397,000	191,000	698,000	1,182,000
<b>TOTAL REVENUES</b>	<b>9,173,000</b>	<b>2,821,000</b>	<b>8,244,000</b>	<b>9,173,000</b>	<b>22,960,000</b>	<b>24,446,000</b>
<b>OPERATING EXPENSES</b>						
Property expenses	2,060,000	576,000	2,073,000	2,060,000	5,139,000	6,241,000
General and administrative	2,500,000	1,885,000	1,727,000	2,500,000	4,420,000	3,884,000
Depreciation and amortization	3,062,000	901,000	3,037,000	3,062,000	7,641,000	9,240,000
Other property expenses	503,000	124,000	316,000	503,000	904,000	945,000
<b>TOTAL OPERATING EXPENSES</b>	<b>8,125,000</b>	<b>3,486,000</b>	<b>7,153,000</b>	<b>8,125,000</b>	<b>18,104,000</b>	<b>20,310,000</b>
<b>OTHER EXPENSE (INCOME)</b>						
Acquisition expenses	119,000	7,000	11,000	119,000	724,000	245,000
Interest expense	717,000	1,270,000	4,426,000	717,000	9,593,000	12,931,000
Gain on mark-to-market of interest rate swaps	—	—	(611,000)	—	(49,000)	(1,835,000)
<b>TOTAL OTHER EXPENSE</b>	<b>836,000</b>	<b>1,277,000</b>	<b>3,826,000</b>	<b>836,000</b>	<b>10,268,000</b>	<b>11,341,000</b>
<b>TOTAL EXPENSES</b>	<b>8,961,000</b>	<b>4,763,000</b>	<b>10,979,000</b>	<b>8,961,000</b>	<b>28,372,000</b>	<b>31,651,000</b>
Equity in loss (income) from unconsolidated real estate entities	83,000	9,000	99,000	83,000	(915,000)	66,000
Gain from early repayment of note receivable	—	—	—	—	1,365,000	—
Loss on extinguishment of debt	—	(3,935,000)	—	—	(3,972,000)	—
<b>NET LOSS FROM CONTINUING OPERATIONS</b>	<b>295,000</b>	<b>(5,868,000)</b>	<b>(2,636,000)</b>	<b>295,000</b>	<b>(8,934,000)</b>	<b>(7,139,000)</b>
<b>DISCONTINUED OPERATIONS</b>						
Loss from discontinued operations before gains on sale of real estate	—	—	(68,000)	—	(86,000)	(136,000)
Loss on extinguishment of debt	—	—	—	—	(250,000)	—
Gain on sale of real estate	—	—	—	—	4,989,000	—
<b>(LOSS) INCOME FROM DISCONTINUED OPERATIONS</b>	<b>—</b>	<b>—</b>	<b>(68,000)</b>	<b>—</b>	<b>4,653,000</b>	<b>(136,000)</b>
<b>NET INCOME (LOSS)</b>	<b>295,000</b>	<b>(5,868,000)</b>	<b>(2,704,000)</b>	<b>295,000</b>	<b>(4,281,000)</b>	<b>(7,275,000)</b>
Net (income) loss attributable to noncontrolling interests	\$ (39,000)	\$ 3,559,000	\$ 970,000	\$ (39,000)	\$ 15,000	\$ 3,912,000
Net income attributable to common stockholders	\$ 256,000	\$ (2,309,000)	\$ (1,734,000)	\$ 256,000	\$ (4,266,000)	\$ (3,363,000)
Net income attributable to common stockholders per share - basic	\$ 0.01			\$ 0.01		
Net income attributable to common stockholders per share - diluted	\$ 0.01			\$ 0.01		

**REXFORD INDUSTRIAL REALTY, INC. AND  
REXFORD INDUSTRIAL REALTY, INC. PREDECESSOR**

**Same Property Portfolio Statement of Operations and NOI Reconciliation (unaudited)**

**Same Property Portfolio Statement of Operations:**

	<u>Three Months Ending</u>			<u>Nine Months Ending</u>		
	<u>September 30</u>			<u>September 30</u>		
	<u>2013(1)</u>	<u>2012</u>	<u>Change</u>	<u>2013(1)</u>	<u>2012</u>	<u>Change</u>
<b>Rental Revenues</b>						
Rental revenues	\$ 8,158	\$ 6,942	18%	\$22,538	\$20,320	11%
Tenant reimbursements	865	770	12%	2,507	2,129	18%
Other operating revenues	36	27	33%	198	76	161%
<b>Total rental revenues</b>	<u>9,059</u>	<u>7,739</u>	<u>17%</u>	<u>25,243</u>	<u>22,525</u>	<u>12%</u>
Interest income	254	253	0%	825	752	10%
<b>Total Revenues</b>	<u>9,313</u>	<u>7,992</u>	<u>17%</u>	<u>26,068</u>	<u>23,277</u>	<u>12%</u>
<b>Operating Expenses</b>						
Property expenses	\$ 2,130	\$ 2,034	5%	\$ 6,007	\$ 6,025	(0%)
Depreciation and amortization	3,013	3,226	(7%)	8,834	9,398	(6%)
Other property expenses	435	247	76%	990	726	36%
<b>Total Operating Expenses</b>	<u>5,578</u>	<u>5,507</u>	<u>1%</u>	<u>15,831</u>	<u>16,149</u>	<u>(2%)</u>
<b>Other (Income) Expense</b>						
Interest expense	1,240	4,545	(73%)	9,214	13,353	(31%)
<b>Total Other Expense</b>	<u>1,240</u>	<u>4,545</u>	<u>(73%)</u>	<u>9,214</u>	<u>13,353</u>	<u>(31%)</u>
<b>Total Expenses</b>	<u>6,818</u>	<u>10,052</u>	<u>(32%)</u>	<u>25,045</u>	<u>29,502</u>	<u>(15%)</u>
Loss on extinguishment of debt	(3,424)	—		(3,399)	—	
<b>Net Income (Loss)</b>	<u>\$ (929)</u>	<u>\$ (2,060)</u>	<u>(55%)</u>	<u>\$ (2,376)</u>	<u>\$ (6,225)</u>	<u>(62%)</u>

**Same Property Portfolio NOI Reconciliation:**

	<u>Three Months Ending</u>			<u>Nine Months Ending</u>		
	<u>September 30</u>			<u>September 30</u>		
	<u>2013(1)</u>	<u>2012</u>	<u>Change</u>	<u>2013(1)</u>	<u>2012</u>	<u>Change</u>
<b>NOI</b>						
Net Income (Loss)	\$ (929)	\$ (2,060)		\$ (2,376)	\$ (6,225)	
<b>Add:</b>						
Interest expense	1,240	4,545		9,214	13,353	
Depreciation and amortization	3,013	3,226		8,834	9,398	
<b>Deduct:</b>						
Loss on extinguishment of debt	(3,424)	—		(3,399)	—	
Interest income	254	253		825	752	
<b>NOI</b>	<u>\$ 6,494</u>	<u>\$ 5,458</u>	<u>19%</u>	<u>\$18,246</u>	<u>\$15,774</u>	<u>16%</u>
Straight-line rents	(261)	(50)		(241)	(234)	
Amort. above/below market leases	7	37		70	106	
<b>Cash NOI</b>	<u>\$ 6,239</u>	<u>\$ 5,444</u>	<u>15%</u>	<u>\$18,075</u>	<u>\$15,646</u>	<u>16%</u>

(1) Includes Predecessor and Rexford Industrial Realty, Inc. results.

**REXFORD INDUSTRIAL REALTY, INC. AND  
REXFORD INDUSTRIAL REALTY, INC. PREDECESSOR  
NOI Reconciliation, Portfolio Detail, and Occupancy (unaudited)**

**Same Property Portfolio NOI Reconciliation Continued:**

	<u>Three Months Ending</u>			<u>Nine Months Ending</u>		
	<u>September 30</u>			<u>September 30</u>		
	<u>2013 (1)</u>	<u>2012</u>	<u>Change</u>	<u>2013 (1)</u>	<u>2012</u>	<u>Change</u>
Rental revenues	\$ 8,158	\$ 6,942	18%	\$22,538	\$ 20,320	11%
Tenant reimbursements	865	770	12%	2,507	2,129	18%
Other operating revenues	36	27	33%	198	76	161%
Total rental revenue	9,059	7,739	17%	25,243	22,525	12%
Interest income	254	253	0%	825	752	10%
Total revenue	9,313	7,992	17%	26,068	23,277	12%
Property expenses	2,130	2,034	5%	6,007	6,025	(0%)
Other property expenses	435	247	76%	990	726	36%
Total property expense	2,565	2,281	12%	6,997	6,751	4%
<b>NOI</b>	<b>\$ 6,494</b>	<b>\$ 5,458</b>	<b>19%</b>	<b>\$18,246</b>	<b>\$ 15,774</b>	<b>16%</b>
Straight-line rents	(261)	(50)	419%	(241)	(234)	3%
Amort. above/below market leases	7	37	(82%)	70	106	(34%)
<b>Cash NOI</b>	<b>\$ 6,239</b>	<b>\$ 5,444</b>	<b>15%</b>	<b>\$18,075</b>	<b>\$ 15,646</b>	<b>16%</b>

**Same Property Portfolio Detail:**

	<u>Three Months Ending</u> <u>September 30, 2013</u>	<u>Three Months Ending</u> <u>June 30, 2013</u>	<u>Nine Months Ending</u> <u>September 30, 2013</u>
<b>Same Property Portfolio:</b>			
Number of Properties	49	48	47
Square Feet (pro-rata)	4,320,532	4,236,316	4,174,679
Weighted Average Occupancy	87.3%	88.5%	87.1%

**Same Property Portfolio Occupancy:**

	<u>September 30, 2013</u>	<u>September 30, 2012</u>	<u>Change (ppt)</u>
<b>Occupancy:</b>			
Los Angeles County	86.9%	85.5%	1.3%
Orange County	92.6%	89.2%	3.5%
San Bernardino County	85.8%	83.8%	1.9%
Ventura County	100.0%	97.2%	2.8%
San Diego County	82.5%	60.4%	22.0%
Other	69.0%	75.7%	(6.7%)
<b>Total/Weighted Average</b>	<b>87.3%</b>	<b>81.6%</b>	<b>5.7%</b>

(1) Includes Predecessor and Rexford Industrial Realty, Inc. results.



### **Rexford Industrial Acquires Additional Industrial Property in North Orange County, California**

**Los Angeles – November 11, 2013** – Rexford Industrial Realty, Inc. (the “Company” or “Rexford Industrial”) (NYSE:REXR), a real estate investment trust focused on owning and operating industrial properties located in Southern California infill markets, today announced that it has acquired The Park, an industrial business park located in Anaheim, California, for \$10.6 million.

“We are excited to announce the completion of a second acquisition in the month of November, further expanding our presence in North Orange County.” said Howard Schwimmer, Co-Chief Executive Officer of the Company. “The property was acquired by us in an off-market transaction, facilitating the dissolution of a partnership due to a generational change in ownership and demonstrating our unique sourcing capabilities. The Park is well located within Rexford Industrial’s target Southern California infill market, and we expect to achieve significant upside through additional lease up and rent growth as we reposition this property through our established operating strategies.”

Rexford Industrial funded the \$10.6 million acquisition in part by assuming a \$3.3 million first mortgage loan secured by the business park. The mortgage loan accrues interest at a fixed rate of 5.1% and matures in 2031. Rexford Industrial funded the remaining \$7.3 million purchase price with proceeds from its existing line of credit.

The Park is located adjacent to the Interstate 5 freeway, at the intersection of 1100-1170 Gilbert St. and 2353-2373 La Palma Ave in Anaheim, California, and consists of six multi-tenant buildings, with a total of 120,313 square feet. The buildings are situated on 6.9 acres of land, and was 85% occupied at the time of acquisition.

#### **About Rexford Industrial**

Rexford Industrial is a real estate investment trust focused on owning and operating industrial properties in Southern California infill markets. The Company owns interests in 63 properties with approximately 6.9 million rentable square feet and manages an additional 20 properties with approximately 1.2 million rentable square feet.

For additional information, visit [www.rexfordindustrial.com](http://www.rexfordindustrial.com).

#### **Forward Looking Statements**

This press release may contain forward-looking statements within the meaning of the federal securities laws, which are based on current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual outcomes and results to differ materially. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as “may,” “will,” “should,” “expects,” “intends,” “plans,” “anticipates,” “believes,” “estimates,” “predicts,” or “potential” or the negative of these words and phrases or similar words or phrases which are predictions of or indicate

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future events or trends and which do not relate solely to historical matters. While forward-looking statements reflect the Company's good faith beliefs, assumptions and expectations, they are not guarantees of future performance. For a further discussion of these and other factors that could cause the Company's future results to differ materially from any forward-looking statements, see the section entitled "Cautionary Note Regarding Forward-Looking Statements" in the Company's prospectus for its recently completed initial public offering and other risks described in documents subsequently filed by the Company from time to time with the Securities and Exchange Commission. The Company disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes.

**Contact:**

Investor Relations:

Stephen Swett  
424 256 2153 ext 401  
[investorrelations@rexfordindustrial.com](mailto:investorrelations@rexfordindustrial.com)